AAHOA OWNERSHIP & ECONOMIC IMPACT

Produced in partnership with Oxford Economics, an international leader in global forecasting and quantitative analysis
AAHOA Member-owned hotels represent a significant part of the U.S. economy. To quantify these important impacts, AAHOA engaged Oxford Economics, an international leader in global forecasting and quantitative analysis, to conduct a comprehensive economic impact analysis on the national level and for each state in the U.S. Here are some of the impressive findings from Alabama.

**Ownership Overview**

AAHOA Members own 68.2% of the hotels in Alabama.

- **650** Hotels
- **48,981** Hotel rooms

**Labor & Job Impacts**

- **51,127** Total impact jobs
- **28,880** Direct impact jobs
- **$2B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$1.3B** Total hotel sales
- **$3.4B** Contribution to state GDP
- **$117M** Total lodging taxes
- **$862M** Federal, state, and local taxes
- **$456** Federal, state, and local taxes per household

**Guest Spending**

- Guests staying at member-owned hotels spend **$2.9B** at hotels and local businesses

**Member Purchases**

- Member-owned hotels purchase **$482M** of inputs from other businesses

**Capital Investment**

- Member-owned hotels contribute **$290M** in annual capital investment

**Released August 2021**
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**Ownership Overview**
AAHOA Members own 57.7% of the hotels in Alaska

- **Hotels**: 136
- **Hotel rooms**: 11,715

**Labor & Job Impacts**
- **Total impact jobs**: 16,699
- **Direct impact jobs**: 10,729
- **Annual wages, salaries, and other compensation**: $774M

**Annual Economic Impacts**
- **Total hotel sales**: $535M
- **Federal, state, and local taxes**: $293M
- **Total lodging taxes**: $35M
- **Federal, state, and local taxes per household**: $1,160
- **Contribution to state GDP**: $1.3B

**Guest Spending**
Guests staying at member-owned hotels spend $1.2B at hotels and local businesses

**Member Purchases**
Member-owned hotels purchase $193M of inputs from other businesses

**Capital Investment**
Member-owned hotels contribute $85M in annual capital investment

RELEASED AUGUST 2021
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**Ownership Overview**
AAHOA Members own 39.7% of the hotels in Arizona

- **475** Hotels
- **55,332** Hotel rooms

**Labor & Job Impacts**

- **92,105** Total impact jobs
- **47,408** Direct impact jobs
- **$4.4B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$3B** Total hotel sales
- **$218M** Total lodging taxes
- **$7.5B** Contribution to state GDP
- **$2B** Federal, state, and local taxes
- **$742** Federal, state, and local taxes per household

**Guest Spending**

Guests staying at member-owned hotels spend $5.7B at hotels and local businesses

**Member Purchases**

Member-owned hotels purchase $1.1B of inputs from other businesses

**Capital Investment**

Member-owned hotels contribute $478M in annual capital investment

Released August 2021
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**Ownership Overview**

AAHOA Members own 89.6% of the hotels in Arkansas.

- **Hotels**: 691
- **Hotel rooms**: 44,877

**Labor & Job Impacts**

- **Total impact jobs**: 38,353
- **Direct impact jobs**: 22,899
- **Annual wages, salaries, and other compensation**: $1.4B

**Annual Economic Impacts**

- **Total hotel sales**: $1B
- **Total lodging taxes**: $90M
- **Federal, state, and local taxes**: $661M
- **Federal, state, and local taxes per household**: $568
- **Contribution to state GDP**: $2.4B

**Guest Spending**

- Guests staying at member-owned hotels spend $2.2B at hotels and local businesses

**Member Purchases**

- Member-owned hotels purchase $362M of inputs from other businesses

**Capital Investment**

- Member-owned hotels contribute $255M in annual capital investment

RELEASED AUGUST 2021

THE FOREMOST RESOURCE AND ADVOCATE FOR AMERICA'S HOTEL OWNERS
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**Ownership Overview**

