

Fundraising Account Executive

Job Description

Brad Cecil & Associates is a leading multi-channel marketing and fundraising agency - exclusively serving non-profit organizations.

Position Summary:

We are currently looking for an individual who will lead the accounts of our non-profit clients and assist in directing their multi-channel marketing and fundraising programs. This is a full-time salaried position with benefits. Pay depends on experience.

Responsibilities & Requirements:

- Provide leadership to our non-profit clients
- Responsible to work with internal teams and manage staff
- Establish direct-response fundraising budgets
- Lead client meetings
- Provide research, writing and implementing of client strategy
- Assist in analysis and reporting on project outcomes
- Must be a self-starter and have exceptional follow-through
- Excellent written and verbal communication and presentation skills required
- Interest in fundraising process and strong desire to work with nonprofits
- Multi task and work in a fast pace agency environment
- Demonstrated ability to contribute to team effort
- Travel required
- Spanish language skills are a plus

Education

College degree required

Experience

- Non-Profit experience (volunteer or paid) preferred
- Five years of direct-response fundraising experience
- Digital fundraising experience preferred
- Agency experience a plus but not required

Skills

- Position requires excellent communication skills
- Proficiency in MS Word, Excel, Outlook and Power Point

Please send cover letter and resume.

Job Type: Full-time

Pay: \$60,000.00 - \$90,000.00 per year

