Director of Development

American Red Cross

Do you want to make a difference? Join The American Red Cross, the world's largest humanitarian network. For over 100 years The American Red Cross has been a leader in the nonprofit world. In order to support our many humanitarian efforts, our organization depends heavily on the support of our generous donor population. As a result, we are always looking for proactive and mission-driven fundraisers with an established track record of increasing philanthropic support through individual and corporate giving.

Now is the time to make a difference! The Western Missouri Region of the American Red Cross is seeking a Director of Development to lead our Kansas City, Missouri development team.

The Director of Development provides strong leadership, develops and sets individual and team performance goals and manages/drives change. Hires, manages, trains and evaluates staff and volunteers. Finds and implements ways to improve or increase the quality and production for the work directed. The Director of Development will also manage a portfolio of donors /sponsors/prospects and works with community Board members and other leadership volunteers to identify, cultivate, solicit and steward appropriate donors.

Ideal candidates will have at minimum: Bachelor's degree, 7 years of sales/fundraising experience, 3 years of major gifts leadership experience, proficiency in MS-Office Suite, Sales Force, Raiser's Edge or similar CRM. Candidates must also have excellent verbal and written skills.

If this sounds like the kind of opportunity that you've been waiting for, please visit our website at:

https://americanredcross.wd1.myworkdayjobs.com/American_Red_Cross_Careers/job/Kansas-City-MO/Director-of-Development_RC18483

The American Red Cross is a nonprofit organization that employees growth and development, team spirit, competitive salaries and a comprehensive benefits package.

The American Red Cross is an Equal Opportunity/Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to sex, gender identity, sexual orientation, race, color, religion, national origin, disability, protected veteran status, age, or any other characteristic protected by law.