

## Senior Philanthropy Officer

The Arizona Humane Society is looking for a full time Senior Philanthropy Officer to work at our South Mountain Campus Monday – Friday. Join the Arizona Humane Society as a Senior Philanthropy Officer and lead strategic, relationship-driven fundraising efforts that inspire transformational support. Be part of the largest local, non-municipal animal welfare organization in the country as we advance our bold 10-Year Vision Roadmap. Apply today to help shape our future and make a lasting impact for the animals we serve every day.

**Salary Range: \$95,000 - \$110,000**

### **Work-Life Balance (Flexible Schedule and Hybrid/Remote days available)**

By joining our team, we offer you the opportunity to work from home occasionally as well as create a schedule that meets your needs, giving you time to enjoy life outside of work!

### **Supporting Your Growth**

Investing in our staff is important to us! We will listen to your needs to help ensure your success and continued growth. We are a large, non-profit organization with growth opportunities as well.

### **Paws Up For Great Benefits!**

- Competitive salary
- Generous PTO program
- Up to 8 paid holidays per year
- 401(k) with employer contribution
- Medical, Dental and Vision Plans
- Got student loans? Employment with AHS may qualify you for the Public Service Loan Forgiveness (PSLF) program!
- Discounts on veterinary services and other pet perks!

### **A Day in the Life:**

As a Senior Philanthropy Officer at the Arizona Humane Society, your day revolves around building and deepening relationships with high-capacity donors and prospects to advance our mission and long-term vision. You'll manage a portfolio of approximately 200 supporters, securing gifts ranging from \$25,000 to \$100,000+ while identifying and cultivating opportunities for major and transformational gifts. From crafting personalized engagement plans to confidently making compelling asks, you'll connect donors to initiatives that matter most and help drive AHS' strategic growth.

You'll also lead thoughtful stewardship efforts, ensuring donors feel valued, informed, and inspired to continue their support. This includes regular outreach, personalized communications, and honoring donor recognition and naming commitments. Collaborating closely with the Director of Individual Giving and the broader team, you'll contribute to fundraising strategy, campaign planning, and long-term portfolio growth making a tangible impact on the animals we serve every day.

### **Job Requirements:**

- Bachelor's degree required, advanced degree or CFRE certification a plus, **AND** a minimum of 7 years of experience on a non-profit development team; **OR** any equivalent combination of sales experience and/or education from which comparable knowledge, skills and abilities have been achieved.
- Proficiency in fundraising database software required as well as proficiency in Microsoft Word, PowerPoint, Excel and Outlook; able to learn other software programs, as necessary.
- Able to speak, read, write and understand English.
- Valid AZ Driver's License and Insurance.
- Proven success making direct, strategic asks at the five- and six-figure level.
- Experience managing and growing a high-performing donor portfolio.
- Skilled in engaging donors in conversations about unrestricted, restricted, multi-year, and capital giving.
- Strategic thinker with strong planning, execution, and project management skills.
- Highly organized, results-driven, and able to manage multiple priorities in a fast-paced environment.
- Exceptional written and verbal communication, collaboration, and relationship-building skills with internal and external stakeholders.
- Flexible problem-solver with a “can-do” attitude, self-directed, and motivated.

#### **Work Environment/Physical Demands:**

The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of the job. There may be occasional wet floors, animal noises, odors, and dander. Most time will be spent in a typical air conditioned and heated office environment.

While performing the duties of this job, the employee is frequently required to sit, use hands and fingers to type and vector, handle objects, tools or controls, reach with hands and arms. The employee must occasionally lift and/or move up to 20 pounds. The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

#### **Additional Information**

The Arizona Humane Society is an Equal Opportunity Employer and a participant in the E-Verify program.

**Ready to Join our team and make a difference every day?**

Explore all of our current career opportunities here: [Careers - Arizona Humane Society](#)