



**Nathan S. Oland, AIC, LUTCF**  
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For more than twenty-five years, Nate Oland has helped business owners find resources to plan their business succession strategies and retirement plans. He believes that a well-conceived plan can alleviate stress, provide peace of mind, and help ensure wealth maximization to all parties involved.

In 2008, he helped form the Corporate Partnership between ACCA and Federated Insurance, which includes support for MIX Group and members on business succession and other important risk management matters. Through Federated's Corporate Partnership with ACCA, Nate will coordinate with ACCA MIX Groups who are interested in tapping Federated's nationwide network of business succession and estate planning attorneys. With more than 100 attorneys at his disposal, Nate Oland can help you find the appropriate speaker for your MIX Group meeting.

They are available to discuss topic such as:

- What is family and business succession planning?
- Who needs to plan?
- Where do you start?
- What happens if you do not have a plan?
- What decisions will you need to think about?
- What can you expect during the planning process?
- What tools are available to help you create a plan?

To request professional references from both association and business owners, you can reach Nate at (507) 455-8935 or [nsoland@fedins.com](mailto:nsoland@fedins.com).

*"By failing to prepare, you are preparing to fail." – Benjamin Franklin*