



At **Providence** every gift makes a difference to the people and communities we serve. By donating to one of our foundations, you can advance research, health care and wellness right here in Southern California. Your support will improve the lives of all those under our care, especially those who are poor and vulnerable.

Providence South Division currently has the following Philanthropy openings in Southern California.

Director Philanthropy – Little Company of Mary Medical Center – Torrance - 361232

Little Company of Mary Philanthropy is led by **Melissa Coleman**, CPO and **Lisa Van Ingan Pope**, Executive Director Philanthropy. The team at LCM see every encounter as an opportunity to serve neighbors in Torrance, San Pedro and across the South Bay.

As the Director of Philanthropy, the primary focus of the position is to secure major gifts of \$50,000 or more and event initiatives that drive revenue and donor prospects. The position will interact directly with hospital leadership on the development of giving opportunities and with all members of the Foundation's Fundraising Team to develop strategic fundraising priorities and a pipeline of donor prospects. This includes a systematic approach to identifying, qualifying, cultivating, soliciting, and stewarding donors.

Pay Range: \$63.50 - \$100.26

If interested in any one of these opportunities or might know someone who is, please contact Danielle Kain-Paul, Providence Executive Recruitment. I would be happy to set up a time to further discuss these opportunities.

Danielle Kain-Paul | Senior Research Associate, Executive Recruiting

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Providence is an Equal Opportunity Employer.