

ACE FY2026 Budget - Summary Approved - October 26, 2025

ACE Fiscal Year: 2026
2021

Budgeted 2026 ACE Revenue by Area:

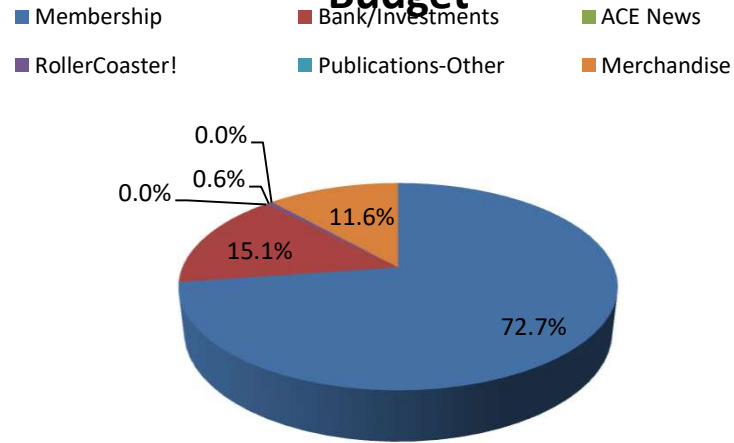
Membership	250,000.00
Bank/Investments	51,800.00
ACE News	0.00
RollerCoaster!	2,000.00
Publications-Other	0.00
Merchandise	40,000.00
Events	0.00
Gross Income:	343,800.00

Budgeted 2026 ACE Expenses by Area:

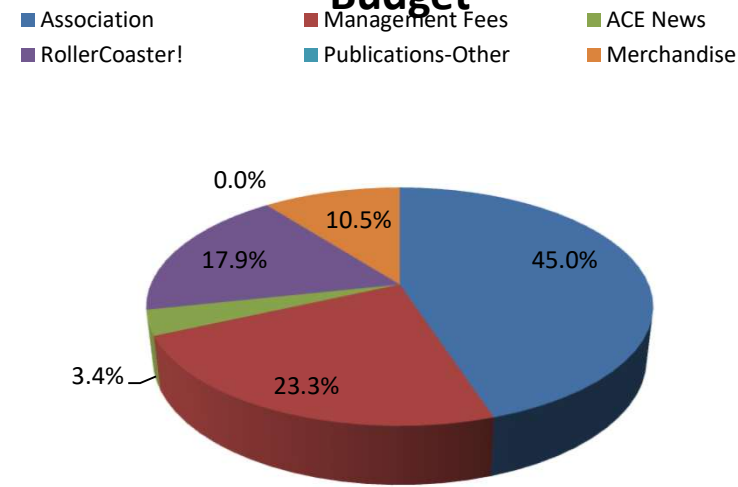
Association	159,625.00
Management Fees	82,600.00
ACE News	12,000.00
RollerCoaster!	63,480.00
Publications-Other	50.00
Merchandise	37,250.00
Events	0.00
Gross Expense:	355,005.00

NET INCOME/(LOSS) **(11,205.00)**

Revenue Areas as a Percent of Budget



Expense Areas as a Percent of Budget



Note:

-- Events are not included in the charts above as they are expected to be priced so that at worst they will break even.

