



Director of Philanthropy (Full Time, Exempt)

The Botanical Research Institute of Texas (BRIT) is an international scientific research and learning center located in the Cultural District of Fort Worth, Texas. BRIT manages the Fort Worth Botanic Garden, a 110-acre public garden featuring 23 specialty gardens. BRIT's mission is to conserve our natural heritage by deepening our knowledge of the plant world and achieving public understanding of the value plants bring to life.

The Botanical Research Institute of Texas (BRIT), on behalf of the Fort Worth Botanic Garden, seeks a Director of Philanthropy. The Botanical Research Institute of Texas (BRIT) seeks a Director of Philanthropy, who will report to the Vice President for Advancement. Working closely with the VP for Advancement, the Advancement team, and senior leadership, the Director of Philanthropy will grow income through cultivating and stewarding donor relationships resulting in raising corporate sponsorships, foundation grants, and major gifts. This position will be also be able organize successful special fundraising events.

The Director of Philanthropy will be responsible for:

- Soliciting exhibit sponsorships for the Fort Worth Botanic Garden and BRIT, including presenting sponsorships with support of the VP of Advancement and Advancement Team.
- Soliciting major gifts in addition to maintaining annual gift support from a portfolio of current and prospective sponsors and donors with the support of the VP of Advancement and team.
- Developing cultivation and solicitation strategies for prospects and donors within assigned portfolio, collaborating with staff leaders, volunteers, and Board members.
- Overseeing special events in partnership with team, leadership, and volunteers.
- Meeting or exceeding annual fundraising key performance indicators (KPI) as developed by BRIT leadership; Director of Philanthropy will be a part of determining those KPIs.
- Providing effective stewardship to corporate sponsors and major donors and developing and documenting plans for continued engagement.
- Working across the organization to better cultivate existing donors as well as identify new potential donors.

Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Degree, experience and skill requirements are:

- Bachelor's Degree from an accredited university
- 5 years of proven fundraising experience.
- Supervisory experience
- Ability to develop, cultivate, steward, and analyze portfolio of prospects and donors
- Ability to work closely with volunteers
- Ability to budget
- Excellent organization skills

Please see full job description for a more detailed list of job tasks and applicant qualifications.

<http://brit.org/about/employment>

BRIT strives to maintain a positive working environment focused on growth and success of individuals, working together in a collaborative, professional manner, with communication a priority. To apply, please submit a resume and cover letter as a single document to: brithr@brit.org. Applications will be considered until the position is filled. BRIT is an Equal Opportunity Employer.