

CHIEF DEVELOPMENT OFFICER

LA FAMILY HOUSING (North Hollywood, CA)

LA Family Housing seeks a strategic, hands-on professional to serve as Chief Development Officer. LA Family Housing (LAFH) is a premier nonprofit organization that helps people transition out of homelessness and poverty through a continuum of housing enriched with supportive services. Since 1983, LAFH has become one of the largest comprehensive real estate developer and homeless service provider agencies in Los Angeles and a regional leader providing solutions to end homelessness. In 2016, LAFH helped more than 7,000 individuals end homelessness and poverty in their lives with a client-centered approach to meet the needs of each individual. Its proven model connects participants to permanent housing and helps them achieve long-term housing stability through a full continuum of services. LAFH owns and operates 24 properties, including 3 bridge housing and 21 permanently affordable apartment buildings, with plans for additional developments in the future. For more information, please visit www.lafh.org/.

Reporting to the President and CEO as a member of the Executive Management Team, the Chief Development Officer is responsible for fund development, communications and community relations activities to sustain and expand LAFH programs and services. The Chief Development Officer manages a team of 12 staff members who support the agency's \$41 million annual operations through private philanthropy, government grants, and earned income through its real estate development activities. This individual will be a compelling, charismatic leader with the ability to move a team forward by inspiring and motivating people with creativity, energy and a sense of humor. Leading candidates will have a minimum of ten years of demonstrated high-level leadership success developing and implementing comprehensive development or external relations programs of comparable size. The ideal candidate will have experience in all areas of fundraising including annual giving, major gifts, grants and events, as well as an understanding of volunteer-supported organizations, and a fluency in databases that support fundraising. Nonprofit experience required and knowledge of the Los Angeles philanthropic community is a plus. Bachelor's degree required; advanced degree preferred.

LA Family Housing has retained Morris & Berger to conduct the Chief Development Officer search. To apply and to review the full position description, please submit application, including resume and a letter of interest, in confidence to Morris & Berger through their website: www.morrisberger.com/currentsearches/lafh.