BISCUITS WITH THE BOSS:

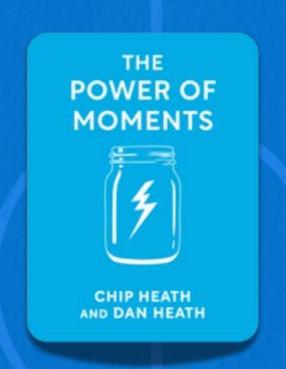


& THE IMPACT OF GREAT STEWARDSHIP

KATHLEEN MURPHY

Inspiration for Today







PHILANTHROPIC PSYCHOLOGY

Certificate in Philanthropic
Psychology from the Institute for
Sustainable Philanthropy.

THE POWER OF MOMENTS

Explores why certain brief experiences have extraordinary impact and how we can intentionally create more moments in our lives and work.

TED LASSO

A heartwarming comedy about an endlessly optimistic American football coach who's hired to lead a struggling English soccer team.



"What do you do for work?"

Generosity is good for your health.

"Thank you for your donation to the the QEH Foundation."

"You're kindness today is a message of support to our healthcare team." "Thanks to your generous donation we will fund equipment throughout the hospital."

"You're so generous, and the impacts of your continuing support are felt throughout the hospital."













BISCUITS WITH THE BOSS





SELF-DETERMINATION THEORY

- Autonomous
- Competent
- **X** Connected

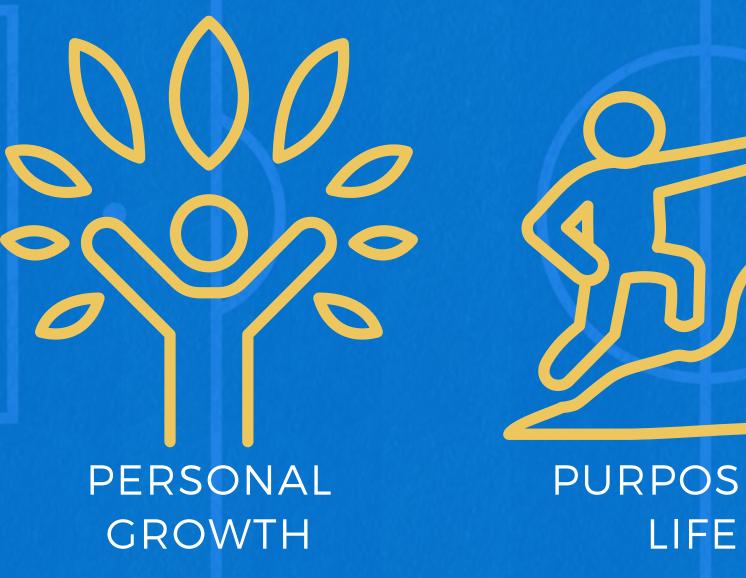
THREE BASIC PSYCHOLOGICAL NEEDS







PSYCHOLOGICAL NEEDS









Kathleen,

Thank you for your gift to Animal Rescue.

Around 5,000 animals are helped every year by our shelter.

One of these pets is Kepler. She was surrendered to us with no collar and an empty belly. She was scared and alone, but we help give her a safe, dry place to call home until she is adopted.

It is because of your generosity that discarded animals feel love. On behalf of everyone here at the shelter, thank you. You are truly making a difference.

Yours sincerely, Shelter CEO Kathleen,

foure so kind, thank you! Tails are wagging and purrs are filting the hallways of Animal Rescue. And white you're not here to join in our happy dance, you're by our side. The animals know that to be true because your compassion will be felt in every moment of care received by the 5,000 animals at our shelter each year.

You know how important it is to provide support for our pets beyond basic needs. Your gift provides access to veterinary care, nutritious food, supportive care, and the search to place these animals in warm and loving homes.

Because you have a warm heart, an animal tonight feels loved. On behalf of your colleagues here at the shelter, thank you. We'll give the animals some pets just from you!

Yours sincerely, Shelter CEO







Every contribution you make, big or small, helps us build a future where every child goes to school with a full lunch box.

With your support, we'll keep advocating for all levels of government to enact meaningful policy changes that address the root causes of food insecurity.









FUNDRAISING IS NOT JUST ABOUT TELLING A COMPELLING STORY OR SAYING WHAT YOU NEED.

IT IS AN OPPORTUNITY TO MAKE A DONOR FEEL.

