



## THE SALVATION ARMY HAWAIIAN & PACIFIC ISLANDS DIVISION

---

**Department:** Development Department  
**Position Title:** Corporate Engagement & Government Relations Director  
**Reports to:** Divisional Director of Development  
**FLSA Status:** Exempt  
**Salary Range:** Annual salary from \$75,000 - \$90,000

**General Statement:** The Salvation Army (TSA) is a branch of the Christian Church, and the ultimate goal of all programs is a spiritual regeneration of all people.

**Mission Statement:** The Salvation Army, an international movement, is an evangelical part of the universal Christian Church. Its message is based on the Bible. Its ministry is motivated by love for God. Its mission is to preach the Gospel of Jesus Christ and meet human needs in His name without discrimination.

### Company Description

The Salvation Army Hawaiian & Pacific Islands Division serves to meet the greatest needs throughout our islands. From lava flows to floods and abuse to addiction, The Salvation Army goes wherever people are hurting – bringing food, shelter, safety, and long-term solutions that give help and hope to those who need it the most. The organization offers a wide variety of programs like at-risk youth services for children dealing with abuse and trauma, substance abuse treatment for families recovering from addiction, basic needs for those struggling to make ends meet, and other programs like homeless services, case management, and housing programs that break cycles of poverty and crisis. The mission of The Salvation Army is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.

### Role Description

This is a full-time, exempt role as the Corporate Engagement & Government Relations Director located in Honolulu, HI. The Corporate Engagement & Government Relations Director will manage the organization's relationships with corporations, local government agencies, and elected officials. The Director will be responsible for negotiating and securing partnerships, funding, and other opportunities that support and promote the organization's mission. The Director will work cross-functionally across the organization to identify new opportunities and achieve growth targets.

### Qualifications

- Bachelor's degree in communications, Public Relations, Business Administration, or any related field.
- 5 years of experience in Corporate Engagement, Government Relations, Public Affairs, or Non-Profit Management preferred.

- Excellent communication, negotiation, and interpersonal skills.
- Demonstrated ability to establish and maintain professional relationships with key stakeholders.
- Proven track record of developing successful partnerships that have resulted in significant financial support and Corporate Engagement.
- Ability to work under pressure and meet deadlines.
- Ability to meet annual financial goals and monthly engagement requirements.
- Adept at public speaking and making presentations.
- Strong organizational and project management skills.
- Experience working in the non-profit sector is a plus.

**Skills**

- Government Relations
- Corporate
- Nonprofit Organizations
- Non-profit Management
- Public Affairs
- Public Access
- Relationship Development
- Business Administration
- Public Relations
- Interpersonal Skills