ACE FY2026 Budget - Summary
Approved - October 26, 2025

Association Accounts - 01		FY2023	FY2024	FY2025	FY2026
		Actuals	Actuals	Budget	Budget
INCOME					
5000-Membership					
	5001-Individual	\$ 110,938	\$ 110,500	\$ 115,000	\$ 115,000
	5002-Family	\$ 53,150	\$ 60,995	\$ 50,000	\$ 58,000
	5003-International Shipping & Postage	\$ 2,652	\$ 2,298	\$ 3,000	\$ 3,000
	5004-Couple	\$ 60,128	\$ 50,479	\$ 55,000	\$ 56,000
	5005-Corporate	\$ 1,723	\$ 1,196	\$ 2,000	\$ 2,000
	5006-Trial			\$ -	\$ -
	5007-Associate	\$ 14,755	\$ 14,577	\$ 15,000	\$ 16,000
	Total Membership Income	\$ 243,346	\$ 240,045	\$ 240,000	\$ 250,000
5100-Restricted Fund Revenues					
	5102-Archive Fund Member Donations	\$ 11,217	\$ 8,102	\$ 11,000	\$ 12,000
	5104-Archive Fund Corp Donations	\$ 434	\$ 189	\$ -	\$ -
	5107-Archive Fund Interest	\$ 6,203	\$ 6,155	\$ -	\$ -
	5108-ACE Archives Documentary	\$ -	\$ 9,659		
	5109-JMS Gain/Loss-Archives	\$ 4,692	\$ 3,013		
	5111-Preservation Fund Member Donations	\$ 32,302	\$ 30,027	\$ 7,500	\$ 8,000
	5113-Preservation Fund Corporate Donations	\$ 1,335	\$ 188	\$ -	\$ -
	5114-Preservation Fund Memorial Donations	\$ 775		\$ -	\$ -
	5116-Preservation fund Interest	\$ 4,892	\$ 5,790	\$ -	\$ -
	5117-Preservation Event Income			\$ -	\$ -
	5119-JMS Gain/Loss-Preservation	\$ 5,402	\$ 3,277	\$ -	\$ -
	5131-NRCMA Member Donations			\$ -	\$ -
	Total Restricted Fund Revenues	\$ 67,252	\$ 66,400	\$ 18,500	\$ 20,000
5200-Miscellaneous Income					
	5201-Miscellaneous	\$ 12,699	\$ 15,325	\$ 3,500	\$ 3,500
	5203-Replaced Membership Cards	\$ 70	\$ 55	\$ 100	\$ 100
	5210-Sales Table Income	\$ 175	\$ 175	\$ 200	\$ 200
	5230-Regional Event Repayment			\$ -	\$ -
	Total Miscellaneous Income	\$ 12,944	\$ 15,555	\$ 3,800	\$ 3,800

ACE FY2026 Budget - Summary
Approved - October 26, 2025

Association Accounts - 01		FY2023	FY2024	FY2025	FY2026
		Actuals	Actuals	Budget	Budget
5400-Investment Income					
	5405-BoA MMK Interest	\$ 2,366	\$ 3,905	\$ 2,500	\$ 2,500
	5407-JMS Interest	\$ 10,716	\$ 11,858	\$ 11,000	\$ 11,000
	5408-JMS Dividend	\$ 12,758	\$ 14,007	\$ 13,000	\$ 14,500
	5409-JMS Unrealized Gain/(Loss)	\$ 43,781	\$ 54,478	\$ -	\$ -
	Total Investment Income	\$ 69,621	\$ 84,248	\$ 26,500	\$ 28,000
TOTAL INCOME		\$ 393,163	\$ 406,248	\$ 288,800	\$ 301,800
EXPENSES					
7000-Restricted Fund Expenses					
	7001-Archives			\$ -	\$ -
	7003-Archives Rent	\$ 10,787	\$ 10,830	\$ 11,000	\$ 12,000
	7004-Archives Utilities			\$ -	\$ -
	7005-Archives Equipment	\$ 2,288		\$ -	\$ -
	7010-Archives Shipping	\$ 110	\$ 8		
	7015-Archives Supplies/Misc.			\$ -	\$ -
	7025-Archives Projects	\$ 16,980	\$ 10,963	\$ -	\$ -
	7030-Archives Compliance	\$ 1,616	\$ -	\$ -	\$ -
	7040-Preservation Fund	\$ 10,000	\$ 43,100	\$ -	\$ -
	7045-Preservation Historical Plaques	\$ 1,248	\$ 5,164	\$ 4,000	\$ 5,000
	7048-Preservation Fundraising expenses	\$ 3,309	\$ 1,510	\$ 3,500	\$ 3,000
	7050-Preservation Compliance	\$ 1,616	\$ -	\$ -	\$ -
	Total Restricted Fund Expenses	\$ 47,954	\$ 71,575	\$ 18,500	\$ 20,000
7100-Charitable Contributions					
	7101-NRCMA	\$ -	\$ 2,000	\$ 2,000	\$ 2,000
	7103-Other EC Directed	\$ 6,750	\$ 1,525	\$ 10,000	\$ 10,000
	Total Charitable Contributions	\$ 6,750	\$ 3,525	\$ 12,000	\$ 12,000

