

Financial Development Associate

Location: Metro Office

Employment: Full-Time/Non-Exempt

Salary: \$21.63/hour

The YMCA of the Capital Area is looking for a passionate, mission-driven YMCA professional to join the financial development team for the Association.

Under the supervision of the Vice President of Financial Development and consistent with the YMCA's Mission, the Financial Development Associate at the YMCA of the Capital Area intentionally fosters a cause-centered culture that is welcoming, genuine, hopeful, nurturing, and determined. The person in this position also builds the community's understanding of the YMCA's cause and impact through financial development, operations support and systems management.

The Financial Development Associate will have primary responsibility for supporting the V.P. of FD with all aspects of fundraising leading to an increase in contributions through the solicitation of major gifts, grant proposals, special events, corporate and foundation support, annual campaign support and planned giving.

S/he will assist in expanding and diversifying the YMCA of the Capital Area's donor base/pipeline and work closely with other team members to secure funding for new initiatives. In addition, will work closely with the board of directors and support board members as they take on a more active fundraising role.

The Financial Development Associate position prefers an associate's degree with at least two years of related work experience. It also requires demonstrated success and experience in fundraising and project management and understanding of the nature and purpose of the YMCA and the respective roles of volunteers, donors, and staff.

As a full-time/non-exempt position, the Financial Development Associate will be expected to work during the operational hours of the Metro Office, which may include day, evenings, and weekends.

The Y is a nonprofit, community service organization with a focus on strengthening the community through youth development, healthy living and social responsibility. The Y nurtures the potential of every youth and teen, improves the nation's health and well-being and provides opportunities to give back and support neighbors. The Y makes sure that everyone, regardless of age, income, religion or background has the opportunity to learn, grow and thrive.

Our Cause Defines Us – At the Y, strengthening the community is our cause. Every day, we work side-by-side with our neighbors, regardless of age, income or background, to make sure everyone has the opportunity to grow and thrive.

If you have a desire to serve and can create a compelling vision for the future, this position may be right for you. A strong commitment to the YMCA mission and values is a must.

Benefits:

- Health, dental, vision, life, accident, short-term disability, and long-term disability insurance
- Retirement (Funded and Voluntary)
- Direct Plus by Patient Plus Urgent Care
- Paid Vacation Leave, Sick Leave, Holidays
- Complimentary Employee Household Membership
- 100% Discount on Most Programs

APPLICATION PROCEDURES

Cover letter and resumes by email to Tessica Jones, Human Resources Director, tjones@ymcabr.org.

Deadline to Apply: Friday, March 21, 2025