

**SENIOR DIRECTOR OF DEVELOPMENT, PHYSICAL SCIENCES**  
**UNIVERSITY OF CALIFORNIA SAN DIEGO**  
**San Diego, California**

The Aspen Leadership Group is proud to partner with University of California San Diego in the search for a Senior Director of Development, Physical Sciences.

Reporting to the Senior Executive Director of Development, the Senior Director of Development, Physical Sciences will plan and implement strategies for the identification, cultivation, solicitation, and stewardship of major and principal gift prospects for the Division of Physical Sciences. The Senior Director will formulate, manage, and implement the fundraising program for the Division of Physical Sciences, to include major and principal gifts and volunteer activities as determined by the Associate Vice Chancellor and Senior Executive Director of Development, oral presentations to potential donors, and will coordinate approaches as defined by campus policy and procedures; develop gift opportunities consistent with the priorities of Physical Sciences' and UC San Diego's mission; and collaborate with colleagues across University Advancement and the campus.

At the University of California San Diego, challenging convention is its most cherished tradition. Since its inception, UC San Diego has been shaped by exceptional scholars who take risks and redefine conventional wisdom. Through sheer determination and a relentless pursuit for groundbreaking discovery, UC San Diego has earned recognition as one of the world's premier research universities and one of the top-10 public universities in the nation. *Washington Monthly* has consistently ranked UC San Diego as the top public university for positive impact on the nation.

The first students to enroll at the new UC San Diego in 1960 were graduate students in physics. The first professors, whose names mark the university's historical buildings, included Nobel Prize winners. Today, UC San Diego graduate programs rank in the top 20 nationally, and all of the university's undergraduate students take our courses as majors, minors or for graduation requirements.

Whether its chemistry, mathematics or physics, UC San Diego's tradition of interdisciplinary research enables innovative and impactful new research directions and attracts the most academically excellent and diverse faculty.

A bachelor's degree and/or the equivalent experience and training is required for this position. Five or more years of direct line fundraising is preferred. All applications must be accompanied by a cover letter and résumé. Cover letters should be responsive to the mission of the University of California San Diego.

To apply for this position, visit:

[Senior Director of Development, Physical Sciences, University of California San Diego.](#)