

Women & Infants

Philanthropy Officer, Major Gifts
Care New England/Women & Infants Hospital
Providence, RI

<https://www.womenandinfants.org/>

The Care New England Health System (CNE) – a trusted regional healthcare organization providing comprehensive, world-class clinical care, advancing medical research, and attracting the nation’s top specialty-trained physicians – seeks a seasoned fundraiser to lead the strategic development and management of a major gifts program for Women & Infants Hospital in Providence, Rhode Island.

This is an exciting career opportunity to advance the mission of one of the nation’s leading specialty hospitals for women and newborns. The major teaching affiliate of The Warren Alpert Medical School of Brown University for activities unique to women and newborns, Women & Infants is the 9th largest stand-alone obstetrical service in the country with approximately 8,500 deliveries per year.

Position Summary:

Reporting to CNE’s Chief Philanthropy Officer and working closely with Women & Infants' President and senior leadership team, the Philanthropy Officer will be responsible for leading the strategic development and management of the Hospital’s major gifts program. A focus will be on strengthening its grateful patient/family fundraising with an emphasis on donor pipeline building to support the hospital’s planned capital campaign. The selected candidate will also staff and support the work of the Hospital’s Foundation Board in advancing its mission.

The Philanthropy Officer is a member of a system-wide philanthropy team that includes front-line development officers representing each operating unit and centralized staff and services in annual giving, events, research, and database management. This highly visible front-line fundraising role participates in system-wide strategic fundraising planning and moves management, including a soon-to-be-launched campaign in support of women’s health.

Qualifications:

BA/BS degree with 7+ years’ frontline fundraising and donor relationship-management experience, preferably in a healthcare setting with exposure to grateful patient programs; solid record of performance in major and planned giving with evidence of securing five- to seven-figure gifts; and experience cultivating a culture of philanthropy with measurable success; campaign experience a plus. *(Note: Salaries generally fall between the minimum and midpoint of salary range. Salary for this position is estimated at \$90-125K.)*

This is a retained search of Exceptional Executive Search.

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