The Aspen Leadership Group is proud to partner with The Salvation Army Southern California Division in the search for a Senior Regional Director of Development, San Diego Region.

Reporting to the Divisional Secretary for San Diego County, the Senior Regional Director of Development will direct all fundraising and communications operations for San Diego County including directing capital campaigns, major gifts, planned giving, grants, direct mail and digital fundraising, marketing, communications, and community relations.

The Salvation Army, an international movement, is an evangelical part of the universal Christian church. Its message is based on the Bible. Its ministry is motivated by the love of God. Its mission is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.

For more than 130 years, The Salvation Army has been feeding the hungry, housing the homeless, and changing the lives of countless men, women, and children in Southern California. Its presence in Southern California dates to 1887 when an open-air street meeting was held in downtown Los Angeles. By 1892, The Salvation Army occupied almost an entire block in the city with a hotel for transient men and a men’s industrial complex—the forerunner of today’s Adult Rehabilitation Centers. In 1899, The Salvation Army opened a rescue home for young, expectant mothers in Los Angeles, known as Booth Memorial Center. From there, the Army’s work expanded quickly in Los Angeles with the opening of facilities for social welfare programs, including The Salvation Army Los Angeles Day Care Center which opened in 1920. Today, approximately 250 children attend L.A. Day Care while their parents go to work in the downtown Los Angeles garment and produce districts. Other programs that can be found in the region today include assistance for families living with HIV/AIDS, men and women working to overcome addictions, disabled veterans, evacuees from disasters, senior citizens trying to live on a fixed income, and children who need a safe place to go after school. The Salvation Army Southern California Division continues to celebrate its long and abundant presence all over the area by serving those most in need, and by hosting special events within the local community.

The Salvation Army Southern California Division partners with civic, corporate, and private supporters to build healthy communities across the area to provide help, healing, and hope. It helps strengthen communities through ministry, youth programs, utility bill assistance, food pantries, and rapid rehousing. Healing is supported with programs that respond to people in crisis, like providing emergency shelters, psychological counseling, medical services, drug and alcohol rehabilitation, and more. The Salvation Army provides hope by offering pathways to independence through veteran’s employment services, permanent supportive housing, meal delivery services, in-home case management, and senior services.

At The Salvation Army, 83 cents of every dollar are used to support programs and services. Supporters become part of a network of thousands of Southern California residents who donate their time, money, and talents to the work of The Salvation Army.

The Salvation Army Southern California Division will consider candidates with a broad range of backgrounds. A bachelor’s degree or an equivalent combination of education and experience and at least five years of experience in a nonprofit fundraising role with a proven track record of major gifts success is preferred. All applications must be accompanied by a cover letter and résumé. Cover letters should be responsive to the mission of The Salvation Army Southern California Division as well as the responsibilities and qualifications presented in the prospectus.

The salary range for this position is $165,000 to $185,000 annually.
Preference will be given to applications received by June 1, 2023.

The Salvation Army is an Equal Opportunity Employer and committed to providing a respectful environment for all applicants and employees that is free from unlawful discrimination or harassment based on age, race, color, religion, sex, national origin, marital status, disability, citizenship, sexual orientation, gender identity, gender expression, or any other characteristic protected by law. Such equal opportunity for employment will apply to recruitment and hiring, training, promotion, salaries and other compensation, transfers, and layoffs or termination.

To apply for this position, visit: https://opportunities.aspenleadershipgroup.com/opportunities/1273.