

2016 Audio Conference Schedule

Getting Started in Charitable Gift Planning, Brian Sagrestrano, JD, CFRE & Robert Wahlers, CFRE
January 12, 2016

Storytelling for Fundraisers, Tom Ahern
February 23, 2016

Five Simple Strategies to Boost Donor Retention, Shannon Doolittle
March 29, 2016

How to Make a Successful Call on a Major Donor Prospect, Gail Perry, CFRE
May 26, 2016

How Social Justice Fuels Philanthropy, Simone Joyauex, ACFRE
June 13, 2016

Corporations and What They Want in Today's World of Employee Engagement, Rachel Hutchisson
August 31, 2016

The 5 Things You Need to Know to Run a Successful Monthly Giving Program, Harvey Mckinnon & Rosemary Oliver, CFRE
September 12, 2016

Three Steps to a Fantastic Board Retreat, Amy Eisenstein, ACFRE
October 11, 2016

The Importance and Opportunity of Diversity and Inclusiveness in Fundraising, Anne Brennan, Gina Flores & Krishan Mehta
November 7, 2016

Cold Calling and Prospecting for Development Officers, Armando Zumaya
December 13, 2016