

**AFP Aloha Chapter
2023 Annual Report**
*as presented at the 2023 Annual
Membership Meeting*



**AFP Aloha Chapter
2023 Annual Membership Meeting Agenda & Presentations
December 8, 2022 – 12:00-1:30pm
Bishop Museum, Honolulu - Atherton Hālau**

Guest Arrival

Welcome - Michelle Morihara, CFRE, AFP Aloha Chapter President

2023 AFP Aloha Chapter Annual Membership Meeting - Michelle Morihara, CFRE

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| I. Call to Order | Michelle Morihara, CFRE, President |
| II. Approval of 2022 Annual Meeting Minutes | Michelle Morihara, CFRE |
| III. Review of 2023 Financials | Budd Lauer, Treasurer |
| IV. Recap of 2023 Chapter
Accomplishments; Confidence in our Future | Michelle Morihara, CFRE |
| V. Acknowledgment of 2023 Board Members | Michelle Morihara, CFRE |
| <u>Officers</u> | <u>Directors</u> |
| President: | Ryan Catalani |
| Michelle Morihara, CFRE | Connie Choy * |
| Past President: | Colette Forcier, CFRE * |
| Angela Britten, CFRE * | Harmony Hallas |
| President-Elect: | Cynthia Lallo, CFRE * |
| Janice Knapp, CFRE | Edward Nishioka |
| Treasurer: | Jennifer Onishi |
| Budd Lauer | Kendra Sia * |
| Secretary: | Jacqui Sovde |
| Rüdiger Rückmann | |
| VI. Approval of 2024 Board Slate | Michelle Morihara, CFRE |
| <u>Officers</u> | |
| President: Janice Knapp, CFRE, Shriners Children's Hawai'i | |
| President-Elect: Ryan Catalani, Family Promise of Hawai'i | |
| Past-President: Michelle Morihara, CFRE, The Friends of 'Iolani Palace | |
| Secretary: Rüdiger Rückmann, Honolulu Waldorf School | |
| Treasurer: Budd Lauer, Maryknoll School | |
| <u>Directors</u> | |
| Kerri Bosworth Van Duyne, YMCA of Honolulu | |
| Wendy Chang, CFRE, Punahou School | |

Harmony Hallas, Hawai'i Community Foundation
Peter Hayashida, CFRE, Marts&Lundy
Be-Jay Kodama, Catholic Charities Hawai'i
Billie Lueder, Hawaii Baptist Academy
Michael Marsh, CFRE, Responsive Caregivers of Hawaii
Mariko Miho, Makana Consulting 808
Edward Nishioka, Boy Scouts of America, Aloha Council
Jennifer Onishi, Hawai'i Foodbank
Hilary Sholin, Honolulu Museum of Art
Jacqui Sovde, Kamehameha Schools/Pauahi Foundation

VII. Acknowledge New Board Members Michelle Morihara, CFRE

VIII. Meeting Adjournment Michelle Morihara, CFRE

**Board members who have completed their current term.*

Prize Drawing Jennifer Onishi, Membership Committee Chair

Presentations: "Trendline not Faultline!" - Nowshad (Shad) Ali, CFRE
"Maui Wildfires Impact" - Mary Leong Saunders

Prize Drawing Jennifer Onishi

Thank you to our prize donors: Bishop Museum, Angela Britten, CFRE/HILT, Angie Golis-Yamamoto, Harmony Hallas, Budd Lauer/Maryknoll School, Ed Nishioka, Michelle Morihara, CFRE, Susan Oshiro, Rüdiger Rückmann, and Jacqui Sovde.

Mahalo Jennifer Onishi

Our Presenters:



Nowshad (Shad) Ali, CFRE, is the President and CEO of On Purpose Leadership, and is a well-regarded speaker at conferences such as AFP International Conference and AFP Toronto Congress where his sessions consistently score in the top 95 plus percentile. Shad has served on several AFP International and Canadian Committees, including having chaired the AFP Foundation for Philanthropy Canada Research Committee and the AFP International Research Council.



Mary Leong Saunders, is the Vice President of Philanthropy at Hawai'i Community Foundation and has worked in the nonprofit sector for almost 20 years. Prior to joining the Hawai'i Community Foundation she was the VP of Philanthropy at Catholic Charities Hawaii helping to manage over \$100 million in rent relief during the pandemic. Saunders was also the executive director of Family Promise of Hawaii, a homeless shelter for families on Oahu.

AFP Aloha Chapter President Annual Message



Aloha!

The Aloha Chapter has had tremendous activity as outlined in our annual highlights. These moments of success and growth are just punctuation marks.

