



2026 AFP-HR National Philanthropy Day Sponsorship Opportunities

**Tuesday, November 10, 2026
The Westin Virginia Beach Town Center**

The Hampton Roads chapter of the Association of Fundraising Professionals (AFP–HR) is the region’s professional organization specifically supporting fundraisers and their work in philanthropy. AFP–HR has about 200 members and hosts monthly educational luncheons in addition to its annual Fundraising Leadership Symposium. The networking we provide our members, in addition to these educational opportunities, is designed to connect fundraisers from across the nonprofit ecosystem and build a stronger philanthropic community in our region. We are proud of the work our chapter is doing in our community to support philanthropy and the fundraising professionals who make it possible.

AFP-Hampton Roads’ **National Philanthropy Day**, is an annual celebration of philanthropy - giving, volunteering, and charitable engagement. Highlighting the accomplishments of this region’s philanthropic community, this celebration salutes **philanthropy** in Hampton Roads, bringing together **500 guests**, the difference-makers and decision-makers who make our community a better place to live, work and donate.

Proceeds from National Philanthropy Day help the AFP-HR chapter provide quality programming for members, scholarships for professional development opportunities for local fundraisers, and networking opportunities and resources to equip professionals for success in supporting philanthropy.

Make NPD a Part of Your Company’s Generosity Portfolio in 2026!

Sponsoring AFP–Hampton Roads’ National Philanthropy Day celebration gives your organization an opportunity to:

- Reach more than 1,500 AFP-HR followers on chapter social media and be included in event email distributions
- Build brand visibility and position your company as a supporter of corporate philanthropy
- Showcase your products and services directly to customers, including non-profit leaders, active non-profit board members, and fundraising professionals
- Highlight your commitment to the nonprofit sector in Hampton Roads
- Honor current and past honorees of this event

Thank you for considering sponsorship of this year’s event!

Questions? Contact AFP-HR Sponsorship co-chairs:

Kate Pringle, kate.pringle@whro.org

or

Ashleigh Maggard, ashleigh.maggard@nbgs.org



National Philanthropy Day*

Sponsorship Opportunities Awards Luncheon

Presenting Sponsor - **Sold Out!**



Fundraising Strategists. Philanthropic Partners.

- **Reserved table for eight (8) to the NPD Main Event (\$336 FMV)**
 - Main Event synopsis: A mid-day luncheon and awards ceremony with up to 500+ attendees. Priority table reserved
 - AFP–HR will notify TCG in the event that tables seat more than eight (8)
- **Invitation for eight (8) to the VIP Reception with 2026/27 honorees, their guests, and past AFP–Hampton Roads NPD honorees immediately prior to the Main Event**
 - VIP Reception synopsis: VIP champagne reception with National Philanthropy Day Honorees, their guests, and past honorees immediately before the main event
- **Welcome Remarks at the Main Event** (2-3 minutes of exclusive stage time) and **one (1) recorded general introduction**; recorded introduction to be used as part of event promotion
- Opportunity to **display up to two (2) marketing banners and/or distribute materials** at the event
- **Photo opportunities with honorees** using an event photographer and a step-and-repeat
- **"Presenting Sponsor"** logo placement on all sponsor listings and exclusively on the front page of the printed program (*up to 500+ copies printed*)
- **Exclusive logo placement** on printed and electronic event invitations
- **Exclusive logo placement** on event presentation slides
- **Prominent logo placement** on one (1) full-page, full-color ad in *Inside Business or comparable regional publication with reach and audience*
- **Prominent logo placement** on two (2) half-page full color ads in *Inside Business or comparable regional publication with reach and audience*
- **Prominent logo placement** in a 12-page, full-color supplement to the November Giving issue of *Inside Business or comparable regional publication with reach and audience*
- **Full-page ad in Main Event program book**
- **Logo** with hyperlink on the AFP-HR website with recognition as Presenting Sponsor
- **Logo** with hyperlink in the monthly AFP e-Newsletter distributed to more than 200 fundraising professionals
- **Access to an AFP-HR Program of Choice** (unlimited if virtual or four (4) tickets if in-person)

VIP - \$6,000 - Sold Out!

- **Reserved table for eight (8) to the NPD Main Event (\$336 FMV)**
 - Main Event synopsis: A mid-day luncheon and awards ceremony with up to 500+ attendees. Priority table reserved
 - AFP–HR will notify the sponsor in the event that tables seat more than eight (8)
- **Invitation for eight (8) to the VIP Reception with 2026/27 honorees, their guests, and past AFP–Hampton Roads NPD honorees immediately prior to the Main Event**
 - VIP Reception synopsis: VIP champagne reception with National Philanthropy Day Honorees, their guests, and past honorees immediately before the main event
- Opportunity to address attendees for 2-3 minutes during VIP Reception
- Opportunity to display (1) marketing banner and/or materials at the event near the VIP reception
- Opportunity for brief remarks and to present one award during the main event
- Photo opportunities with honorees using event photographer and step-and-repeat
- Exclusive logo placement on VIP event invitation
- Prominent logo placement on two (2) half-page full color ads in *Inside Business or comparable regional publication with reach and audience*
- Prominent logo placement in a 12-page, full-color supplement to the November Giving issue of *Inside Business or comparable regional publication with reach and audience*
- Full-page ad in Main Event program book
- Full-color logo recognition on sponsored table
- Logo recognition as a VIP Sponsor during pre-event PowerPoint presentation
- Logo with hyperlink on NPD Website with recognition as VIP Reception Sponsor
- One (1) post-event email from VIP Reception Sponsor to AFP–Hampton Roads' membership
 - on the sponsor's behalf. AFP–HR will receive content from the VIP Reception Sponsor and distribute to its full email distribution list
- Logo placement as VIP Reception Sponsor for all sponsor listings
- Access to an AFP-HR Program of Choice (unlimited if virtual or four (4) tickets if in-person)

