



LOUISIANA | WILDLIFE & FISHERIES | FOUNDATION

About the Louisiana Wildlife & Fisheries Foundation (LAWFF)

The mission of the Louisiana Wildlife and Fisheries Foundation (LAWFF) is to enhance and encourage public enjoyment and use of the wildlife and fisheries resources in this state. With this mission, we promote, develop, and expand the Louisiana Department of Wildlife and Fisheries (LDWF) in youth recruitment, special projects, environmental education and training, and habitat conservation.

Director of Development Position Overview:

The Director of Development will lead fundraising efforts to support the mission of the Louisiana Wildlife and Fisheries Foundation (LAWFF), a 501(c)(3) nonprofit. This role will report directly to a designated member of the Executive Committee of the LAWFF Board and will be instrumental in building a sustainable and diversified funding base for the LAWFF. This is a contract position.

Key responsibilities include:

- Fundraising Strategy & Program Development
 - Establish and grow a dedicated fundraising arm for LAWFF, aligning with the organization's mission and goals.
 - Design and implement comprehensive fundraising strategies to support Louisiana Wildlife and Fisheries programs.
- Donor Relations & Major Gifts
 - Launch and manage a Major Gifts Program, cultivating revenue through grants, individual donations, corporate sponsorships, and signature events.
 - Build and maintain relationships with major donors, foundations, and key influencers.
- Collaboration & Awareness
 - Partner with LAWFF staff—including the Executive Director and Grant Writer—as well as Board members to raise public awareness and drive donor engagement.
- Program & Data Management
 - Oversee the newly created LAWFF online Conservation Raffle, ensuring its continued growth and impact.
 - Analyze fundraising data and prepare regular performance reports to inform decision-making and demonstrate outcomes.

The ideal candidate will have a minimum of four years of fundraising or related experience with an emphasis on personal and corporate major gift solicitation. The candidate should have a strong conservation ethic. Additional qualifications include:

- Bachelor's degree
- Excellent interpersonal, relationship, and team-building skills
- Strong oral and written communication skills
- Ability to grow into a leadership role as development scales
- Goal-oriented and results-driven
- Computer literacy with a proficiency in word processing, spreadsheet, and database management programs
- Highly resourceful and independent

Contract Details

This is a contract position with potential to become a full-time exempt position in the 2026 calendar year.

- Contract Duration: Through the end of 2025, with the potential to renew
- Estimated Hours: 40 hours/week
- Compensation: prorated equivalent to \$100,000 - \$120,000/year, based on experience and qualifications; the annual contract amount will be \$100,000 - \$120,000 and the amount paid in this calendar year will be prorated based on the start date.
- Location: Remote, with required travel to donor meetings and events.

The successful candidate should be a self-starter who can work independently and create a development division from the ground up. The candidate should be familiar with planned giving and acquainted with conservation groups, non-profits and governmental agencies such as CPRA. The candidate should have experience with comprehensive fundraising campaigns and have a working knowledge of Louisiana's philanthropic community. A personal interest or direct involvement in conservation activities is also desired. The selected candidate should have the desire and ability to travel extensively within the state/region and will be expected to reside in a mutually agreed upon location within the assigned work area.

This position offers an incredible opportunity to be part of a new team that will significantly impact the LDWF's ability to fund conservation efforts, enhance education and increase the public's use of the resources that the LDWF has to offer.

Interested Candidates should contact:

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Foundation Web Site www.lawff.org