AAHOA Members own 61.8% of the hotels in California

- **3,532** Hotels
- **330,307** Hotel rooms

**Labor & Job Impacts**

- **596,727** Total impact jobs
- **307,089** Direct impact jobs
- **$36.7B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$23.9B** Total hotel sales
- **$1.9B** Total lodging taxes
- **$62.9B** Contribution to state GDP
- **$16.9B** Federal, state, and local taxes
- **$1,282** Federal, state, and local taxes per household

**Guest Spending**

Guests staying at member-owned hotels spend $45.5B at hotels and local businesses

**Member Purchases**

Member-owned hotels purchase $8.6B of inputs from other businesses

**Capital Investment**

Member-owned hotels contribute $3.1B in annual capital investment

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**Ownership Overview**
AAHOA Members own 39.5% of the hotels in Colorado.

- **Hotels**: 520
- **Hotel rooms**: 55,861

**Labor & Job Impacts**
- **Total impact jobs**: 100,808
- **Direct impact jobs**: 54,490
- **Annual wages, salaries, and other compensation**: $5B

**Annual Economic Impacts**
- **Total hotel sales**: $3.4B
- **Total lodging taxes**: $201M
- **Contribution to state GDP**: $8.5B
- **Federal, state, and local taxes**: $2.3B
- **Federal, state, and local taxes per household**: $1,011

**Guest Spending**
Guests staying at member-owned hotels spend $6.4B at hotels and local businesses.

**Member Purchases**
Member-owned hotels purchase $1.2B of inputs from other businesses.

**Capital Investment**
Member-owned hotels contribute $525M in annual capital investment.
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**OWNERSHIP OVERVIEW**
AAHOA Members own 32.6% of the hotels in Connecticut

- 119 Hotels
- 15,150 Hotel rooms

**LABOR & JOB IMPACTS**
- 23,303 Total impact jobs
- 9,559 Direct impact jobs
- $1.5B Annual wages, salaries, and other compensation

**ANNUAL ECONOMIC IMPACTS**
- $624M Total hotel sales
- $55M Total lodging taxes
- $2.5B Contribution to state GDP
- $662M Federal, state, and local taxes
- $481 Federal, state, and local taxes per household

**GUEST SPENDING**
Guests staying at member-owned hotels spend $1.3B at hotels and local businesses

**MEMBER PURCHASES**
Member-owned hotels purchase $225M of inputs from other businesses

**CAPITAL INVESTMENT**
Member-owned hotels contribute $117M in annual capital investment

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**Ownership Overview**

AAHOA Members own 65.5% of the hotels in Delaware.

- **106** Hotels
- **8,239** Hotel rooms

**Labor & Job Impacts**

- **10,087** Total impact jobs
- **5,422** Direct impact jobs
- **$490M** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$270M** Total hotel sales
- **$183M** Federal, state, and local taxes
- **$17M** Total lodging taxes
- **$801M** Contribution to state GDP
- **$488** Federal, state, and local taxes per household

**Guest Spending**

- Guests staying at member-owned hotels spend $592M at hotels and local businesses

**Member Purchases**

- Member-owned hotels purchase $97M of inputs from other businesses

**Capital Investment**

- Member-owned hotels contribute $66M in annual capital investment

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**Direct impact jobs**
- Annual wages, salaries, and other compensation: $1.9B
- Total impact jobs: 23,500
- Direct impact jobs: 14,720

**Annual economic impacts**
- Total hotel sales: $1.7B
- Total lodging taxes: $142M
- Contribution to state GDP: $3B
- Federal, state, and local taxes: $702M
- Federal, state, and local taxes per household: $2,411

**Guest spending**
- Guests staying at member-owned hotels spend $2.7B at hotels and local businesses

**Member purchases**
- Member-owned hotels purchase $627M of inputs from other businesses

**Capital investment**
- Member-owned hotels contribute $177M in annual capital investment

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**Ownership Overview**
AAHOA Members own 65.2% of the hotels in Florida.

