Children & Family Advocacy Center

JOB DESCRIPTION

POSITION TITLE:	Corporate Giving Officer

REPORTS TO:	Director of Development

ROLES	

	• Corporate Partnerships & Sponsorships
	  ○ Identify, cultivate, solicit, and steward corporate partners and sponsors.
	  ○ Develop customized corporate giving packages aligned with organizational initiatives and business objectives.
	  ○ Manage corporate sponsorships for events and campaigns, ensuring fulfillment of benefits and meaningful recognition.
	  ○ Collaborate with marketing and communications to ensure strong visibility and donor-centered impact storytelling.
	  ○ Track and grow revenue from corporate partnerships.
	• Corporate Stewardship & Engagement
	  ○ Develop corporate stewardship plans in coordination with the Director of Development.
	  ○ Ensure timely reporting, impact communication, and recognition for corporate partners.
	  ○ Attend community networking events to expand corporate engagement opportunities.
	  ○ Strategically re-engage corporate partners year over year.

Scorecard Measurables	Core Processes
• Corporate revenue growth • Corporate partner retention rate • Sponsorship fulfillment and renewal rate • Multi-year corporate partnerships	• Corporate Sponsorship Process • Corporate Stewardship Plan

Salary range- $55,000-$65,000

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