ACE FY2026 Budget - Summary
Approved - October 26, 2025

Association Accounts - 01		FY2023	FY2024	FY2025	FY2026
		Actuals	Actuals	Budget	Budget
7200-Association Administration					
	7201-Accounting	\$ 5,250	\$ 6,150	\$ 5,450	\$ 5,450
	7202-Bank and Wire Fees	\$ 4	\$ 6		
	7204-Credit Card Fees	\$ 11,631	\$ 7,755	\$ 11,000	\$ 10,000
	7205-Legal	\$ 11,830	\$ 12,190	\$ 6,000	\$ 6,000
	7206-Misc Administration	\$ 19	\$ 20	\$ 1,000	\$ 1,000
	7208-Office Supplies	\$ 1,036	\$ 663	\$ 3,000	\$ 2,000
	7209-Postage & Courier	\$ 5,392	\$ 4,262	\$ 5,000	\$ 5,000
	7210-Printing	\$ 3,552	\$ 2,547	\$ 5,000	\$ 5,500
	7220-JMS Investment Fees	\$ 4,895	\$ 5,650	\$ 6,000	\$ 6,000
	Total Association Administration	\$ 43,609	\$ 39,243	\$ 42,450	\$ 40,950
7300-Governing Services					
	7301-President / Officers & Directors	\$ -	\$ -	\$ 1,000	\$ 1,000
	7318-Annual Report			\$ -	\$ -
	7319-Awards & Plaques	\$ 1,322	\$ 630	\$ 1,500	\$ 1,500
	7322-EC Event Travel	\$ 5,136	\$ 5,800	\$ 8,000	\$ 7,000
	7323-EC Meeting Meals	\$ 758	\$ 1,577	\$ 2,000	\$ 2,000
	7324-Comped Event Registrations	\$ 884	\$ 506	\$ 2,000	\$ 2,000
	7325-EC Meetings Travel	\$ 13,139	\$ 15,142	\$ 15,000	\$ 15,000
	7326-Elections	\$ -	\$ -	\$ -	\$ 5,000
	7327-Miscellaneous	\$ 15	\$ 320	\$ 1,100	\$ 1,100
	7329-Regional Representatives	\$ 2,015	\$ -	\$ 2,000	\$ 2,000
	7331-Regional Event Advances			\$ -	\$ -
	7332-NRCMA Representative	\$ -	\$ -	\$ 1,500	\$ 1,500
	7333-Strategic Planning	\$ 959	\$ 959	\$ 1,000	\$ 1,000
	7334-Equipment	\$ 47	\$ 159	\$ 2,200	\$ 2,200
	7340-Affiliate payments			\$ -	\$ -
	7350-Special Events				
	7360-Member Recruiting/Retention	\$ 419	\$ 2,793	\$ 2,000	\$ 2,000
	Total Governing Services	\$ 24,694	\$ 27,886	\$ 39,300	\$ 43,300