- **Hotels:** 2,510
- **Hotel rooms:** 269,435

**Labor & Job Impacts**
- **Total impact jobs:** 428,746
- **Direct impact jobs:** 228,169
- **Annual wages, salaries, and other compensation:** $19.5B

**Annual Economic Impacts**
- **Total hotel sales:** $14.4B
- **Total lodging taxes:** $1.1B
- **Contribution to state GDP:** $33.9B
- **Federal, state, and local taxes:** $9.1B
- **Federal, state, and local taxes per household:** $1,157

**Guest Spending**
Guests staying at member-owned hotels spend $28B at hotels and local businesses.

**Member Purchases**
Member-owned hotels purchase $5.2B of inputs from other businesses.

**Capital Investment**
Member-owned hotels contribute $2.3B in annual capital investment.

**Florida**

AAHOA Members own 65.2% of the hotels in Florida.
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**Ownership Overview**
AAHOA Members own 68.3% of the hotels in Georgia.

- 1,458 Hotels
- 120,500 Hotel rooms

**Labor & Job Impacts**
- 147,823 Total impact jobs
- 78,906 Direct impact jobs
- $6.7B Annual wages, salaries, and other compensation

**Annual Economic Impacts**
- $4.2B Total hotel sales
- $474M Total lodging taxes
- $11.7B Contribution to state GDP
- $3B Federal, state, and local taxes
- $770 Federal, state, and local taxes per household

**Guest Spending**
Guests staying at member-owned hotels spend $8.9B at hotels and local businesses.

**Member Purchases**
Member-owned hotels purchase $1.5B of inputs from other businesses.

**Capital Investment**
Member-owned hotels contribute $916M in annual capital investment.

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**Ownership Overview**

AAHOA Members own 7.1% of the hotels in Hawaii.

- **17** Hotels
- **16,224** Hotel rooms

**Labor & Job Impacts**

- **42,076** Total impact jobs
- **23,410** Direct impact jobs
- **$2.4B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$2.3B** Total hotel sales
- **$190M** Total lodging taxes
- **$4.3B** Contribution to state GDP
- **$1.2B** Federal, state, and local taxes
- **$2,689** Federal, state, and local taxes per household

**Guest Spending**

Guests staying at member-owned hotels spend $4.1B at hotels and local businesses.

**Member Purchases**

Member-owned hotels purchase $837M of inputs from other businesses.

**Capital Investment**

Member-owned hotels contribute $192M in annual capital investment.

Released August 2021.
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### Ownership Overview

- **AAHOA Members own 39.9% of the hotels in Idaho**
- **143 Hotels**
- **10,564 Hotel rooms**

### Labor & Job Impacts

- **15,550** Total impact jobs
- **7,908** Direct impact jobs
- **$630M** Annual wages, salaries, and other compensation

### Annual Economic Impacts

- **$379M** Total hotel sales
- **$27M** Total lodging taxes
- **$269M** Federal, state, and local taxes
- **$411** Federal, state, and local taxes per household
- **$1.1B** Contribution to state GDP

### Guest Spending

- Guests staying at member-owned hotels spend $832M at hotels and local businesses

### Member Purchases

- Member-owned hotels purchase $136M of inputs from other businesses

### Capital Investment

- Member-owned hotels contribute $76M in annual capital investment

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**Ownership Overview**

56.8%

AAHOA Members own 56.8% of the hotels in Illinois

| 850 Hotels | 92,076 Hotel rooms |

**Labor & Job Impacts**

142,287 Total impact jobs

69,208 Direct impact jobs

$7.9B Annual wages, salaries, and other compensation

**Annual Economic Impacts**

$4.6B Total hotel sales

$383M Total lodging taxes

$13.2B Contribution to state GDP

$3.6B Federal, state, and local taxes

$741 Federal, state, and local taxes per household

**Guest Spending**

Guests staying at member-owned hotels spend $8.9B at hotels and local businesses

**Member Purchases**

Member-owned hotels purchase $1.7B of inputs from other businesses

**Capital Investment**

Member-owned hotels contribute $577M in annual capital investment

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**Ownership Overview**
AAHOA Members own 56.2% of the hotels in Indiana

