

## **Manager, Major Gifts and Legacy Giving**

You know how to cultivate relationships. You know manage a large portfolio of prospects. You know that your professional fundraising capabilities facilitate positive change in the world. Did you know that we have a role for you?



As the Manager, Major Gifts and Legacy Giving you will lead the development and implementation of a sustainable major and legacy gifts programs in support of the Cuso International's fundraising goals. Drawing on our international development efforts in over 20 countries in areas such as entrepreneurship, health, gender equality and poverty reduction, you will engage current and prospective donors to help them reach their philanthropic ambitions. You will join a small team of driven fundraising professionals and work closely with staff throughout the organization, volunteers and alumni.

Your five years of experience working within a fundraising department or not-for-profit organization will allow you to effectively implement a planned giving program and steward a portfolio of 100-125 major donors and prospects. You will ensure the effective management of an annual budget with your strong understanding of operational budgets. Your proven experience in successfully securing major gifts and stewarding donors, can be attributed to your excellent interpersonal skills and ability to build relationships with influential and high-net individuals. You can generate complex reports in Raiser's Edge and are proficient with MS Office applications. Your prior management experience will allow you to effectively lead and inspire your team.

Cuso International has reached out to the world for over 50 years as an international development, not-for-profit organization, with loyal donors and over 14,000 alumni. Our work is driven by authentic engagement with and accountability to the people and communities involved. Join us as we continue to evolve with the changing needs and priorities of our beneficiaries. Please visit our careers page at [www.cusointernational.org/about/careers](http://www.cusointernational.org/about/careers) for full details and to submit your application by 11:59 PM EST August 26, 2018 quoting MMGL1819-11