

April 2019



"No one is useless in this world who lightens the burdens of another."  
-Charles Dickens

**PARTNERSHIP NEWS:**



**How do you get your Board onboard with legacy giving?**

*Hear from a panel of practitioners and board members about how to move a board from inaction to advocacy.*

Co-hosted by Hawaii Gift Planning Council and Hawaii Community Foundation

Wednesday, April 17, 2019  
11:30 a.m. to 1:00 p.m.

The Pacific Club, Card Room (with buffet lunch)

Panelists:

Nancy Pace, Development Committee Member for St.



2019 National Philanthropy Day Conference & Awards Luncheon

Wednesday, November 13, 2019 \* Sheraton Waikiki Hotel



Honor and celebrate the people and organizations that make Hawaii such a special place to live and work.

Nominate your favorite philanthropists and philanthropic organizations for an appropriate AFP Philanthropy Award, and encourage others to do the same.

To view a list of previous honorees, [click here](#)

**[SUBMIT YOUR NOMINATION TODAY!](#)**

Nominations received by April 30th will be entered into a drawing\* for a FREE table for 10 at AFP Aloha Chapter's 2019 National Philanthropy Day (NPD) Awards Luncheon

The deadline for all nominations is May 31st. This year's luncheon will be held on November 13th at the Sheraton Waikiki Hotel. Please save the date & mark your calendar.

\*One entry per person. The drawing will be held on July 31st (winner will be notified by email).

**Nominations are due by May 31, 2019!**

Andrew's Schools and Board Member for Boys & Girls Club of Hawai'i and other organizations

**Stacey Wong**, Foundation President and Development Committee Chair, Maryknoll School

**Unyong Nakata**, MBA, CFRE, Senior Director of Development, Shidler College of Business, UH Manoa

**Lani Starkey**, JD, LLM, CPA, Principal, Fifty Rock Consulting

Pricing: \$15 member, \$25 non-member

Please register by April 10, 2019.  
Register online [HERE](#)



**Lynn Finnegan**  
Assistant Head of School  
Hanalani Schools

## Understanding Our Host Culture



We bring you this new feature thanks to our board member, Pomai Toledo, Iolani Palace's Director of Development and Communications. Pomai notes that, "Cultural values play a large part in how we were raised, how we act towards one another and how we share with those who may be less fortunate. As fundraisers, we should implement these values daily."

We share with you this month...

**KAHIAU**  
(kah-HAH-yoo)

**To give generously from the heart and without**



## Hawaii Funders Attend AFP ICON 2019 in San Antonio



Some of the Hawaii delegation attending this year's conference.



Jennifer Oyer, CFRE, leads her presentation, "The Five Strategic Planning Tools That Lead to Fundraising Success!"

AFP ICON 2019 is the world's largest conference for professional fundraisers. This year's conference that just concluded in San Antonio, Texas, featured more than 100 education sessions (including one lead by Aloha Chapter member Jennifer Oyer, CFRE), thousands of fellow fundraisers, and a massive marketplace. Hawaii's assemblage included the follow Aloha Chapter members:

- Cathy Alsup, CFRE, Executive Director, American Cancer Society Hawaii Pacific
- Brooke Carroll, Vice President of Advancement, Hawaii Pacific University
- Jennifer Dotson, VP of Philanthropy, National Kidney Foundation of Hawaii
- Lynn Finnegan, Assistant Head of School, Hanalani Schools
- Gayle Hubbard, Director of Development, North Hawaii Hospice, \*\*AlohaChapter Chamberlain Scholar\*\*
- Beth Iwata, Director of Development, Historic Hawaii Foundation
- Jennifer Oyer, CFRE, Chief Development Officer, The Salvation Army-Hawaiian and Pacific Islands  
\*\*Featured Speaker at ICON Session: *The Five Strategic Planning Tools That Lead to Fundraising*

## Partner with AFP on Professional Advancement

Do you plan to bring a fundraising consultant or trainer to your organization in 2019? Let the AFP Professional Advancement committee know if you would be willing to partner with us in bringing that expert to Hawai'i. By working together, we can reach more people with your expert's knowledge and experience and share the expense. For example, this worked well with Lynne Wester who presented for AFP last year and also consulted with three other organizations when she was in the islands. As a result, AFP and each of the organizations only paid her fee for her work with them individually and no air, hotel, or other travel expenses. Bundling clients also made the trek to Hawai'i more cost effective and appealing to Lynne who otherwise would have declined had we only offered her work for one day or less.