Our 2023 Chapter accomplishments were possible with daily narrative written by hundreds of individuals, community organizations, and businesses throughout the State of Hawai'i, across our nation, and Canada.

Mahalo piha to our outgoing Chapter board members for their dedication and leadership and to our Chapter board members continuing their service and leadership in the new year.

Mahalo palena 'ole to Susan Oshiro, our Chapter Administrator--supporting 300 Chapter board members and 3,000+ AFP members over 20 years.

E komo mai to our incoming Chapter board members.

It has been my honor to serve you as the Aloha Chapter President and represent the AFP these past two years. I look forward to supporting incoming President Janice Knapp and the Chapter in the new year.

Mahalo palena 'ole,

A handwritten signature in blue ink that reads "Michelle".

Michelle Morihara, MBA, CFRE

AFP Aloha Chapter President, 2022-2023

2023 Aloha Chapter Highlights

- ☆ Recognized as a 2023 Ten Star AFP Chapter and an AFP IDEA 2023 Champion.
- ☆ 8 Coffee Talk sessions held and attended by 182 attendees. Speakers from Canada, Oregon, California, and Hawai'i.
- ☆ 61 AFP Global webinars offered this year including 36 complimentary webinars available to Aloha Chapter members.
- ☆ 19 participants (Hawai'i Island, Maui, and 'Oahu) attended the Fundamentals of Fundraising Course hosted by the Boys Scouts, Aloha Council and facilitated by 5 Aloha Chapter CFRE-accredited members.
- ☆ 20 professional development sessions for 148 attendees at the NPD Conference with AFP Global President, Mike Geiger & Board Chair, Birgit Smith Burton and professional fundraiser and author Nathan Chappell.
- ☆ 7 NPD Awards presented to Lynne Johnson, Dr. Sulma Gandhi, Nuestro Family Foundation, Hawaii Dental Service, Aloha Shriners, The Garden Club of Honolulu, and Keoni Vaughn.
- ☆ 5 Hawai'i professional fundraisers attended the 2023 AFP ICON conference in New Orleans and 1 Hawai'i professional fundraiser attended the AFP LEAD conference in Philadelphia.
- ☆ AFP Aloha Chapter Strategic Planning 2024-2026 conducted--strategic goals include: developing skilled, knowledgeable, and ethical professionals; growing & engaging members by further enhancing chapter value; provide public policy & ethics action on the local and state level; and improving & sustaining chapter management and leadership.
- ☆ 2 focus groups in collaboration with Hawai'i Community Foundation and facilitated by Peter Hayashida, CFRE, of Marts&Lundy held--exploring fundraising talent management challenges in our local nonprofit sector.
- ☆ Testimony submitted in support of SB 667, SD2, HD1, Relating to Nonprofit Organizations bill to align State General Excise Tax (GET) law with the federal IRS income tax code by exempting from the GET any income generated by a nonprofit for any "unrelated trade or business" as defined by the IRS, and, as a result, exempt nonprofit organizations from paying GET on fundraising income.
- ☆ 7 scholarships (value \$3,449) awarded by the Aloha Chapter & AFP Global supporting Hawai'i Island, Maui, and 'Oahu fundraisers. Scholarship funds made possible by contributions to the 2022 Be The Cause Campaign.
- ☆ \$5,807 of \$7,481 goal raised as of November 30 toward the 2023 Be The Cause Campaign (100% AFP Aloha Chapter board participation).



AFP Aloha Chapter Annual Meeting
December 1, 2022
Boy Scouts of America, Aloha Council - President's Hall

The meeting was called to order at 12:21 p.m. by Michelle Morihara, CFRE, President.

Member Attendance: Dr. Celina Barrios; Angela Britten, CFRE; Ryan Catalani; Connie Choy; Colette Forcier, CFRE; Ellise Fujii; Nina Horioka; Janice Knapp, CFRE; Budd Lauer; Billie Lueder; Michelle Morihara, CFRE; Ed Nishioka; Susan Oshiro; Amanda Price; Jacqueline Sovde; and Anna Stone.

Guest Attendance: Zara Bagasol; Jane Johannsen; and Aya Leslie.

Approval of Minutes: The meeting minutes of the 2021 Annual Meeting minutes were circulated in the annual meeting program for review. The motion to approve the minutes was made by Colette Forcier, CFRE, seconded by Ellise Fujii and approved.

Finance/Treasurer's Report: Angie Britten, CFRE, reviewed the 2022 financials, which were included in the annual meeting program. She reported a balance of 57,567.59 as of 10/31/22. The motion to approve the Finance/Treasurer's Report was made by Connie Choy, seconded by Michelle Morihara, CFRE, and approved.