ACE FY2026 Budget - Summary
Approved - October 26, 2025

Association Accounts - 01		FY2023	FY2024	FY2025	FY2026
		Actuals	Actuals	Budget	Budget
7400-Industry Relations					
	7401-Dues	\$ 617	\$ 617	\$ 650	\$ 650
	7403-Marketing/PR	\$ 8,399	\$ 3,241	\$ 5,000	\$ 5,000
	7404-IAAPA Trade Show Exhibits	\$ 4,873	\$ 1,730	\$ 5,050	\$ 5,050
	7405-IAAPA Trade Show Delegates	\$ 6,898	\$ 6,180	\$ 7,325	\$ 7,325
	Total Industry Relations Expense	\$ 20,787	\$ 11,768	\$ 18,025	\$ 18,025
7500-Insurance					
	7501-Directors & Officers	\$ 1,888	\$ 472	\$ 2,000	\$ 2,000
	7502-General Liability	\$ 3,231	\$ 341	\$ 1,000	\$ 1,000
	7503-Bonding-Treasurer	\$ -	\$ -	\$ 500	\$ 500
	Total Insurance	\$ 5,119	\$ 813	\$ 3,500	\$ 3,500
7600-Association Management Fees					
	7601-Financial - Mgmt fees	\$ 48,000	\$ 59,000	\$ 60,000	\$ 60,000
	7602-Registration / Membership	\$ 47			
	7603-Miscellaneous	\$ 427		\$ -	\$ -
	7605-YourMembership.Com	\$ 8,113	\$ 8,318	\$ 8,500	\$ 8,500
	7607-Fundraising compliance sol.	\$ 7,000	\$ 10,314	\$ 14,100	\$ 14,100
	Total Association Management Fees	\$ 63,587	\$ 77,632	\$ 82,600	\$ 82,600
7800-Website & Internet					
	7801-Website Software	\$ 547	\$ 7,997	\$ 12,525	\$ 21,000
	7802-Webmaster Expenses			\$ -	\$ -
	7803-Web Hosting	\$ 1,069	\$ 1,260	\$ 700	\$ 700
	7810-Podcast hosting	\$ 115	\$ 115	\$ 150	\$ 150
	Total Website & Internet	\$ 1,731	\$ 9,372	\$ 13,375	\$ 21,850
TOTAL EXPENSES		\$ 214,231	\$ 241,814	\$ 229,750	\$ 242,225
NET INCOME/(LOSS)		\$ 178,932	\$ 164,434	\$ 59,050	\$ 59,575

ACE FY2026 Budget - Summary
Approved - October 26, 2025

ACE News -002		FY2023	FY2024	FY2025	FY2026
		Actuals	Actuals	Budget	Budget
INCOME					
5500-Publications Revenue					
Total ACE News Revenue		\$ -	\$ -	\$ -	\$ -
EXPENSES					
9000-Publication Administration					
9003-Editor Stipend		\$ 2,500	\$ 3,000	\$ 3,000	\$ 3,000
9005-Layout & Design		\$ 6,000	\$ 5,000	\$ 6,000	\$ 6,000
9010-Photocopies			\$ 587		
9011-Pub Postage & Shipping		\$ -	\$ -	\$ -	\$ -
9012-Publications Postage		\$ -	\$ -	\$ -	\$ -
9014-Publications Printing		\$ -	\$ -	\$ -	\$ -
9015-Periodical Envelopes		\$ -	\$ -	\$ -	\$ -
9016-Mail Processing Fee (NCOA)		\$ -	\$ -	\$ -	\$ -
9017-OnlineCoordinator		\$ -	\$ -	\$ 3,000	\$ 3,000
Total ACE News Expenses		\$ 8,500	\$ 8,587	\$ 12,000	\$ 12,000
NET INCOME/(LOSS)		\$ (8,500)	\$ (8,587)	\$ (12,000)	\$ (12,000)

