



**Mercy Health Foundation – Fort Smith, AR**  
**Senior Development Officer**

**Overview:**

The Senior Development Officer works closely with the Executive Director to design and execute a comprehensive development strategy for major and planned gift prospects for the Mercy Health Foundation. This position solicits for hospital and clinic programs, capital campaign gifts and ongoing general fundraising efforts. This individual will work with the local Foundation team, board, administration and physicians as a voice for support for the ministry. This position performs duties and responsibilities in a manner consistent with our mission, values, and Mercy Service Standards.

**Qualifications:**

- **Required Experience:** Minimum three years of successful major gift fundraising or equivalent experience
- **Required Education:** Bachelor's degree
- **Other:** Knowledge of the principles and best practices associated with major gift fundraising. Possess strong analytical skills. Strategic approach to problem-solving. Personable presence, demeanor and the desire to work face-to-face with the external community. Outstanding commitment to customer service. Willingness and ability to learn and utilize Microsoft Word, Excel, Outlook, PowerPoint and Raiser's Edge.
- **Ideal Personal Profile:** Strong attention to detail, with an outstanding ability to multi-task. Initiates and has the ability to work independently. Excellent oral and written communication skills. Commitment to the mission and values of Mercy.
- **Preferred Experience:** Experience in effectively working with all levels of organizational leadership and staff. Success in soliciting major gifts (gifts of \$10,000+). Experience securing philanthropic support for hospital or health system. Preferred Certification/Registration: CFRE (Certified Fund Raising Executive).

**Compensation:** Starting salary range: \$67,000 – \$95,000

**We Offer Great Benefits:**

Day-one comprehensive health, vision and dental coverage, PTO, tuition reimbursement and employer-matched retirement funds are just a few of the great benefits offered to eligible co-workers, including those working 32 hours or more per pay period!

**We're bringing to life a healing ministry through compassionate care.**

At Mercy, our supportive community will be behind you every step of your day, especially the tough ones. You will have opportunities to pioneer new models of care and transform the health care experience through advanced technology and innovative procedures. We're expanding to help our communities grow. Join us and be a part of it all.

**What Makes You a Good Match for Mercy?**

Compassion and professionalism go hand-in-hand with us. Having a positive outlook and a strong sense of advocacy is in perfect step with our mission and vision. We're also collaborative and unafraid to do a little extra to deliver excellent care – that's just part of our commitment. If that sounds like a good fit for you, we encourage you to apply.

**Apply online:** <https://careers.mercy.net/jobs/932073?lang=en-us>