

Director of Development

Presbyterian Village – Little Rock, Arkansas

Presbyterian Village is seeking a dynamic, mission-driven **Director of Development** to lead and grow our fundraising efforts in support of the seniors and families we serve. This key leadership role is responsible for designing and executing a comprehensive development strategy to strengthen donor relationships, increase philanthropic support, and advance our long-term sustainability.

We are looking for a proven fundraising professional who is strategic, organized, relational, and passionate about making a difference.

Key Responsibilities

- Lead donor cultivation, solicitation and stewardship efforts, building meaningful and lasting relationships
 - Secure major gifts and develop individualized giving strategies
 - Plan and execute capital campaigns
 - Oversee event planning from concept to execution
 - Develop and monitor the development budget; understand and interpret financial reports
 - Represent Presbyterian Village at community events and engagements, including some evenings and weekends
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Qualifications & Skills

- Demonstrated success in fundraising and development leadership
- Superb written and oral communication skills
- Strong organizational skills with the ability to plan ahead
- Manage multiple projects simultaneously while meeting deadlines
- Ability to listen attentively and build authentic relationships

- Skilled in the Microsoft Office Suite and comfortable using online platforms and donor databases
 - Financial literacy and experience working within a budget
 - Flexible and adaptable in a dynamic work environment
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Why Join Presbyterian Village?

This is an opportunity to serve in a meaningful role where your leadership and fundraising expertise will directly impact lives. You will work alongside a dedicated team committed to excellence, compassion, and community.

If you are a relationship-builder with a heart for service and a track record of fundraising success, we invite you to apply.

To apply, please submit your resume and cover letter detailing your development experience to Chris Marsh, Executive Director at chrismarsh@presbyvillage.org.