



## **Development Director – Orange County, CA**

The mission of the Cystic Fibrosis Foundation (CFF) is to cure cystic fibrosis and to provide all people with the disease the opportunity to lead full, productive lives by funding research. We have invested hundreds of millions of dollars into CF research and drug development, the results of these bold investments have been astonishing. A few decades ago, most people with CF didn't live long enough to attend elementary school. Today, many people born with CF are living into their 30s, 40s, and beyond.

Would you like to go to work every day knowing that your work is important and effective? Do you want to go home every day knowing that you have made a difference?

The Cystic Fibrosis Foundation, the world's leader in the search for a cure for cystic fibrosis, and one of the most innovative and successful organizations of its kind is seeking a **Development Director in our Santa Ana, CA Chapter office.**

### **WHAT YOU'LL DO:**

- Develop fundraising plans and budgets
- Plan, manage and execute at least two priority events or campaigns
- Launch new events, campaigns, initiative and/or programs
- Engage in continuous short-term and long-term revenue planning
- Identify prospective individual donors
- Identify, recruit/renew, and cultivate/steward new and veteran corporate sponsors, committee members, team leaders, honorees, chairs, and volunteers for assigned events/campaigns/initiatives

### **WHAT WE'RE LOOKING FOR:**

- 5+ years of fundraising/sales experience
- Four-year degree or equivalent education/experience
- Excellent customer service skills
- Strong volunteer recruitment and management skills
- Availability to work nights and weekends as necessary to attend meetings and events
- Strong networking, community engagement and relationship building skills
- A team player – comfortable working in a team-oriented, fast-paced environment
- Ability to meet deadlines, strength in attention to detail
- Someone with passion who is motivated and driven to contribute to the overall mission of our Foundation

### **WHAT WE OFFER:**

The Cystic Fibrosis Foundation recognizes the importance of employees taking care of their health and safety needs and those of their families. The Foundation strives to create and maintain a balanced work schedule for its employees and promotes quality of life through its varying benefits.

- Comprehensive benefits package which includes medical, dental, and vision healthcare insurance
- Competitive salaries with incentive plans
- 401(k) plan with generous employer matching contributions

- Exciting learning and development programs to support professional growth
- Employee discounts – computers, phone plans, travel, theme parks
- Tuition Reimbursement
- Generous paid holidays and shortened workdays on Fridays in the summer and before major holidays
- Employee wellness programs
- Business casual work environment

#### **HOW TO APPLY:**

Submit resume on career page via:

<https://chu.tbe.taleo.net/chu01/ats/careers/requisition.jsp?org=CFF&cws=1&rid=3207>