CHIEF DEVELOPMENT OFFICER
GIRL SCOUTS OF GREATER LOS ANGELES
(Los Angeles County, CA)

Girl Scouts of Greater Los Angeles (GSGLA), a 501(c)(3) nonprofit, serves 32,000 girls in partnership with nearly 16,000 adult members and volunteers throughout the communities of Los Angeles County, and parts of Kern and San Bernardino counties. GSGLA is the largest girl-serving nonprofit agency in Los Angeles, with programs in entrepreneurship, life skills, outdoor, and STE(A)M, building girls of courage, confidence, and character, who make the world a better place. Girl Scouts bring their dreams to life and work together to build a better world. To learn more, visit www.girlscoutsla.org.

Reporting to the Chief Executive Officer, the Chief Development Officer will be responsible for managing the strategic direction and oversight of a comprehensive fund development, marketing, and communications program to ensure GSGLA’s ongoing success and sustainability. The successful candidate will be focused on developing strong relationships with diverse constituencies to drive major gift commitments from funders and meet fundraising goals. A commitment to the mission of Girl Scouts and the ability to communicate its impact and future goals passionately and persuasively are essential. The Chief Development Officer should have at least seven to ten years of progressively responsible, related nonprofit fund development experience. Leading candidates will have a proven track record of raising significant support and demonstrable success with fundraising from both individual and institutional supporters, plus a working knowledge of information systems that support fundraising. The annual salary range for this position is $185,000-$215,000. The Chief Development Officer will be allowed to work on a hybrid in-person / work-from-home schedule with the expectation of regular travel within the Council and attendance at evening and weekend events.

GSGLA has retained Morris & Berger to conduct the CDO search. To view the full position description, please visit https://pub.lucidpress.com/morrisberger_2197/. To apply, please submit an application, including a resume and a letter of interest, in confidence to Morris & Berger through their website: https://www.morrisberger.com/position.php?id=2197.

GSGLA is committed to building a diverse staff that reflects the communities we work alongside, and we value equity and inclusion in our workplace. We encourage applications from individuals in all groups and communities, different walks of life, and those belonging to communities historically excluded. As an organization committed to making the world a better place, it is essential that we incorporate a diverse, equitable and inclusive lens into all aspects of our work. We encourage applicants with a global perspective and a commitment to values around diversity, equity, and inclusion to apply.