Recap of 2022 Chapter: Michelle shared that the year brought back a few in-person events, specifically National Philanthropy Day (NPD), after a 2-year absence and thanked Angie Britten for guiding the chapter through the challenging pandemic years. She also thanked Janice Knapp for helping the chapter again achieve its Be the Cause campaign goal, which results in more incentive funds coming back to the chapter to help provide scholarships for some of our events. Michelle's goal for 2023 is to provide more in-person events on the neighbor islands.

Michelle also directed attention to the annual meeting program, which contained her Chapter President's message and the Chapter's highlights from 2022. Highlights included the following:

- 26 Professional Development sessions held, including 15 in-person sessions at the NPD Conference.
- 7 scholarships provided to Oahu and neighbor island participants for the NPD Conference to advance professional development, valued at about \$2,000.
- NPD Conference and Awards Luncheon at the Sheraton Waikiki, first in-person NPD since 2019!
- Chapter representation at the AFP ICON 2022 annual conference in Las Vegas, NV, on May 2-4 and at the AFP LEAD conference on Oct. 20-22 in Houston, TX.
- Raised over \$6,900 for the AFP annual campaign, Be the Cause, including 100% board participation.

2022 Professional Development highlights were also recapped in the report and included:

- **7 monthly free virtual Coffee Talks** in March, April, May, June, July, August, and October, covering various

topics like "Finding the Right CRM For You: Questions to Ask Wherever You Are on Your Data Management Journey", "Get the Scoop! How Bills in Congress Could Help Your Nonprofit's Fundraising", and "Advanced Conversation on CFRE", and many others.

- **In-person PBS Hawaii Tour and Talk** about “Storytelling” on August 24th with PBS Hawaii’s President & CEO Ron Mizutani and Vice President of Communications, Jody Shiroma. Breakfast was sponsored by Jennifer Oyer, CFRE, Community Impact Advisors.
- **Free webinar recording:** "Fundraising BS: How Behavioral Science Shapes Our Sector and Our Practice" for our members offered in June.
- **Fundamentals of Fundraising Course**, 2-day virtual session held September 28-29 with 14 participants from Oahu and the neighbor island and 6 Aloha Chapter CFRE-accredited members serving as faculty.
- **Our 31st Annual National Philanthropy Day Conference and Awards Luncheon** in-person at the Sheraton Waikiki. We honored 7 outstanding community leaders and organizations at the Awards Luncheon attended by about 300 guests. Our all-day conference featured 15 different sessions and 35 presenters and over 110 attendees!

Acknowledgement of 2022 Board Members:

Michelle expressed gratitude to the members who have served on the 2022 board. Officers: Michelle Morihara, CFRE (President); Angela Britten, CFRE (Past President/Treasurer); Janice Knapp, CFRE (President-Elect); Rüdiger Rückmann (Secretary). Directors: Ryan Catalani; Connie Choy; Malu Debus; Colette Forcier, CFRE; Ellise Fujii; Cynthia Lallo, CFRE; Robin Pratt; Kendra Sia; and Bran-Dee Torres.

Approval of 2023 Board Slate: Michelle directed attention to the 2023 Board of Directors slate, which was included in the annual meeting program:

Officers:

President: Michelle Morihara, CFRE

Past President: Angela Britten, CFRE

President-Elect: Janice Knapp, CFRE

Secretary: Rüdiger Rückmann

Treasurer: Budd Lauer

Directors:

Dr. Celina Barrios

Harmony Hallas

Kendra Sia

Ryan Catalani

Cynthia Lallo, CFRE

Jacqui Sovde

Connie Choy

Edward Nishioka

Kerri Van Duyne

Colette Forcier, CFRE

The motion to approve the 2023 Board of Directors Slate was made by Angie Britten, CFRE, and seconded by Ellise Fujii and approved.

Acknowledge Past and New Board Members: Michelle thanked the 2022 board members who not returning for their hard work on the board and recognized the new board members who are joining the board in 2023.

There being no further business, the meeting was adjourned at 12:30 p.m.

Respectfully Submitted,

Susan Oshiro, Chapter Administrator for R. Rückmann



**AFP Aloha Chapter
Balance Sheet
As of November 30, 2023**

Current Assets

Checking/Savings

First Hawaiian Checking \$44,611.74

Savings-Capital One \$12,172.18

Total Checking/Savings \$56,783.92

Total Current Assets \$56,783.92

\$56,783.92

Equity

Opening Balance Equity \$40,171.58

Retained Earnings \$3,687.72

Net Income \$12,924.62

Total Equity \$56,783.92

\$56,783.92