- **591** Hotels
- **47,123** Hotel rooms

**Labor & Job Impacts**
- **53,808** Total impact jobs
- **24,952** Direct impact jobs
- **$2.6B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**
- **$1.5B** Total hotel sales
- **$141M** Total lodging taxes
- **$4.5B** Contribution to state GDP
- **$1.2B** Federal, state, and local taxes
- **$445** Federal, state, and local taxes per household

**Guest Spending**
Guests staying at member-owned hotels spend $3.1B at hotels and local businesses

**Member Purchases**
Member-owned hotels purchase $530M of inputs from other businesses

**Capital Investment**
Member-owned hotels contribute $329M in annual capital investment

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**AAHOA OWNERSHIP & ECONOMIC IMPACT**

**Ownership Overview**
AAHOA Members own 44.9% of the hotels in Iowa

- **344** Hotels
- **23,487** Hotel rooms

**Labor & Job Impacts**

- **24,366** Total impact jobs
- **11,640** Direct impact jobs
- **$1B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$584M** Total hotel sales
- **$50M** Total lodging taxes
- **$1.8B** Contribution to state GDP
- **$470M** Federal, state, and local taxes
- **$366** Federal, state, and local taxes per household

**Guest Spending**
Guests staying at member-owned hotels spend $1.2B at hotels and local businesses

**Member Purchases**
Member-owned hotels purchase $210M of inputs from other businesses

**Capital Investment**
Member-owned hotels contribute $160M in annual capital investment

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## AAHOA Ownership & Economic Impact

### Ownership Overview

AAHOA Members own 46.1% of the hotels in Kansas.

- **46.1%**
- **310** Hotels
- **21,206** Hotel rooms

### Labor & Job Impacts

- **23,077** Total impact jobs
- **11,063** Direct impact jobs
- **$1B** Annual wages, salaries, and other compensation

### Annual Economic Impacts

- **$503M** Total hotel sales
- **$47M** Total lodging taxes
- **$1.8B** Contribution to state GDP
- **$451M** Federal, state, and local taxes
- **$396** Federal, state, and local taxes per household

### Guest Spending

Guests staying at member-owned hotels spend $1.1B at hotels and local businesses.

### Member Purchases

Member-owned hotels purchase $181M of inputs from other businesses.

### Capital Investment

Member-owned hotels contribute $131M in annual capital investment.

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**Released August 2021**

**The Foremost Resource and Advocate for America's Hotel Owners**
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**Ownership Overview**

AAHOA Members own 68.2% of the hotels in Kentucky

- **563** Hotels
- **42,517** Hotel rooms

**Labor & Job Impacts**

- **44,849** Total impact jobs
- **24,871** Direct impact jobs
- **$1.8B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$1.2B** Total hotel sales
- **$103M** Total lodging taxes
- **$3.1B** Contribution to state GDP
- **$766M** Federal, state, and local taxes
- **$438** Federal, state, and local taxes per household

**Guest Spending**

- Guests staying at member-owned hotels spend $2.5B at hotels and local businesses

**Member Purchases**

- Member-owned hotels purchase $428M of inputs from other businesses

**Capital Investment**

- Member-owned hotels contribute $255M in annual capital investment

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**OWNERSHIP OVERVIEW**
AAHOA Members own 88.7% of the hotels in Louisiana

88.7%

848 Hotels

87,014 Hotel rooms

**LABOR & JOB IMPACTS**

96,062 Total impact jobs

56,711 Direct impact jobs

$4.1B Annual wages, salaries, and other compensation

**ANNUAL ECONOMIC IMPACTS**

$3.3B Total hotel sales

$255M Total lodging taxes

$7.1B Contribution to state GDP

$1.9B Federal, state, and local taxes

$1,076 Federal, state, and local taxes per household

**GUEST SPENDING**

Guests staying at member-owned hotels spend $6.6B at hotels and local businesses

**MEMBER PURCHASES**

Member-owned hotels purchase $1.2B of inputs from other businesses

**CAPITAL INVESTMENT**

Member-owned hotels contribute $546M in annual capital investment

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**Ownership Overview**

AAHOA Members own 33.9% of the hotels in Maine

- **179** Hotels
- **11,820** Hotel rooms

**Labor & Job Impacts**

- **14,350** Total impact jobs
- **6,912** Direct impact jobs
- **$650M** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$446M** Total hotel sales
- **$25M** Total lodging taxes
- **$1.1B** Contribution to state GDP
- **$296M** Federal, state, and local taxes
- **$516** Federal, state, and local taxes per household

