



Mercy Health Foundation – Berryville, AR

Director of Development

Overview:

The Director of Development works closely with the Vice President to design and execute a comprehensive development strategy for a regional Mercy Health Foundation. This position solicits for hospital programs capital campaign gifts and ongoing annual fundraising efforts. This individual will work with regional Mercy hospital leadership, physicians, and board members to execute a comprehensive development program in support of the regional hospital and clinic. This position performs duties and responsibilities in a manner consistent with our mission, values, and Mercy Service Standards. Oversees the day-to-day operations of the Auxiliary volunteers of Mercy Hospital – Berryville. This includes the recruiting, training, placement, and organizing all aspects associated with the Auxiliary. This person is also responsible for the budgeting and coordinating of special events and fund-raising activities of the Auxiliary.

Qualifications:

- **Experience:** Minimum three to five years of successful principal and major gifts experience.
- **Required Education:** Bachelors degree.
- **Other:** Demonstrable knowledge of the principles and best practices associated with major gift fundraising. Possesses strong analytical skills. Strategic approach to problem solving. Personable presence, demeanor and the desire to work face-to-face with the external community, including volunteers and donor prospects. Outstanding commitment to customer service. Willingness and ability to learn and utilize Microsoft Word, Excel, Outlook, PowerPoint and Raisers Edge. Ideal Personal Profile: Strong attention to detail, with an outstanding ability to multi-task. Initiates and has the ability to work independently. Excellent oral and written communication skills. Commitment to the mission and values of Mercy. Preferences: CFRE (Certified Fund Raising Executive). Demonstrate experience in effectively working with all levels of leadership and staff Demonstrate success in soliciting major gifts (gifts of \$10,000+) Experience securing philanthropic support for a hospital or health system.

Starting Salary Range: \$70,000 - \$99,000

We Offer Great Benefits:

Day-one comprehensive health, vision and dental coverage, PTO, tuition reimbursement and employer-matched retirement funds are just a few of the great benefits offered to eligible co-workers, including those working 32 hours or more per pay period!

We're bringing to life a healing ministry through compassionate care.

At Mercy, our supportive community will be behind you every step of your day, especially the tough ones. You will have opportunities to pioneer new models of care and transform the health care experience through advanced technology and innovative procedures. We're expanding to help our communities grow. Join us and be a part of it all.

What Makes You a Good Match for Mercy?

Compassion and professionalism go hand-in-hand with us. Having a positive outlook and a strong sense of advocacy is in perfect step with our mission and vision. We're also collaborative and unafraid to do a little extra to deliver excellent care – that's just part of our commitment. If that sounds like a good fit for you, we encourage you to apply.

Apply online: <https://careers.mercy.net/jobs/932017?lang=en-us>