



At **Providence** every gift makes a difference to the people and communities we serve. By donating to one of our foundations, you can advance research, health care and wellness right here in Southern California. Your support will improve the lives of all those under our care, especially those who are poor and vulnerable.

Providence South Division currently has the following Philanthropy openings in Southern California.

Director Philanthropy – Providence Cedars-Sinai Tarzana Medical Center – Tarzana - 386527

Providence Cedars-Sinai Tarzana Medical Center Foundation is led by **Matt Rinnert**, CPO and **Melissa Bersofsky**, Executive Director Philanthropy. For over a decade, we have been dedicated to the philanthropic support of Cedars-Sinai Tarzana Medical Center, serving through the development of charitable contributions – and through engagement with our beloved community.

Reporting to the Executive Director of Development, the primary focus of the position is to secure major gifts, as well as to drive design and implementation of philanthropically focused initiatives. The position will interact directly with hospital leadership on the development of giving opportunities and service lines in collaboration with all members of the Foundation's fundraising team to develop a robust pipeline of donor prospects. This includes a systematic approach to identifying, qualifying, cultivating, soliciting, and stewarding donors.

Pay Range: \$63.50 - \$100.26

If interested in any one of these opportunities or might know someone who is, please contact Danielle Kain-Paul, Providence Executive Recruitment. I would be happy to set up a time to further discuss these opportunities.

Danielle Kain-Paul | Senior Research Associate, Executive Recruiting
Cell: (630) 370-1966
danielle.kain-paul@providence.org

Providence is an Equal Opportunity Employer.