Let us know and let's work together! Contact Brooke Carroll ([bcarroll@hpu.edu](mailto:bcarroll@hpu.edu)) or Martha Hanson ([mhanson@hcf-hawaii.org](mailto:mhanson@hcf-hawaii.org)) to discuss 2019 opportunities.

## Post your job with AFP

The Aloha Chapter has an easy-to-use online process to post job announcements for Hawaii's nonprofit organizations! Post a job now and ensure your post is seen by nearly 1000 of our contacts, friends and associates.

[Post now...](#)

### On the job hunt?

Check out the latest fundraising jobs available in Hawaii such as this:

#### [Executive Development Coordinator](#)

University of Hawaii Foundation

#### [Chief Development Officer](#)

Make-A-Wish Hawaii

#### [Manager, Major Gifts](#)

Aloha United Way

#### [Associate Director of Development & Alumni Engagement, JABSOM](#)

University of Hawaii Foundation

#### [Marketing and Development Manager](#)

Hospice Hawaii

Success!\*\*

- Peter Pereira, CFO, The Episcopal Church of Hawaii
- Mary Saunders, Vice President-Philanthropy, Catholic Charities Hawaii
- Mark Sugimoto, Head of School, Hanalani Schools
- Alan Tang, Chairman, CEO & Executive Creative Director, Olomana Loomis ISC
- Pomai Toledo, Director of Development and Communications, Iolani Palace

We hope to share more photos and ICON stories in next month's issue.

It's not too soon to start planning to attend AFP ICON 2020, to be held in Baltimore, Maryland on March 29-31, 2020! Go to [www.afpglobal.org](http://www.afpglobal.org) for Super Early Bird Registration info!

## Get Involved--Join an Aloha Chapter Committee in 2019!



Please consider getting more involved in the Aloha Chapter this year by joining a committee! Here are some things to consider:

### 7 Reasons to Join an AFP Aloha Chapter Committee

- 1) Experience:** You will get to experience how things work inside the Aloha Chapter and see what all goes into making the chapter tick.
- 2) Relationships/Networking:** Joining a committee helps you build stronger relationships and connections with colleagues in your field.
- 3) Development:** The things that you will learn while participating in a committee can translate positively into your professional and personal development.
- 4) Leadership Opportunities:** Through active participation on a committee, you may decide to expand your role in the chapter or consider becoming a future board member.
- 5) Share Your Expertise:** You can join a committee where you can share and contribute in an area that complements your strong suit.
- 6) Service:** Joining a committee gives you the opportunity to serve AFP at a greater level and contribute to the growth and future success of the organization.

What would you like to see more of on our AFP Aloha Chapter

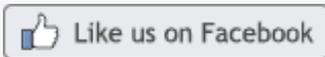
Facebook page?



(Scroll down on our homepage and take the poll!)

AFP Hawaii  
P.O. Box 11899  
Honolulu, Hawaii 96828-0899  
808-527-2426  
[office@afphawaii.org](mailto:office@afphawaii.org)

[Visit Our Website](#)



7) **Community:** The Aloha Chapter is made up of a wonderful community of knowledgeable and helpful industry professionals. And you'll be able to give back to the community that AFP serves by making a difference through committee involvement.

View the list of [2019 Aloha Chapter Committees](#). You may contact the committee chair directly or if you have any questions, please contact Chapter Administrator Susan Oshiro at [admin@afphawaii.org](mailto:admin@afphawaii.org) for assistance.

### Member Moment - AFP Membership: Career Development and Support Network Video



In this short one-minute video, AFP members discuss why they joined AFP and the value it has brought to their professional development and networking. [View video...](#)