



Director of Philanthropy - SJO Orange, CA

Req ID: 402468

Job Category: Fundraising

Shift: Day

Schedule: Full time

Work Location: St Joseph Hospital-Orange

Calling all Esteemed Fundraisers! Are you an influential strategist with a knack for philanthropy and a drive to elevate healthcare? Do you thrive on building lasting relationships and securing transformative contributions? If so, seize this outstanding opportunity!

The Role:

As the Director of Philanthropy, operating under the guidance of our Senior Director of Philanthropy, you will spearhead efforts to secure major and planned gifts in support of St. Joseph Hospital's campaigns and fundraising priorities. This pivotal role positions you at the heart of philanthropy, where you will inspire generosity and champion the hospital's mission.

What You'll Do:

- **Fundraising Visionary:** Identify and pursue major funding prospects to propel the mission of St. Joseph Hospital and achieve the Foundation's fundraising goals.
- **Relationship Architect:** Establish, build, and nurture strong connections with current and potential major gift donors, bridging ties between the foundation, hospital, and community.
- **Campaign Conductor:** Lead campaigns, and orchestrate major gift cultivation, recognition, and solicitation meetings and events.
- **Leadership Catalyst:** Manage and engage volunteer and professional and physician leaders in major gifts and campaign initiatives.
- **Versatile Contributor:** Embrace additional responsibilities and areas of influence as needed.

What You'll Bring:

- **Educational Background:** Bachelor's Degree in a related field, or equivalent experience. Master's Degree preferred.
- **Experience:** 5 years in-depth experience in fund development, major gift fundraising, campaigns, and gift planning.
- **Strategic Insight:** Advanced analytical skills to devise effective fundraising strategies and identify contribution sources.
- **Interpersonal Mastery:** Exceptional interpersonal skills to effectively persuade and collaborate with diverse internal and external stakeholders.
- **Leadership Excellence:** Strong leadership and organizational skills to guide volunteers, staff, and physicians.
- **Communication Proficiency:** Outstanding verbal and written communication abilities.
- **Collaborative Spirit:** Exceptional teamwork and delegation capabilities.

Why Join Us?

- **Impactful Contributions:** Be a key player in transforming healthcare through strategic philanthropy.
- **Innovative Environment:** Empowered autonomy to translate your visionary ideas into reality.
- **Collaborative Excellence:** Work alongside committed professionals who are passionate about their roles.
- **Dynamic Landscape:** Navigate the rewards of an evolving healthcare landscape.
- **Vibrant Locale:** Experience the vibrant community of Orange with its rich culture and natural beauty.

Ready to Elevate Healthcare through Philanthropy? If you are a dynamic leader with a passion for strategic fundraising, we encourage you to apply! Join our team and play a vital role in shaping a healthier future for all.

About Providence

At Providence, our strength lies in Our Promise of "Know me, care for me, ease my way." Working at our family of organizations means that regardless of your role, we'll walk alongside you in your career, supporting you so you can

support others. We provide best-in-class benefits and we foster an inclusive workplace where diversity is valued, and everyone is essential, heard and respected. Together, our 120,000 caregivers (all employees) serve in over 50 hospitals, over 1,000 clinics and a full range of health and social services across Alaska, California, Montana, New Mexico, Oregon, Texas and Washington. As a comprehensive health care organization, we are serving more people, advancing best practices and continuing our more than 100-year tradition of serving the poor and vulnerable.

Posted are the minimum and the maximum wage rates on the wage range for this position. The successful candidate's placement on the wage range for this position will be determined based upon relevant job experience and other applicable factors. These amounts are the base pay range; additional compensation may be available for this role, such as shift differentials, standby/on-call, overtime, premiums, extra shift incentives, or bonus opportunities.

Providence offers a comprehensive benefits package including a retirement 401(k) Savings Plan with employer matching, health care benefits (medical, dental, vision), life insurance, disability insurance, time off benefits (paid parental leave, vacations, holidays, health issues), voluntary benefits, well-being resources and much more. Learn more at providence.jobs/benefits.

Applicants in the Unincorporated County of Los Angeles: Qualified applications with arrest or conviction records will be considered for employment in accordance with the Unincorporated Los Angeles County Fair Chance Ordinance for Employers and the California Fair Chance Act.

About the Team

The Sisters of Providence and Sisters of St. Joseph of Orange have deep roots in California, bringing health care and education to communities from the redwood forests to the beach shores of Orange county - and everywhere in between. In Southern California, Providence provides care throughout Los Angeles County, Orange County, High Desert and beyond.

Our award-winning and comprehensive medical centers are known for outstanding programs in cancer, cardiology, neurosciences, orthopedics, women's services, emergency and trauma care, pediatrics and neonatal intensive care. Our not-for-profit network provides a full spectrum of care with leading-edge diagnostics and treatment, outpatient health centers, physician groups and clinics, numerous outreach programs, and hospice and home care, and even our own Providence High School.

Providence is proud to be an [Equal Opportunity Employer](#). We are committed to the principle that every workforce member has the right to work in surroundings that are free from all forms of unlawful discrimination and harassment on the basis of race, color, gender, disability, veteran, military status, religion, age, creed, national origin, sexual identity or expression, sexual orientation, marital status, genetic information, or any other basis prohibited by local, state, or federal law. We believe diversity makes us stronger, so we are dedicated to shaping an inclusive workforce, learning from each other, and creating equal opportunities for advancement.

Pay Range: \$63.50 - \$100.26

The amounts listed are the base pay range; additional compensation may be available for this role, such as shift differentials, standby/on-call, overtime, premiums, extra shift incentives, or bonus opportunities.

Answer the call. Providence.jobs

When applying online, please reference job number 402468

[Apply online](#)

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