

Chief Development Officer

Palm Beach Zoo

Palm Beach, Florida

Lead transformational fundraising initiatives at Palm Beach Zoo and Conservation Society, inspiring philanthropic support to save wildlife and wild places.

In partnership with Lindauer, Palm Beach Zoo & Conservation Society is seeking a strategic and inspiring fundraising leader to serve as **Chief Development Officer**. This is an exceptional opportunity to join a conservation-centered, mission-driven organization located in the vibrant Palm Beach philanthropic community and make a lasting global impact.

Palm Beach Zoo has been saving wildlife in wild places for over five decades. As the Zoo embarks on a new chapter of transformation, the next CDO will lead efforts to grow and diversify philanthropic support, bringing the Zoo's bold vision to life.

In this role, you will:

- Lead and execute all aspects of fundraising strategy, including major gifts, capital campaigns, grants, annual giving, and corporate sponsorships.
- Partner with the President & CEO, Board of Directors, and Development Team to expand and deepen donor engagement.
- Provide strategic oversight for signature fundraising events like Tropical Safari Gala, Do at the Zoo, and Zoo Lights.
- Manage, mentor, and build the Development Team to meet increasing revenue goals.
- Cultivate new donor groups and create authentic connections with supporters to inspire a culture of conservation philanthropy.

Why Palm Beach Zoo?

- **Mission-Driven Impact:** Every ticket, event, and donation supports wildlife conservation efforts locally and around the globe.
- **Immersive Visitor Experience:** Located in lush Dreher Park, Palm Beach Zoo offers close encounters and awe-filled experiences with 300+ animals.
- **Community + Global Reach:** Deeply rooted in Palm Beach philanthropy with conservation partnerships extending to Africa, Asia, and Central America.

Link: <https://apptrkr.com/6696114>