

AFP Fundamentals of Fundraising Course - 2021 Faculty Bios

We have assembled an outstanding group of AFP Aloha Chapter members to serve as faculty presenters for this course. All accredited as Certified Fund Raising Executives (CFRE), this team of experienced professional fundraisers are ready to share their fundraising knowledge and experience with you throughout the Fundamentals of Fundraising course.

Jennifer Oyer, CFRE

Module 1: Overview of Fundraising



Jennifer Oyer serves as Principal and Chief Joy Officer of Community Impact Advisors. With nearly 20 years of fund development, organizational and strategic management, and special event management experience in the social services, healthcare, and higher education sectors, Jennifer provides strategic expertise that impacts the growth and sustainability of organizations, empowering them to make meaningful decisions which increase their capacity to positively impact the community. Committed to upholding effective and ethical fundraising Jennifer received her CFRE certification in 2015.

Keith Greer, CFRE

Module 2: Developing an Integrated Fundraising Program



Keith Greer serves as the Development Manager with Hawai'i Care Choices, on Hawai'i island. Keith has successfully created comprehensive integrated fundraising programs at the local, regional, and national scale. He brings a diverse nonprofit background including performing arts center, higher education, professional association, and community hospice. Whether big or small, local or national, Keith advocates for focusing your energy on building the relationship between the donor and your organization.

Cynthia Lallo, CFRE

Module 3: Marketing for Ongoing Success



Cynthia Lallo, CFRE, resides in Maui and is President of CLC Consulting Group. Cynthia has provided support and consulting services for non-profits in the area of strategic planning and fundraising for more than 25 years. Her focus is on community collaborations and making an impact. "We only have a moment to make a difference - when we work with others, it increases both our reach and our impact. Make it an amazing moment with great intent. We are better together!"

Colette Forcier, CFRE

Module 4: Building and Sustaining Relationships



Colette Forcier is the Program Director for Children's Miracle Network at Kapi'olani Medical Center for Women & Children. In this role she connects national and local partners to the mission of Children's Miracle Network Hospitals. Prior to joining the Hawai'i Pacific Health Foundation in 2016, she served as the Assistant Director of Children's Miracle Network at Children's Specialized Hospital in New Jersey. During her five years in New Jersey, Colette worked with partners to increase fundraising through innovative campaigns, peer-to-peer fundraising, events and cause marketing.

John Ciambrone, CFRE

Module 5: Securing the Gift



John Ciambrone is a Senior Vice President and Regional Director with Netzel Grigsby Associates, Hawaii region. John partners with nonprofit organizations throughout the State of Hawaii to raise funds that increase their impact for the people and communities they serve. John brings over 30 years of experience in nonprofit management and fund development on the mainland and in Hawaii. John is a member of AFP Aloha Chapter and HANO, and he has conducted numerous trainings for both organizations. John also serves as an adjunct professor in the MBA program at Chaminade University in Honolulu.

Inger Tully, CFRE

Module 6: Volunteers – Partners in Fundraising



Inger Tully joined the Hawai'i Community Foundation in 2018 and serves as the Director of Community Philanthropy for Maui County. For the past 20 years, Inger has led departments and programs for nonprofits on Maui and O'ahu. Past positions include Director of Development at Maui Arts & Cultural Center, Associate Curator of Contemporary Art at the Honolulu Museum of Art, and Curator of Exhibitions and Education at The Contemporary Museum. Inger has a master's degree in Museum Studies with a focus on exhibition planning and design. She currently serves as a Board Member of AFP Aloha Chapter.

Angela M. Britten, CFRE

Module 7: Management and Accountability



Current President of the AFP Aloha Chapter, Angela has over a decade of experience in all facets of fundraising in Hawaii. She is currently the Director of Development for Hawaii Land Trust (HILT), leading the organization's fundraising efforts statewide. Prior to her work with HILT, she worked as Director of Development for Hawaii Theatre Center and Olomana Marketing, and was the Director of Corporate Sponsorships, Events, and Marketing for the Bernice Pauahi Bishop Museum. Angela earned her CFRE designation in 2018.

Session Facilitator:

Cathy Alsup, CFRE



Cathy is the Principal Consultant for Hope Partners Hawaii, a fundraising firm laser-focused on grant writing and grants consulting. She has 21 years of professional fundraising experience, raising over \$25 million for Hawaii's nonprofit organizations. Cathy most recently served as the American Cancer Society's Executive Director for Hawaii and Guam. In 2015, she earned her CFRE designation. Cathy was also recognized as the Outstanding Professional Fundraiser in 2016, by the Association of Fundraising Professionals, Aloha Chapter.