

Chief Philanthropy Officer Foundation for Excellence in Mental Health Care

*This is a telecommute / remote position
Wilsonville, Oregon*

Background

The mission of the Foundation for Excellence in Mental Health Care is to connect the passion of private philanthropy with the world's top researchers and programs to bring recovery-based care and support to every community. Based in Wilsonville, OR, the Foundation for Excellence links people from around the globe who share a common dedication to improving mental health outcomes through promising new programs. By relying less on medication and more on engaging families and communities, these programs empower individuals to create their own path to recovery.

The Foundation for Excellence is structured based on a community foundation model and encompasses a variety of initiatives and funds, including donor-advised funds. It is a convener of interested parties and a catalyst for positive change in the field. Supported through donations from individuals, corporations, foundations and legacy gifts, it engages in a broad scope of activity to advance independent research, innovative programs and its own initiatives. For more information about the Foundation for Excellence in Mental Health Care, visit their website at MentalHealthExcellence.org.

Position Summary

The Foundation for Excellence in Mental Health Care is seeking a Chief Philanthropy Officer to lead and grow its U.S. and international fundraising efforts, with special emphasis on major gifts. Specifically, the Chief Philanthropy Officer will be tasked with identifying, cultivating, soliciting and stewarding new major gift donors for the Foundation's funds and initiatives. The Chief Philanthropy Officer will report directly to the CEO and will be responsible for planning and implementing all aspects of the development program. ***Remote work is an option for the right candidate.***

Responsibilities

- Plan, implement and manage the Foundation's efforts to develop its domestic and international fundraising efforts.
- Personally identify, cultivate, solicit and steward new major gift and legacy donors.
- Support and participate in major gift fundraising efforts by the CEO and board members.
- Write grant proposals and reports for foundations and other funders.
- Manage all other aspects of the development program, including special events and online giving.

- All other duties as assigned by the Chief Executive Officer.

Professional Qualifications and Personal Characteristics

- Passion for the mission of the Foundation for Excellence in Mental Health Care and a heartfelt commitment to its philosophy that comes from lived experience.
- Motivated self-starter, able to work independently, with a proven track record of getting things done.
- Excellent interpersonal skills, outgoing and comfortable with meeting people, including high net worth individuals, and skilled at networking.
- Demonstrated ability to work productively in a remote environment and the ability to build relationships with staff, donors and volunteers using technology as the primary means of communication.
- Collaborative team player.
- Strong communication skills, both speaking and writing.
- Creative and innovative in identifying new sources of funding.
- Minimum five years of demonstrated success in nonprofit fundraising and development, including major gift experience.
- Bachelor's degree required. Master's degree or equivalent preferred.
- Willingness and ability to travel frequently to meet with donors and attend meetings which could exceed 25% of overall time.

Compensation

The projected compensation range for this position will be competitive with sector norms for the background and experience of the selected candidate. Benefits include health insurance (75% premium payment based on Health Insurance Marketplace Silver Plan) and retirement (401K with 3% match).

Non-Discrimination

The Foundation for Excellence in Mental Health Care does not discriminate on the basis of race, religion, gender, age, national origin, disability, sexual orientation or military status.

Application Process

To apply for this position, submit cover letter and resume to Steven Byers, The Moran Company. The cover letter should highlight your fundraising qualifications—especially major gift fundraising—as well as any relevant experience in mental health. **APPLY NOW**