

## **San Diego, California Regional Philanthropy Officer Job Posting**

Do you want to make a difference? Join the American Red Cross, the world's largest humanitarian network. For over 100 years The American Red Cross has been a leader in the nonprofit world. In order to support our many humanitarian efforts, our organization depends heavily on the support of our generous donor population. As a result, we are always looking for proactive and mission-driven fundraisers with an established track record of increasing philanthropic support through individual and corporate giving.

The Southern California Region of the American Red Cross is seeking a Regional Philanthropy Officer to work with our fund development team in San Diego, California.

The Regional Philanthropy Officer identifies, engages, cultivates, solicits, and stewards current and prospective donors in expanding their financial support of the work of the American Red Cross. Responsible for meeting an annual revenue target by working with an assigned portfolio of donors and prospects to advance the mission of the organization and assist donors in creating meaning in their lives through giving to the American Red Cross. The position pays a base salary of \$80,000 to \$85,000 with an 11.25% incentive bonus.

Ideal candidates will have at minimum: Bachelor's degree, 5 years of related experience in fund development and/or sales and demonstrated ability for strong communications and influencing skills along with public speaking and writing.

If this sounds like the kind of opportunity that you've been waiting for, please visit our website at:

[https://americanredcross.wd1.myworkdayjobs.com/American\\_Red\\_Cross\\_Careers/job/San-Diego-CA/Regional-Philanthropy-Officer-II\\_RC48793](https://americanredcross.wd1.myworkdayjobs.com/American_Red_Cross_Careers/job/San-Diego-CA/Regional-Philanthropy-Officer-II_RC48793)

The American Red Cross is a nonprofit organization that employs growth and development, team spirit, competitive salaries and a comprehensive benefits package.

The American Red Cross is an Equal Opportunity/Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to sex, gender identity, sexual orientation, race, color, religion, national origin, disability, protected veteran status, age, or any other characteristic protected by law.