Introducing: AFP Learning Labs

After receiving feedback about how AFP San Diego can better serve members’ needs, our education programs are taking on a new approach. Many of you have expressed an interest in having a longer educational program where participants could take a deeper dive into the program content and still have an opportunity for networking. In response, the education team at AFP has developed Learning Labs that will be held at local nonprofits, and feature interactive presentations and networking opportunities. Learning Lab events will be held this year at three local nonprofits: Sharp HealthCare Foundation on March 2, San Diego Zoo on May 14, and University of San Diego on August 1. The programs will be two to three hours in length and feature topics ranging from capital campaigns to improving fundraising outcomes.

On March 2, from 8:30 AM to 12:30 PM, plan to attend the first Learning Lab: A Journey of Inspired Philanthropy at Sharp HealthCare. We will feature the agency’s leadership from their Executive Office, Major Gifts, Annual Giving and Operations teams. Learn lessons of impact from their comprehensive campaign, on their culture of philanthropy, the evolving role of the board, collateral development, and communication in a new digital era. Space is limited, so register now to save your spot today!

Highlighting Tax Reform Impacts

Thank you to the individuals who presented at February’s workshop on the Impacts of Tax Reform on Charitable Giving: Janet Acheatel, CFP, CDFA; John Shannon, Real Estate Broker/Owner; Roberta J. Robinson, J.D.; and Daniel Wilson, Trust Attorney. Tips included:

- If a donor “itemizes deductions” on their income tax return, then there is still a charitable deduction for contribution of gifts to charity. However, some donors will take the “standard deduction” instead.
- If donors contribute appreciated stock or real estate to a charitable remainder trust, assets can be sold without income tax on gain, the proceeds can be reinvested, and donors can get an annual payout.
- A donor can leave bequests to charity at death with no federal estate tax, in addition to $11.2 million to family and other individuals.

For more tips, check out the AFP San Diego website at www.afpsd.org.

AFP San Diego invites you to join us in celebrating Women’s History Month by recognizing all of the achievements of the women of San Diego!

Mar. 2 will be our first NEW Learning Lab: Journey of Inspired Philanthropy - Anatomy of the Successful $100M INSPIRE Campaign at the Sharp HealthCare Foundation. 8 AM – 12:30 PM; 8520 Tech Way, San Diego 92123.

On March 21 North County Philanthropy Council will hold its March Coffee Connector. Meet fellow North County philanthropists from 8 AM - 9 AM; 6250 El Camino Real, Carlsbad, 92009.

The San Diego Foundation will host AFP’s March webinar on March 27: Diversity in Giving: Moving from Awareness to Action. Learn to promote diversity in the fundraising field. 8:30 - 10:15 AM, 16870 W Bernardo Drive, San Diego, 92127

The San Diego Planned Giving Partnership will host “From Elvis to Elton, Rockin’ with the Baby Boomer Generation as Donors” on March 28 from 11:30 am - 1:30 pm. USD Degheri Alumni Center, San Diego 92110.

Learn more about Race and Inclusion at 3pm on April 3 at the Museum of Man. Seating is limited.

Mark your calendars for the AFP International Conference: April 15 – 17, in New Orleans, LA. The home of jazz and Mardi Gras will host 3 days of learning, connecting, and culture.
Celebrating Women’s History Month

In honor of Women’s History Month, AFP San Diego is proud to highlight two nonprofits that foster grassroots collaborations aimed at improving our San Diego community.

The mission of **United Women of East African Support Team (UWEAST)** to be the pipeline of culturally competent health services, education, and advocacy for the improvement of East African women and families’ health and well-being. The San Diego-based nonprofit is comprised of approximately 200 East African women who volunteer to build bridges between the community and service providers to implement a successful, linguistically-appropriate, culturally-competent, and cost-effective physical and mental health intervention program. Their outcomes have increased East African women’s visibly and participation in community groups that advocate for improved community health opportunities, such as initiating women-only swimming hours at the Copley YMCA. Learn more at www.unitedwomenofeastafrica.org

Now more than ever, girls need an inclusive, safe space in which they are free to explore their potential. Through **Girl Scouts San Diego**, girls are discovering who they are, where their talents lie, and what they care about the most. By experiencing opportunities in STEM (science, technology, engineering and math), the outdoors, and entrepreneurship, girls build life skills. Each girl is developing a stronger sense of self, enhancing positive values, and seeking challenges even if she might fail. Girl Scouts learn from setbacks, form healthy relationships, and identify and solve problems in their communities – unleashing their inner G.I.R.L. (that’s Go-getter, Innovator, Risk-taker, and Leader). One girl can make a difference — girls together are changing the world. Invest in girls today! www.sdgirlscouts.org

**Mentorship in Action**

Our chapter extends a thanks to the following fundraising professionals who volunteered with our Mentorship Program in 2017: Jill Bishop, McCallum Theatre; Lisa Kalal, United Way of San Diego County; Edith Glassey, Center for Community Solutions; Debbie Honeycutt, CFRE, University of San Diego; Brian Zumbano, UC San Diego Health Sciences; Lenise Andrade, California Center for the Arts, Escondido; Carlos Medina, MA, Father Joe’s Villages; Helen Liu, UC San Diego Health Sciences; Lisa J. Ritchie, MA, CFRE, Netzle Grigsby Associates, Inc.; Marinda Peugh, Cygnet Theatre; Kelly Mitchell, Point Loma Nazarene University; Melinda Balkom, The Salvation Army; Allison Bechill, MA, San Diego Continuing Education Foundation; Rebecca Lawson, Wells Fargo; Kaye de Lancey, CFRE, Rady Children's Hospital Foundation; Jared Blakeley, Rady Children's Hospital Foundation; Laura Rice, Girl Scouts San Diego. To learn more about program, email Carlos.Medina@neighbor.org.

**Reach Outstanding Applicants with Your Open Position** by posting on the Career Development webpage at afpsd.org. For $100 your ad will run for 90 days (member rate). Contact Georgia.Ringler@afpsd.org.