



Director of Individual Giving

Many Mansions

Many Mansions believes that everyone deserves a place to call home. It is from this belief that Many Mansions strives to provide affordable, quality, service-enriched rental housing for formerly homeless and those of very low income in Southern California, with a focus on Ventura and Los Angeles Counties. To meet the needs of the community, Many Mansions is in the midst of a bold growth plan, significantly raising the number of people it serves in the next five years.

Brief Description

The role of the Director of Individual Giving is an exciting opportunity to build and manage a growing individual giving program that supports the provision and expansion of housing and services for homeless and other vulnerable members of our community. Under the direction of the Executive Vice President, the Director of Individual Giving is responsible for planning, executing, and supervising identification, engagement, cultivation, stewardship, and solicitation of individual donors and prospects. The role designs and oversees implementation of various programs, including but not limited to Major Gifts, Recurring Gifts, Naming Campaigns, and various annual appeals, as well as serves as a top fundraiser with a personal portfolio of high-level donors and prospects.

Starting Salary is \$82,000 to \$95,000 per year plus medical, dental, vision, and life insurance benefits, a 403b with employer matching, and paid holidays and time off.

You can find a copy of our complete job description detailing the essential job duties and experience requirement on our website at <https://www.manymansions.org/employment>

**Interested applicants can apply at: <https://secure7.saashr.com/ta/6203159.careers?CareersSearch>
Please include your cover letter and resume.**

For assistance, please contact Claire Moniz at clairem@manymansions.org or Amber Puglionesi at amberp@manymansions.org