

Beth Sholom Village (BSV), a non-profit organization located in Virginia Beach, VA, is seeking a Director of Philanthropy and Community Relations to join our team. This role is essential in building relationships with donors, residents, families, and the community at large. The ideal candidate will possess a unique blend of fundraising expertise, marketing talents, and the genuine commitment to enhancing the lives of seniors.

Beth Sholom Village is a 501(c)3 organization that has been in existence for over 43 years. Our promise is to deliver more care to more seniors over more years. It is through this initiative that we look to preserve our superior reputation as a preferred provider in the senior living community.

If you are passionate about philanthropy, committed to making a significant impression, and enthusiastic about the opportunity to contribute to the well-being of seniors, we invite you to apply.

Salary & Benefits:

- Position starts at \$75,000
- Group Health Insurance – Employee's health insurance at NO cost for eligible employees (additional coverage available)
- Employer Paid Long Term Disability
- Employer Paid Life Insurance
- Group Dental Insurance – Portion of Premium Paid by Employer
- Retirement Savings Plan – Employer matching contribution after 1 year up to 2%

Key Responsibilities:

- Develop and facilitate comprehensive fundraising and marketing strategies aligned with Beth Sholom Village's goals and mission.
- Develop and nurture relationships with donors, both individual and corporate, to secure financial support.
- Plan and implement fundraising events, campaigns, and other initiatives to engage residents, families, staff and the local community.
- Work in conjunction with marketing and communications teams to create compelling materials and stories that effectively communicate our mission and the impact to donors and stakeholders.

Requirements:

- Bachelor's degree
- 2-3 years progressive experience
- Knowledge and experience working with a donor database, included but not limited to Donor Perfect
- Experience working in senior living communities and/or the nonprofit sector
- Attention to detail
- Strong organizational skills
- Ability to work in a fast-paced environment
- Ability to be flexible when required

Please submit your resume to Kimberley Allsbrook, Senior Vice President of Operations and Finance, at Kallsbrook@bethsholomvillage.com.

Beth Sholom Village is an Equal Opportunity Employer M/F/V/D