

AltaMed Health Services

Major Gifts Officer – OC

To apply, visit here: https://altamed.wd1.myworkdayjobs.com/en-US/Careers/details/Major-Gifts-Officer_JR7383?q=major%20gift%20officer

Hybrid

Commerce, CA 90040

Anaheim, CA 92801

Full time

JR7383

Grow Healthy

If you are as passionate about helping those in need as you are about growing your career, consider AltaMed. At AltaMed, your passion for helping others isn't just welcomed – it's nurtured, celebrated, and promoted, allowing you to grow while making a meaningful difference. We don't just serve our communities; we are an integral part of them. By raising the expectations of what a community clinic can deliver, we demonstrate our belief that quality care is for everyone. Our commitment to providing exceptional care, despite any challenges, goes beyond just a job; it's a calling that drives us forward every day.

Job Overview

The Major Gifts Officer plans, directs, and implements programmatic, capital, and endowment fundraising. Exercises considerable judgment in the management and development of fundraising proposals and presents proposals to prospective donors. The Major Gifts Officer serves as a lead development resource for the identification, cultivation, solicitation, and acquisition of major gift donors, specifically, donors with gift capacity ranging from \$500k and focusing on gift amounts between \$100k and \$ 2 M. The Major Gift Officers work with donors to develop high-impact solutions that include cash, gifts of stock, planned gifts, and blended gifts.

Minimum Requirements

Bachelor's degree, preferably in a health care or related field, required; Master's preferred.

Minimum of 5 years fundraising experience with at least three years in Major Gifts fundraising.

Verifiable experience in major gift fundraising, specifically with multiple years of successful solicitation of gifts from individuals and corporations at the \$100k to \$2M range.

Bilingual English/Spanish preferred, not required.

Compensation

\$110,529.73 - \$138,162.17 annually

Compensation Disclaimer

Actual salary offers are considered by various factors, including budget, experience, skills, education, licensure and certifications, and other business considerations. The range is subject to change. AltaMed is committed to ensuring a fair and competitive compensation package that reflects the candidate's value and the role's strategic importance within the organization. This role may also qualify for discretionary bonuses or incentives.

Benefits & Career Development

Medical, Dental and Vision insurance

403(b) Retirement savings plans with employer matching contributions

Flexible Spending Accounts

Commuter Flexible Spending

Career Advancement & Development opportunities

Paid Time Off & Holidays

Paid CME Days

Malpractice insurance and tail coverage

Tuition Reimbursement Program

Corporate Employee Discounts

Employee Referral Bonus Program

Pet Care Insurance

Job Advertisement & Application Compliance Statement

AltaMed Health Services Corp. will consider qualified applicants with criminal history pursuant to the California Fair Chance Act and City of Los Angeles Fair Chance Ordinance for Employers. You do not need to disclose your criminal history or participate in a background check until a conditional job offer is made to you. After making a conditional offer and running a background check, if AltaMed Health Service Corp. is concerned about a conviction directly related to the job, you will be given a chance to explain the circumstances surrounding the conviction, provide mitigating evidence, or challenge the accuracy of the background report.