

Major Gifts Regional Director

The Salvation Army Arkansas/Oklahoma Division has an opening for a **“Major Gifts Regional Director in the Arkansas area.**

The Salvation Army operates in communities across the United States. We are committed to meeting human needs wherever we can by providing food distribution, disaster relief, rehabilitation centers, anti-human trafficking efforts, housing for homeless, basic needs assistance, children’s programs, and many other programs.

Employee Benefits

The Salvation Army recognizes that peace of mind is important to our employees and their families. Because of this, we offer a competitive salary (\$73,000 - \$77,000), automobile, home office set up, (computer, cell phone), health, dental and life insurance coverage, retirement, professional development, training, reimbursed travel expenses, and paid time off!

About this opportunity:

This position is responsible for raising funds through major gifts generated from individuals, corporations, and foundations for a designated geographical area of a Salvation Army Division.

Key Responsibilities:

- Raise funds to enable the Mission of The Salvation Army by aggressively developing and nurturing current and prospective donors including individuals, foundations, and corporations.
- Respond to inquiries and communicate with donors, advisory organization members, Salvation Army staff and Officers.
- Be responsible for designing, revising, and implementing a giving plan for every donor in their portfolio in order to reach an annual production goal.
- **Travels** to meet with donors and prospects throughout the assigned territory of central, southern, and eastern Arkansas.
- **Ideal candidate to reside** in central Arkansas, (ideally in the Hot Springs area).

You are an ideal match for the role if you have:

- A Bachelor’s degree from an accredited college or university (preferably in a related field of study) **AND** three years’ experience performing related fundraising, marketing and/or sales work is required (and major gift fund-raising experience is preferred) **OR** any equivalent combination of training and experience which provides the necessary knowledge, skills and abilities.
- Ability to research, solicit, and secure funds from individual, corporate, and foundation relationships.
- Excellent communication skills.
- Experience developing relationships with the expressed purpose of causing a prescribed action outcome.
- Ability to maintain accurate and up-to-date donor records (salesforce, donor perfect or any CRM).

For consideration, please send a cover letter and resume to: valerie@carrassessment.com.

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, or protected veteran status and will not be discriminated against on the basis of disability.

Candidates should recognize that The Salvation Army is a Church and agree that they will do nothing as an employee of The Salvation Army to undermine its religious mission.

Bona-fide Occupational Qualification (BFOQ):

This position requires an active Christian faith in harmony with Salvation Army doctrine and practice.