## YOUR SCIENCE IS OUR BUSINESS





## Erik Burns, Ed.D., MBA, MA

Senior Director of Business Development and Strategic Business Initiatives

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<u>Find Time on Erik's Calendar</u>

Erik is working to grow AAPS' engagement enterprise in existing and new markets in alignment with organizational mission and priorities. He is a recognized entrepreneurial pracademic with a history of profitable expansion, while also growing revenue and capacity in both industry and academia. His background in business and applied research within adult education and online learning allows him to focus on bringing both value and simplicity to learners to create practical, applied solutions backed by

data through quality research and assessment, as well as through meeting the educational needs of diverse populations.



## **Mary Nugent**

Account Manager, Business Development (A-L accounts)
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Find Time on Mary's Calendar

Mary has 15 years of direct business to business sale experience working with customers to enhance their profile within their industry. Mary is a dynamic business professional with in-depth knowledge of consultative sales and marketing, analytics, and problems solving. Her experience includes sales, customer system support, customer service, project management, revenue projections /reporting, customer analysis, system and online content platform support. I enjoy solving problems, and finding the right solution for a customer.