

Director of Development and External Affairs

Devereux Advanced Behavioral Health is one of the largest and most advanced behavioral healthcare organizations in the country. We have a unique model that connects the latest scientific and medical advancements to practical, effective interventions in the treatment of behavioral health. Informed by the latest advancements in science and medicine, we combine evidence-based interventions with compassionate family engagement to help change lives.

We are seeking a full-time **Director of Development and External Affairs**, based out of Goleta. This is an ideal position for a driven individual with superior communication skills to work alongside our Executive Director in planning, organizing, and implementing continuous effective fundraising programs for Devereux California.

What Will This Opportunity Offer You?

In this highly impactful leadership role, you will have the opportunity to use your expertise to make an immediate and tangible impact on the lives of others. The expectations of this role involve:

- ✓ Designing and implementing a comprehensive, strategic plan for development by cultivating individual and philanthropic support through annual giving, major and planned giving, special events, and corporate and foundation support.
- ✓ Retaining and stewarding current donors, analyzing donor data, identifying new prospects, and cultivating volunteers for personal philanthropy as well as solicitation efforts.
- ✓ Supporting and expanding our current advisory board by inspiring other compassionate community members to join and make a difference in the lives of our individuals.
- ✓ Conducting professional external communication with client families, community members, and potential stakeholders in order to strengthen current relationships and build new partnerships.
- ✓ Promoting client quality of life and continuing positive relationships with client families by planning Devereux events and fundraisers.

This role will allow the selected individual to work for a stable national non-profit that offers a strong support system and is forward-thinking in their clinical practice and research. Devereux offers relocation assistance and is also proud to provide a comprehensive benefits package; benefits.devereux.org.

Our Ideal Candidate

- ✓ Bachelor's degree in Communications or related field.
- ✓ Minimum of two years of professional development or related experience.
- ✓ Outstanding interpersonal skills and persuasive communication competence.
- ✓ Ability to work both independently without close oversight, but also a team player who will productively engage with others at varying levels of seniority within and outside Devereux.
- ✓ Strong organizational skills and ability to manage multiple tasks.
- ✓ Proficient computer skills and mastery of Microsoft Office applications; Raisers Edge experience a plus.
- ✓ Must have consistent writing and editing skills.

Organization Profile

Devereux Advanced Behavioral Health was founded in 1912 by one of the first pioneers in the field, Helena Devereux. Today, we are a national non-profit partner for individuals, families, schools and communities, serving many of the most vulnerable members of our society in areas of Autism, intellectual and developmental disabilities, specialty mental health, and child welfare.

Devereux Advanced Behavioral Health Santa Barbara is a thriving treatment facility offering residential and adult vocational or day activity programs to individuals ages 18-85 with multiple diagnoses such as, autistic spectrum disorders, emotional and/or behavioral disorders, mental disorders, dementia and other cognitive disorders, mental retardation, developmental disabilities, and medical conditions.

In Santa Barbara, campus-based, residential living provides the optimal setting for some residents, while others enjoy fully or semi-independent group homes and apartments in nearby neighborhoods. Elderly or retired persons can remain active with hobbies, projects or field trips in our "Life Enrichment Program." Learn more about our programs at www.devereuxca.org.

For Further Consideration, Apply [HERE](#)

**For Questions, Contact Raegan Downing
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Devereux is a drug-free workplace, drug screening required. EOE