

HOW YOU WILL IMPACT OUR MISSION

The Philanthropy Specialist is responsible for building and fostering the organization's relationship with assigned members, donors, and/or constituents.

WHAT YOU WILL DO

- Strategizes and oversees programming for defined audience, including qualifying, cultivating, soliciting and stewarding gifts
- Serves as the central point of contact for assigned audience, stewarding and building relationships through phone calls, personalized emails, tours, events, and other communications
- Oversees methods to increase giving from defined audience
- Collaborates with internal teams to develop strategies to upgrade donor giving
- Oversees related events for targeted donor audiences
- Monitors and reports on key metrics
- Maintains active prospect management in computer software programs
- Assists in developing and monitoring assigned budgets

WHAT ARE WE LOOKING FOR?

San Diego Zoo Wildlife Alliance is seeking an individual who is inspired to be a part of an organization that is committed to protecting wildlife around the globe. A leader to join us in our commitment to provide opportunities to learn about, engage with best-in-class conservation work, and share how that work is changing outcomes for wildlife every day through visits to the San Diego Zoo and San Diego Zoo Safari Park.

JOB EXPERIENCE

- Prior experience in fundraising and in the development field with knowledge of solicitation strategies required

EDUCATION AND CERTIFICATIONS

- Bachelor's Degree in Business Administration, Finance related field or equivalent specialized training
- Current California driver license in good standing

SKILLS AND KNOWLEDGE

- Knowledge of development or non-profit best practices
- Must have a high level of organization and time management skills

- Able to successfully manage multiple projects
- Able to communicate effectively (verbal and written)
- Knowledge of Raiser's Edge software is desirable
- Able to use computer base systems (Microsoft Windows, Word and Excel programs and databases)

SOME OF THE PERKS YOU WILL ENJOY AS A TEAM MEMBER

- Free admission to the San Diego Zoo and the San Diego Zoo Safari Park
- Family Passes
- Complimentary Tickets
- Local and In-House Discounts
- Employee Assistance Program
- Wellness Program

IMPORTANT DETAILS

- Location: San Diego Zoo – Philanthropy Department
- Duration: Year round
- Non-Union position: Salary \$25/hr - commensurate with experience
- Candidates must be available for an interview if contacted. Full job description will be provided upon request

THIS EMPLOYER PARTICIPATES IN E-VERIFY

SAN DIEGO ZOO WILDLIFE ALLIANCE IS A DRUG FREE WORKPLACE

SAN DIEGO ZOO WILDLIFE ALLIANCE IS AN EEO/AA/DISABILITY/PROTECTED VETERAN EMPLOYER - San Diego Zoo Wildlife Alliance makes every effort to ensure equal employment opportunities for all individuals and abides by EEO and nondiscrimination provisions of all applicable federal, state, and local laws and regulations. If you require a reasonable accommodation to complete an application, please email your request to sdzwacareers@sdzwa.org and provide the job title and location to which you are applying.

Apply directly: <https://us60.dayforcehcm.com/CandidatePortal/en-US/sdzwa/Posting/View/5165>