Benefactor- \$5,000

- **Reserved table for eight (8) at the NPD Main Event**
- **Invitation for four (4) to for the VIP Reception with 2026 honorees, their guests, and past AFP–Hampton Roads NPD honorees immediately prior to the NPD Main Event**
- Prominent logo placement in a 12-page, full-color supplement to the November Giving issue of *Inside Business or comparable regional publication with reach and audience*
- Full-page ad in Main Event program book
- Full-color logo recognition on sponsored table
- Logo recognition as a Benefactor Sponsor during pre-event PowerPoint presentation
- Logo with hyperlink on NPD Website with recognition as Benefactor Sponsor
- Verbal recognition at the event
- Logo placement as a Benefactor Sponsor for all sponsor listings
- Four (4) complimentary tickets to attend an AFP–Hampton Roads Chapter Program of your choice (prior to November 2027)

Lead Sponsor- \$4,000

- **Reserved table for eight (8) at the NPD Main Event**
- Logo placement in a 12-page, full-color supplement to November Giving issue of *Inside Business* or comparable regional publication with reach and audience
- Full-page ad in Main Event program book
- Full-color logo recognition on sponsored table
- Logo recognition as a Lead Sponsor displayed during pre-event PowerPoint presentation
- Logo with hyperlink on NPD Website with recognition as Lead Sponsor
- Verbal recognition at the event
- Logo placement as a Lead Sponsor for all sponsor listings
- Four (4) complimentary tickets to attend an AFP–Hampton Roads Chapter Program of your choice (prior to November 2027)

Supporting Sponsor - \$2,500

- **Reserved table for eight (8) at the NPD Main Event**
- Name listed as a Supporting Sponsor in a 12-page, full-color supplement to the November Giving issue of *Inside Business* or comparable regional publication with reach and audience
- Half-page ad in Main Event program book
- Full-color company logo recognition on sponsored table
- Logo recognition as a Supporting Sponsor displayed during pre-event PowerPoint presentation
- Logo with hyperlink on NPD website with recognition as a Supporting Sponsor
- Verbal recognition at the event
- Logo placement as a Supporting Sponsor for all sponsor listings
- Two (2) complimentary tickets to attend an AFP–Hampton Roads Chapter Program of your choice (prior to November 2027)

Event Sponsor - \$1,000

- **Reserved table for eight (8) at the NPD Main Event**
- Full-color company logo recognition on sponsored table
- Logo recognition as an Event Sponsor displayed during pre-event PowerPoint presentation
- Name recognition as an Event Sponsor for all other sponsor listings
- Verbal recognition at the event

Contributing Sponsor - \$500

- **Four (4) general admission tickets to the NPD Main Event**
 - *Please note: seating requests can not be guaranteed for general admission tickets*
- Name recognition as a Contributing Sponsor displayed during pre-event PowerPoint presentation
- Name recognition as a Contributing Sponsor for all sponsor listings
- Verbal recognition at the event

Advertising Sponsor - \$500

- Half-page ad in the 2026 NPD Main Event program

Friend of AFP-Hampton Roads Sponsor - \$100

- Name recognition as a Friend of AFP-Hampton Roads for all sponsor listings

Additional Benefits Available to Event Sponsorship Level and Above:

- *Add a reserved table for eight (8)- \$750*
- *Add two (2) additional tickets per table-\$100*
 - *Table settings are for eight (8), but can accommodate up to ten (10) as needed*



CHANGE THE WORLD



WITH A GIVING HEART

National Philanthropy Day®

Tuesday, November 10, 2026 The Westin Virginia Beach Town Center Sponsorship Commitment

Company _____
(Please list company/organization name exactly as you would like it to appear in materials)

Contact _____

Address _____ City _____ State _____ Zip _____

Phone _____ Fax _____ E-mail _____

I would like to partner with AFP Hampton Roads as follows:

- | | |
|---|--|
| ☐ Benefactor Sponsor (\$5,000) | ☐ Advertising Sponsor (\$500) |
| ☐ Lead Sponsor (\$4,000) | ☐ Friend of AFP-HR Sponsor (\$100) |
| ☐ Supporting Sponsor (\$2,500) | ☐ Two Additional Tickets (\$100)*** |
| ☐ Event Sponsor (\$1,000) | ☐ Additional Table (\$750)*** |
| ☐ Contributing Sponsor(\$500) | |

***Only available for Event Level Sponsors and above

Organization Representative Date

AFP Representative Date

_____ I am unable to attend but would like to support the mission of AFP –
Hampton Roads by including a donation of: _____.

AD SPECS:

Logo Files and Program Ad due by **September 30, 2026.**

Full size: 8.5 x 11 Half-page: 8.5 x 5.5 Formats: PDF Design: Color or Grayscale

Send form and payment to AFP-HR, P.O. Box 2338, Norfolk, VA 23501-2338 by **Oct 22, 2026.** Please send guest names to Jan Dungan at admin@afp-hr.org by **Oct 27, 2026.**

Please contact Kate Pringle at kate.pringle@whro.org or Ashleigh Maggard ashleigh.maggard@nbgs.org for more information