



Newport Hospital
Lifespan. Delivering health with care.™

**Chief Development Officer
Newport Hospital, a Lifespan Partner
Newport, RI**

Imagine using your expert fundraising skills at an award-winning hospital located in a beautiful, coastal city. Newport Hospital, a Magnet-designated acute care hospital affiliated with a renowned academic health system, seeks an accomplished philanthropic leader to serve as its Chief Development Officer (CDO). In this highly visible role, the selected candidate will partner with the hospital President to deepen the culture of philanthropy across constituencies while directing a team and a comprehensive philanthropy program with a focus on developing a robust major gifts program.

With a deep historical legacy, the 129-bed Newport Hospital provides the area's year-round and summer residents with access to comprehensive health services, including emergency, cardiac, cancer, orthopedic, OB/GYN, and behavioral health care. Combining clinical excellence with a commitment to addressing urgent community needs, Newport Hospital has earned numerous distinctions in healthcare and high patient satisfaction scores. [\[About Newport Hospital\]](#)

Newport Hospital is a partner of Lifespan, Rhode Island's first healthcare system and a major teaching and research affiliate of The Warren Alpert Medical School of Brown University. As part of this collaboration, the philanthropy team at Newport Hospital has access to the system's centralized services, including prospect research, database management, development communications, mail appeals, corporate/foundation relations, planned giving and special events.

Position Summary:

Reporting to the hospital President, with a dotted-line to Lifespan's VP for Development, the CDO will lead a comprehensive, strategic fundraising program that supports clinical, operational, and educational initiatives. Responsibilities encompass leading a team of four to maximize opportunities in major gifts, annual giving and grateful patient fundraising, campaigns, board development, and donor concierge services. The CDO works closely with the Newport Hospital Foundation leadership and other volunteer entities, and personally builds and manages a portfolio of principal and major donors/prospects. The CDO also collaborates with Lifespan's Central Development and affiliated hospital CDOs.

Position Requirements:

BA/BS degree in related discipline; a solid track record leading a thriving philanthropy program with major and principal gifts at its core; demonstrated success cultivating, soliciting and closing major gifts upwards of six figures, and growing the donor pipeline. The ideal candidate will have superb interpersonal and relationship-building skills with an authentic comfort as a front-facing, organizational champion. Healthcare experience is preferred; knowledge of the local/regional philanthropic/cultural landscape is a plus. The projected compensation range for this position is \$130,000 to \$160,000. Lifespan is *an Equal Opportunity/Affirmative Action employer and a VEVRAA Federal Contractor*.

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