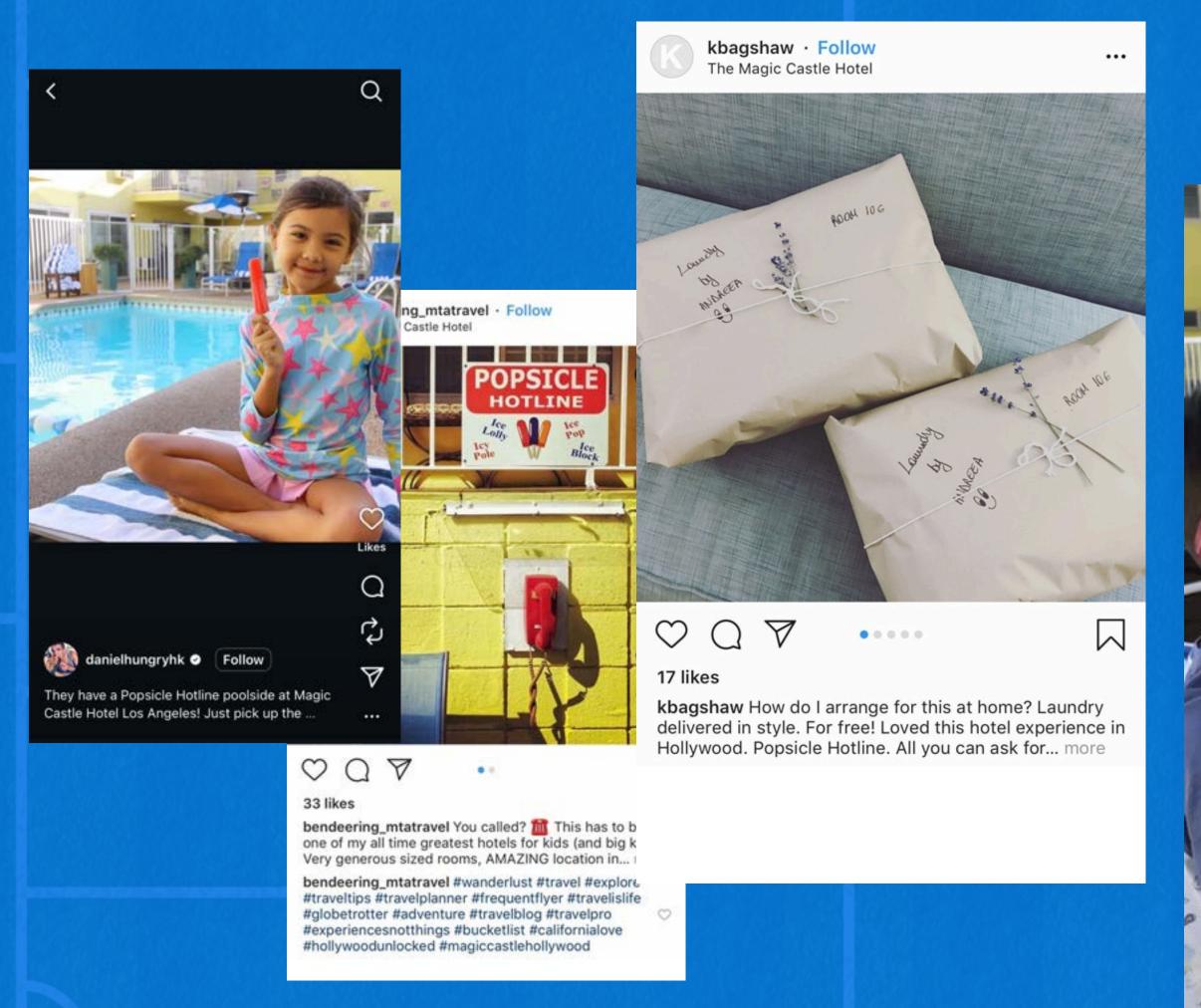
Motivation

Moments

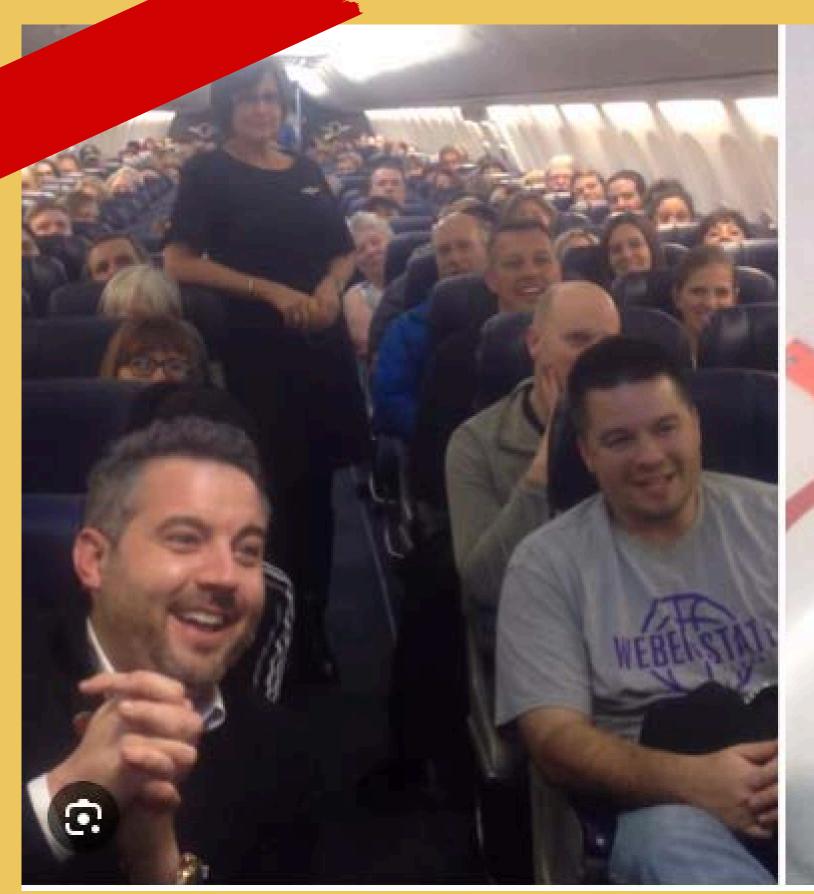




