

# **CONSULTANTS' DIRECTORY**

### **OVERVIEW OF SERVICES PROVIDED:**

(Please see full listings below for more detailed information)

**Michele M Rebeor Consulting, LLC:** Annual Giving, Board Development, Development Planning, Major Gifts, Strategic Planning

The Phoenix Philanthropy Group: Fundraising and Campaign Management, Development, Operations, and Infrastructure; Prospect Development; Alumni and Constituent Relations; Strategic, Campaign, and Annual Planning; Interim Management; Volunteer Leadership Development, Management, and Training; Executive Coaching, Training, and Development; Evaluations



## Michele M Rebeor Consulting, LLC

Annual & Major Gift Strategies, Retention & Stewardship planning, Feasibility Studies & Campaigns. Board, Staff & Leadership Training, Donor Centric Practices, Prospecting, Assessments & Strategic Planning.

Contact: Michele Rebeor

Address: 7650 S McClintock Drive, Suite 130-330, Tempe, AZ 85284

Telephone: 602-402-0567

Email: <u>Michele@michelerebeor.com</u>
Web: www.michelerebeor.com/

Successfully serving Arizona nonprofits for 30 years, Michele brings a vast knowledge of the philanthropic landscape to clients. Since 2016 Michele M Rebeor Consulting (MMRC) has supported local and national nonprofits of all sizes and sectors, with a range of development services from very specific programs to large scale projects.

A focus on retention. MMRC specializes in the identification, evolution, and implementation of innovative engagement practices that focus on maximizing and retaining donor relationships. Delivering insightful, realistic, customized and sustainable strategies, her "Return on Relationship™ platform can be applied to feasibility studies, campaigns, annual and major gift strategies, leadership, board and staff training and more.

**Your source for integrating women focused philanthropy:** Commanding more than a decade of rare, hands-on experience, MMRC offers a <u>niche expertise</u> in assisting nonprofits with the education and integration of strategies that effectively engage women as donors and intentionally recognize the transformative impact women have on the future of philanthropy.

**Budgets should not be an obstacle to quality counsel**. Having served as a development professional for more than 20 years, Michele understands the limitations of dollars, staff and time. MMRC offers the flexibility to accommodate projects, resources, and budgets of all sizes to achieve the fundraising goals of her clients.

### Services include (but not limited to):

- Strategic Planning & Assessments for Annual and Major Gift Programs, Policies and Practices
- Development & Implementation of Stewardship, Cultivation and Recognition Plans
- Major Gift Prospecting & Engagement Strategies
- Women Focused Donor Engagement Education & Strategy
- Feasibility Studies & Campaign Planning
- Board, Leadership, Staff Education and Inspiration
- Internal Culture of Philanthropy Retention & Metrics

Ethical Practices: MMRC is proud to adhere to and uphold the industry's highest ethical standards.

**Genuine & Committed** MMRC is not a "check in," template driven consultant...we are hands on and fully invested in your success. Contact us to create a customized, results driven partnership.



### The Phoenix Philanthropy Group

Fundraising and Campaign Management, Development, Operations, and Infrastructure; Prospect Development; Alumni and Constituent Relations; Strategic, Campaign, and Annual Planning; Interim Management; Volunteer Leadership Development, Management, and Training; Executive Coaching, Training, and Development; Evaluations

Contact: Richard Tollefson / Amy Mulhern

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#### Overview:

The Phoenix Philanthropy Group: Fundraising and Campaign Management, Development, Operations, and Infrastructure; Prospect Development; Alumni and Constituent Relations; Strategic, Campaign, and Annual Planning; Interim Management; Volunteer Leadership Development, Management, and Training; Executive Coaching, Training, and Development; Evaluations

#### **Detailed Information**

The Phoenix Philanthropy Group provides customized services to accelerate and enhance fundraising performance and build organizational strength. By combining deep expertise, data, and insight to craft your comprehensive action plan, we help equip you with coaching and tools to optimize fundraising performance and impact. It may sound idealistic, but our goal really is to make the world a better place. And our bet is that you have that same vision, too.

While we are passionate and idealistic at The Phoenix Philanthropy Group, we are equally pragmatic and professional. Changing the world – and changing your organization by becoming a part of your team – requires personal energy, practical experience, great ideas, and genuine commitment. We specialize in the following areas:

- Fundraising Campaigns and Major Gift Development
- Prospect and Donor Relationship Management
- Volunteer Leadership Development and Management
- Strategic, Annual, and Campaign Planning

We are ready if you are.