

**American Academy of Nursing Inc.  
2020 Budget - Board Approved**

		Direct expenses	Indirect	Totals	NOTES 2020
1	<b>Temporarily Restricted Net Assets (TRNA)</b>				
2	<b>TRNA from 2019</b>				
3	Institute of Nursing Leadership	65,000		65,000	estimating
4	Policy Scholars	33,750		33,750	estimating
5	E-News Council	0		0	
6	Council	0		0	
7					
8	Sub-total TRNA from 2019	98,750	0	98,750	
9					
10	<b>Income</b>				
11	40000 · Dues AAN	1,273,875	0	1,273,875	
12	40100 · Dues Council	82,000	0	82,000	
13	40200 · Application Fees	110,250	0	110,250	
14	40220 · Initiation Fees	88,000	0	88,000	
15	40270 · Membership Late/reinstate fee	18,000	0	18,000	
16	40400 · Royalty Payments	40,050	0	40,050	
17	40500 · Grants	182,000	0	182,000	
18	40610 · Contributions Rheba	275,000	0	275,000	
19	40620 Unrestricted Contributions	0	0	0	
20	40640 Restricted Contributions	111,000	0	111,000	
21	40800 · Mailing Labels Sales	40,000	0	40,000	
22	40830 · E-News/Web Advertising	71,000	0	71,000	
23	40900 · Sales	39,000	0	39,000	
24	41000 · Application Fees Media Award	0	0	0	
25	41200 - Sponsorship Living Legend	6,750	0	6,750	
26	41500 · Expert Panels Income	0	0	0	
27	42000 Registration Fees-AAN	1,011,850	0	1,011,850	
28	42050 · Registration Fees-Council	295,000	0	295,000	
29	42053 · Abstracts/Posters-Council/AAN	41,250	0	41,250	
30	42054 · AAN Conference CEU's	14,000	0	14,000	
31	42055 · Council CEU's Registration-Leadership Conf.	6,000	0	6,000	
32	42100 · Sponsorship Conference	278,000	0	278,000	
33	42150 · Table Sponsorship Conference	30,000	0	30,000	
34	42200 · Exhibit Revenue	43,800	0	43,800	
35	42300 · Advertising Revenue	149,000	0	149,000	
36	42600 Convenience Fee	0	0	0	
37	43000 · Shipping Account	0	0	0	
38	48000 · Interest & Dividends & Net Partnership	45,000	0	45,000	
39					
40	<b>Total New Income</b>	4,250,825	0	4,250,825	
41	<b>Total TRNA from 2019 carry forward</b>	98,750		98,750	26,440
42	<b>Grand Total Income</b>	4,349,575	0	4,349,575	4,323,135
43					
44	<b>Expense &amp; Indirect %</b>				
45	60000 · Salaries	1,166,994		1,166,994	
46	60100 · Payroll Taxes	93,360		93,360	
47	60200 · Benefits	151,709		151,709	
48	61000 · Advertising & Recruiting	500	1,000	1,500	
49	61050 · Abstract Submissions	10,200	0	10,200	

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50	61060 CE Credits	2,700	0	2,700
51	61070 · Audio Visual	378,500	0	378,500
52	61201 · Bank Fees	1,500	0	1,500
53	61210 · Investment Expenses	12,200	0	12,200
54	61301 · Credit Card fees	143,300	0	143,300
55	61450 · Books & Reference / Staff Prof Development	62,500	0	62,500
56	61600 · Conference (all others not Annual Conf)	170,000	0	170,000
57	61650 · AAN Annual Conference ONLY	697,500	0	697,500
58	61660 · Conference Items	35,650	0	35,650
59	61700 · Communications/Marketing	37,250	1,000	38,250
60	61750 · Fellows Selection Committee	45,000	0	45,000
61	61800 · Consulting Services	106,000	20,000	126,000
62	61900 · Consulting Travel	15,500	0	15,500
63	62000 · Dues and Subs	61,500	6,000	67,500
64	62250 · Expert Panels	18,000	0	18,000
65	62400 · Grants to Others	15,000	0	15,000
66	62500 · Honorarium	14,000	0	14,000
67	62800 · Insurance	3,000	750	3,750
68	63000 Jewelry & other items to sell	18,000	0	18,000
69	63100 Leases	0	7,700	7,700
70	63700 · Meeting Expenses	33,000	0	33,000
71	64000 · Payroll & Benefit Admin	0	22,000	22,000
72	64100 · Printing and Copying	142,025	1,800	143,825
73	64200 · Postage, Mailing Service	6,600	3,000	9,600
74	64300 · Professional Fees	31,000	65,000	96,000
75	64500 · Pubs/Nursing Outlook	28,500	0	28,500
76	64600 · Program Meetings & Activities	29,200	0	29,200
77	65001 · Rent	0	170,000	170,000
78	65700 · Stipends and Awards	131,000	0	131,000
79	65800 · Supplies	20,220	10,000	30,220
80	65850 · Storage	0	0	0
81	65900 · Sub-Contracts	0	0	0
82	66000 · Telecommunications	17,377	26,000	43,377
83	66500 · Temporary Help	0	0	0
84	66600 · Taxes & Filing Fees	16,000	1,500	17,500
85	66700 · Travel & Meals	156,000	3,500	159,500
86	67000 · Website/Database	8,100	90,000	98,100
87	67200 · Computer & Network support	1,000	14,000	15,000
88				
89	<b>Total Expense</b>	<b>3,879,885</b>	<b>443,250</b>	<b>4,323,135</b>
90	<b>Net Income including Carry forward</b>			<b>26,440</b>