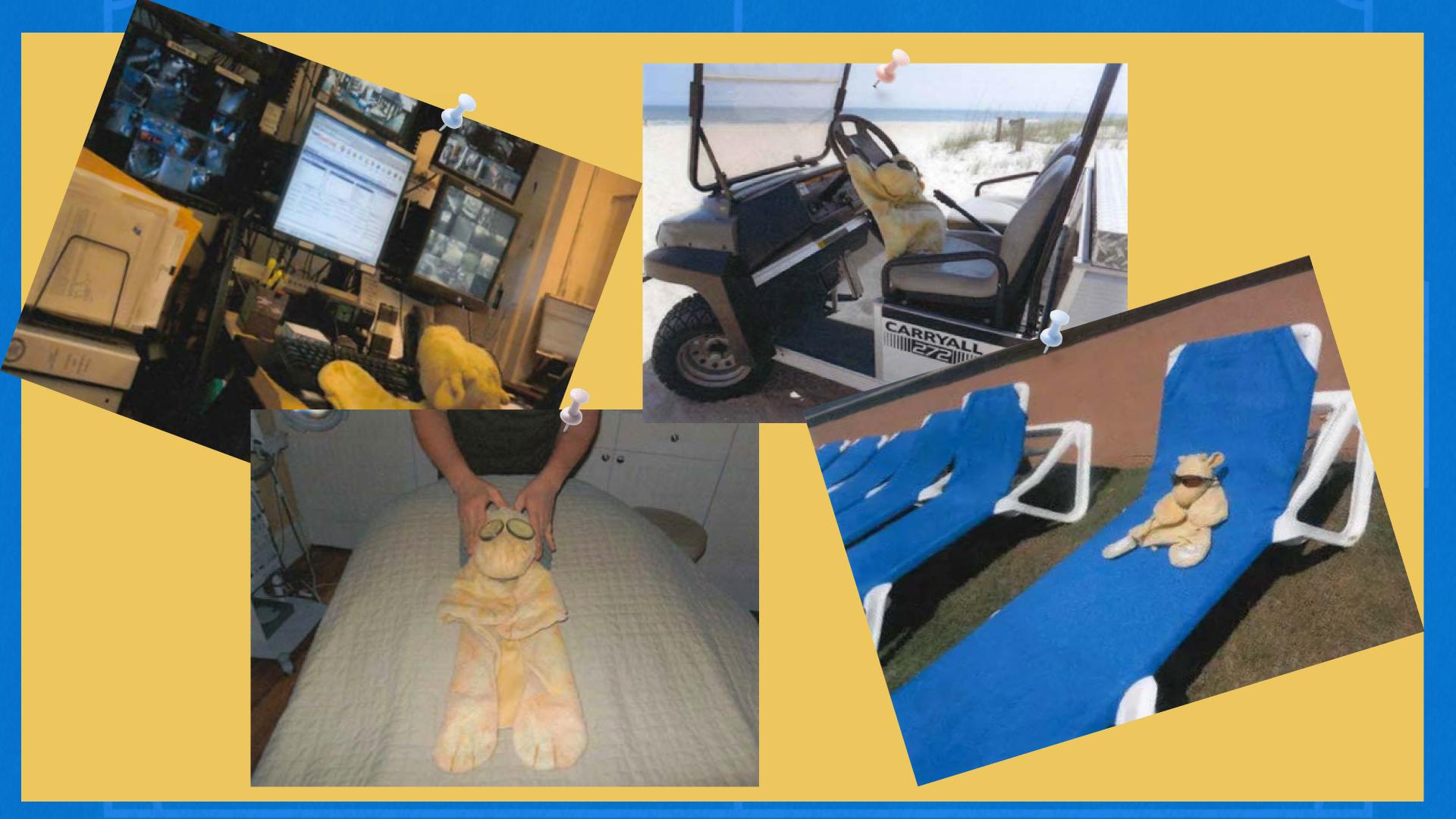


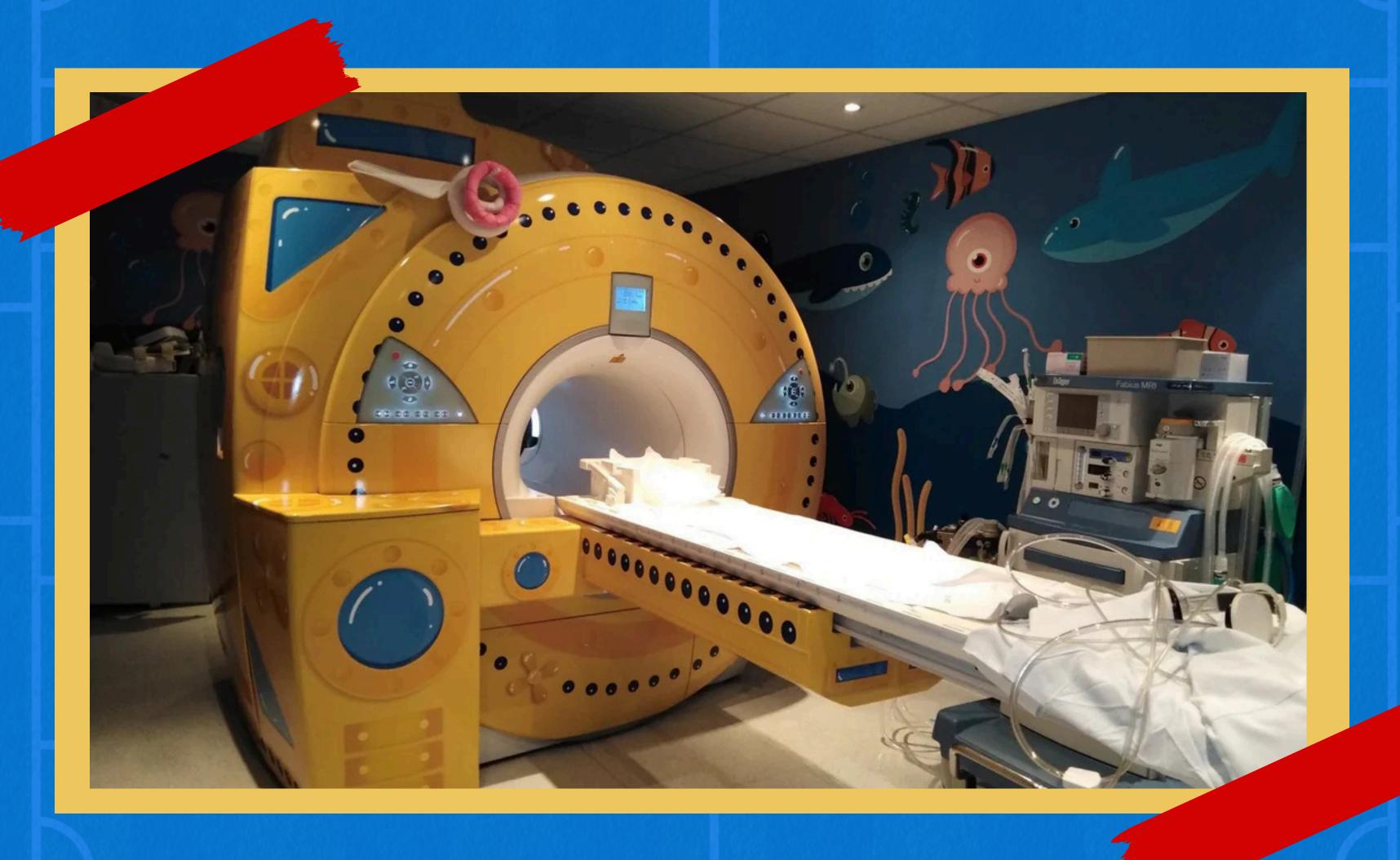




















Elevation Pride Insight Connection Surprise

Make Moments



Thank you for attending my session.