



Schedule (as of October 24, 2020 – subject to change)

8:00 a.m. – **Coffee** with Mike Geiger, MBA, CPA of the Association of Fundraising Professionals

8:30 a.m. – **Welcome** by Emcees Paula Akana of Friends of Iolani Palace and Ron Mizutani of Hawaii Foodbank

NPD Awards Presentation & Celebration

Opening Keynote: *Unique Time, Unique Design, Unique Place*

Presented by Neil Sullivan of Table Group

Sponsored by Table Group

Breakout Sessions:

How to Raise Major Gifts, Virtually, During a Pandemic

Presented by Amy Eisenstein, ACFRE of CEO and Co-Founder of the Capital Campaign Toolkit

Leading Change: Breakthroughs Don't Happen Overnight

Presented by T. Clay Buck, CFRE of Tactical Fundraising Solutions and Barbara O'Reilly, CFRE of Windmill Hill Consulting

Ikigai & the Modern Fundraiser

Presented by Alice Ferris MBA, CFRE, ACFRE of Goal Busters Consulting

NPD Awards Presentation & Celebration

Lunch Break: Affinity Groups Roundtables

Sponsored by Alexander & Baldwin

Breakout Sessions:

Ask the Right Questions (to Get the Right Answers)

Presented by Bill Bartolini, Ph.D., ACFRE of Bartolini Philanthropic Services

Raising Major Gifts of Assets in the Aftermath of COVID-19:

New Strategies for a New World

Presented by Russell James, J.D., Ph.D., CFP of Texas Tech University

Sponsored by Hawaii Gift Planning Council

Reframing Philanthropy – A New Paradigm for Partnering

Panelists Michelle Kauhane of Hawai'i Community Foundation and Chris Benjamin of Alexander & Baldwin
Moderated by Mea Aloha Spady of Ho'ola Na Pua

Closing Keynote: *The Aloha Response*

Presented by Pono Shim of Oahu Economic Development Board

Sponsored by Hawai'i Community Foundation

Closing & Mahalo