

## **American Red Cross Honolulu, HI - Regional Philanthropy Officer, Grants Job Posting**

Do you want to make a difference? Join The American Red Cross, the world's largest humanitarian network. For over 100 years The American Red Cross has been a leader in the nonprofit world. In order to support our many humanitarian efforts, our organization depends heavily on the support of our generous donor population. As a result, we are always looking for proactive and mission-driven fundraisers with an established track record of increasing philanthropic support through individual and corporate giving.

Now is the time to make a difference! The Pacific Islands Region of the American Red Cross is seeking a Regional Philanthropy Officer to join our Honolulu, HI development team.

The Regional Philanthropy Officer, Grants Identifies, engages, cultivates, solicits, and stewards current and prospective donors in expanding their financial support of the work of the American Red Cross. Focus areas include foundation, government and corporate relations, utilizing written proposals and reports as a primary means of communication. Responsible for meeting an annual revenue target by working with an assigned portfolio of donors and prospects to advance the mission of the organization.

Ideal candidates will have at minimum: Bachelor's degree, 5 years of sales/fundraising experience, proficiency in MS-Office Suite, Sales Force, Raiser's Edge or similar CRM. Candidates must also have excellent verbal and written skills.

If this sounds like the kind of opportunity that you've been waiting for, please visit our website at:

[https://americanredcross.wd1.myworkdayjobs.com/American\\_Red\\_Cross\\_Careers/job/Honolulu-HI/Regional-Philanthropy-Officer\\_RC31478](https://americanredcross.wd1.myworkdayjobs.com/American_Red_Cross_Careers/job/Honolulu-HI/Regional-Philanthropy-Officer_RC31478)

The American Red Cross is a nonprofit organization that employees growth and development, team spirit, competitive salaries and a comprehensive benefits package.

The American Red Cross is an Equal Opportunity/Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to sex, gender identity, sexual orientation, race, color, religion, national origin, disability, protected veteran status, age, or any other characteristic protected by law.