



2012 Events Calendar

Date	Event	Speaker(s)	Topic
1/12/2012	Luncheon	Artie Collins, PNC Bank; Anne Jacobson, Program Officer, Victoria Foundation and Katherine Durante, Executive Director, OceanFirst Foundation	Funders' Panel
2/9/2012	Luncheon	Joseph Stampe, Vice President for Development, Princeton HealthCare Foundation	Leadership Gifts
3/8/2012	Whitley Lecture	Ted Hart, ACFRE, Chief Executive Officer, Charities Aid Foundation of America	Online Fundraising Success and Social Networking + Live Website Review
4/12/2012	Morning Workshop	Pamela Leland, PhD, Principal and Founder, The Leland Leadership Group, LLC	Communicating Your Impact: How Outcomes Can Build Your Donor Base and Your Organization's Success
5/10/2012	Awards Luncheon	Various Presenters	Recognition of Outstanding Philanthropic Leadership in the State of New Jersey
5/17 & 5/18/2012	Seminar	John Carno, CFRE, Vice President of Development, New Jersey Audubon Society; Amy Eisenstein, MPA, CFRE, Principal, Tri Point Fundraising; Alan H. Grossman, MAS, CFRE, Director of Leadership Gifts, New Jersey City University; Dawn K. Knill, CFRE, Director of Development & Public Relations, SAGE Eldercare and Peter T. Rosario, Chief Operating Officer, YMWCA of Newark & Vicinity	CFRE Review Course (2-day course)
6/14/2012	Morning Workshop	Moderator: Don Crocker, Executive Director/CEO, Support Center for Nonprofit Management Panelists: Peter H. Hansen, CFRE, Vice President of Development, NJPAC; Gretchen Hartling, Co-Director, New Jersey Health Initiatives of RWJF and Roman N. Lucky, CFRE, Vice President, Development, CentraState Healthcare Foundation	New Imperatives in Nonprofit Governance
6/14/2012	Luncheon	Don Crocker, Executive Director/CEO, Support Center for Nonprofit Management	Creating the Board of the Future: Nonprofit Governance and Resource Development in Our New Environment
7/12/2012	Luncheon	Moderator: Hans Dekker, Community Foundation of NJ // Panelists: William Byrnes, F.M. Kirby Foundation, Inc.; Erik Estrada, New Jersey Health Initiatives of RWJF; Stacey Greene, TD Bank and Kendall Warsaw, Provident Bank Foundation	Funders' Panel
7/12/2012	Afternoon Workshop	Stacy Abate, Grants Consultant and President, Grant Professionals Association, NJ Chapter and Carol Diveny, MA, Foundation & Corporate Relations Manager, Saint Clare's Foundation	Grants: Search, Submit, Steward, Success

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9/20 & 9/21/2012	Seminar	Laura Amerman CFRE, Regional Advancement Director, New York, MedShare International; Michael Baker CFRE, Partner, m3 Development Corp.; John Carno CFRE, VP of Development, New Jersey Audubon Society; Margaret Guellich CFRE, President, Mags Enterprises; Lucinda Mercer CFRE, Owner/Founder, L M Consulting	Fundamentals of Fundraising (2-day course)
10/02/2012	NJ/NY Summit on Philanthropy	Moderator: Suzanne Perry, The Chronicle of Philanthropy // Panelists: Cristobal Alex, Ford Foundation; Chris Daggett, Geraldine R. Dodge Foundation; Edward Henry, Doris Duke Charitable Foundation and Michele Lord, Public Interest Projects	Philanthropy, Politics and Public Policy
10/10/2012	Morning Workshop	Margaret Guellich, CFRE; Theresa A. Shubeck, Executive Vice President, Ruotolo Associates Inc.	GPS for Your Development Program
11/15 & 11/16/2012	Conference on Philanthropy	Various Presenters	Various topics and presenters
12/13/2012	Luncheon	Dennis Lonergan, Eidolon Communications, Harry Lynch, Sanky Communications and Suzanne Nowers, Nexus Direct	30 Ideas in 60 Minutes: Your Hour of Creative Power

**Luncheons: 1 Hr. ♦ Workshops: 2 Hrs. ♦ NJ/NY Summit: 4 Hrs. ♦ Fundamentals: 16 Hrs. ♦ CFRE Review: 16 Hours
Whitley Lecture: 3.5 Hrs. ♦ Conference on Philanthropy: Day 1: 4 Hours / Day 2: 8 Hours**