



Dean A. Brainard is the founding member of NEXUS LLC. NEXUS has a proven track record of facilitating engaging and productive ACCA MIX Groups experiences. NEXUS helps ACCA MIX Group Members focus on critical business issues and get results. Dean currently facilitates ACCA MIX Groups for both owners and service leaders.

NEXUS connects select clients to their true potential through consulting, training, and coaching programs that maximize profitability and growth opportunities. Dean is able to draw on more than 30 years of experience facilitating, coaching and developing people, including front line and managerial experience in the HVAC industry. Over the past two decades he has developed landmark business planning and leadership development processes.

Professional references include:

- Ray Isaac- President: Isaac Heating & Air Conditioning
- Keith Paton- Vice President/Service: Ivey Mechanical
- Dan Weis- President: Weis Comfort Systems
- Bobby Ring- President: Meyer & Depew Heating & Cooling
- Tim Cropp- President: CroppMetcalf Services

Dean also serves as a Consulting Associate for The Ken Blanchard Companies, a global leader in leadership training and development. Dean completed Syracuse University's Graduate School of Sales and Marketing Management Certificate Program. He received his Bachelors degree in Petroleum and Natural Gas Engineering from Penn State University.

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Learn more at www.truenexus.org**