ACE FY2026 Budget - Summary
Approved - October 26, 2025

RC! Magazine - 03		FY2023	FY2024	FY2025	FY2026
		Actuals	Actuals	Budget	Budget
INCOME					
5500-Publications Revenue					
	5502-RC Back Issue Sales	\$ 3,631	\$ 2,863	\$ 2,000	\$ 2,000
	Total RC! Revenue	\$ 3,631	\$ 2,863	\$ 2,000	\$ 2,000
EXPENSES					
9000-Publication Administration					
	9003-Editor Stipend	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000
	9005-Layout & Design	\$ 5,308	\$ 6,308	\$ 5,200	\$ 5,200
	9006-Marketing	\$ -	\$ -		
	9008-Office Supplies/Photocopies	\$ -	\$ -	\$ 200	\$ 200
	9011-Pub Postage & Shipping	\$ 1,522	\$ 1,947	\$ 2,000	\$ 2,000
	9012-Publications Postage	\$ 13,264	\$ 14,637	\$ 15,000	\$ 15,000
	9014-Publications Printing	\$ 30,320	\$ 26,221	\$ 34,000	\$ 34,000
	9015-Periodical Envelopes	\$ 3,200	\$ 3,164	\$ 5,000	\$ 5,000
	9016-Mail Processing Fee (NCOA)	\$ -	\$ -	\$ 80	\$ 80
	Total RC! Expenses	\$ 55,614	\$ 54,277	\$ 63,480	\$ 63,480
NET INCOME/(LOSS)		\$ (51,983)	\$ (51,414)	\$ (61,480)	\$ (61,480)

ACE FY2026 Budget - Summary
Approved - October 26, 2025

Publications-Other - 04		FY2023	FY2024	FY2025	FY2026
		Actuals	Actuals	Budget	Budget
INCOME					
5500-Publications Revenue					
	5501-Calendar	\$ 11,524	\$ 146	\$ 13,000	\$ -
	5505-Misc.	\$ -	\$ -	\$ -	\$ -
	5512-Designer Book Sales	\$ 258	\$ 165	\$ -	\$ -
	Total Publications Revenue	\$ 11,782	\$ 311	\$ 13,000	\$ -
EXPENSES					
9000-Publication Administration					
	9011-Postage/Shipping	\$ 66	\$ 39	\$ 50	\$ 50
	9100-Calendar	\$ 14,791	\$ 206	\$ 8,000	\$ -
	Total Publications Expenses	\$ 14,857	\$ 245	\$ 8,050	\$ 50
NET INCOME/(LOSS)		\$ (3,075)	\$ 66	\$ 4,950	\$ (50)

ACE FY2026 Budget - Summary
Approved - October 26, 2025

Merchandise - 05		FY2023	FY2024	FY2025	FY2026
		Actuals	Actuals	Budget	Budget
INCOME					
5300-Merchandise Revenue					
	5301-Merchandise Sales	\$ 41,967	\$ 42,039	\$ 25,000	\$ 40,000
	Total Merchandise Revenue	\$ 41,967	\$ 42,039	\$ 25,000	\$ 40,000
EXPENSES					
7700-Merchandise Operations					
	7701-Manager Expenses	\$ 800	\$ 1,540	\$ 800	\$ 800
	7702-Credit Card Fees	\$ 918	\$ 697	\$ 750	\$ 750
	7703-Miscellaneous	\$ 322	\$ 1,707	\$ 500	\$ 500
	7704-Shipping	\$ 611	\$ 1,847	\$ 2,500	\$ 2,500
	7706-Promotional	\$ 890	\$ 376	\$ 750	\$ 750
	7708-Merchandise COGS	\$ 34,099	\$ 28,273	\$ 15,000	\$ 30,000
	7713-Maintenance/on-line store	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200
	7715-Supplier Commission	\$ 403	\$ 965	\$ 750	\$ 750
	Total Merchandise Operations	\$ 39,243	\$ 36,605	\$ 22,250	\$ 37,250
NET INCOME/(LOSS)		\$ 2,724	\$ 5,434	\$ 2,750	\$ 2,750