**Guest Spending**

Guests staying at member-owned hotels spend $866M at hotels and local businesses

**Member Purchases**

Member-owned hotels purchase $160M of inputs from other businesses

**Capital Investment**

Member-owned hotels contribute $93M in annual capital investment

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**Ownership Overview**
AAHOA Members own 66% of the hotels in Maryland.

- **479 Hotels**
- **51,213 Hotel rooms**

**Labor & Job Impacts**
- **54,450 Total impact jobs**
- **25,868 Direct impact jobs**
- **$3.2B Annual wages, salaries, and other compensation**

**Annual Economic Impacts**
- **$2B Total hotel sales**
- **$156M Total lodging taxes**
- **$5.5B Contribution to state GDP**
- **$1.4B Federal, state, and local taxes**
- **$649 Federal, state, and local taxes per household**

**Guest Spending**
Guests staying at member-owned hotels spend $3.7B at hotels and local businesses.

**Member Purchases**
Member-owned hotels purchase $709M of inputs from other businesses.

**Capital Investment**
Member-owned hotels contribute $358M in annual capital investment.

*Released August 2021*
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**Ownership Overview**
AAHOA Members own 32.8% of the hotels in Massachusetts.

32.8%

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### Labor & Job Impacts

<table>
<thead>
<tr>
<th>Total Impact Jobs</th>
<th>Direct Impact Jobs</th>
<th>Annual Wages, Salaries, and Other Compensation</th>
</tr>
</thead>
<tbody>
<tr>
<td>68,332</td>
<td>30,748</td>
<td>$4.4B</td>
</tr>
</tbody>
</table>

### Annual Economic Impacts

<table>
<thead>
<tr>
<th>Total Hotel Sales</th>
<th>Total Lodging Taxes</th>
<th>Contribution to State GDP</th>
<th>Federal, State, and Local Taxes</th>
<th>Federal, State, and Local Taxes per Household</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2.5B</td>
<td>$192M</td>
<td>$7.3B</td>
<td>$1.9B</td>
<td>$715</td>
</tr>
</tbody>
</table>

### Guest Spending

Guests staying at member-owned hotels spend $4.4B at hotels and local businesses.

### Member Purchases

Member-owned hotels purchase $897M of inputs from other businesses.

### Capital Investment

Member-owned hotels contribute $383M in annual capital investment.

RELEASED AUGUST 2021

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THE FOREMOST RESOURCE AND ADVOCATE FOR AMERICA'S HOTEL OWNERS
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**Ownership Overview**

AAHOA Members own 57% of the hotels in Michigan.

<table>
<thead>
<tr>
<th>841</th>
<th>63,785</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hotels</td>
<td>Hotel rooms</td>
</tr>
</tbody>
</table>

**Labor & Job Impacts**

- **72,342** Total impact jobs
- **30,715** Direct impact jobs
- **$3.7B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$2B** Total hotel sales
- **$169M** Total lodging taxes
- **$6.3B** Contribution to state GDP
- **$1.6B** Federal, state, and local taxes
- **$395** Federal, state, and local taxes per household

**Guest Spending**

Guests staying at member-owned hotels spend $4B at hotels and local businesses.

**Member Purchases**

Member-owned hotels purchase $737M of inputs from other businesses.

**Capital Investment**

Member-owned hotels contribute $388M in annual capital investment.

released August 2021
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**Ownership Overview**
AAHOA Members own 44.4% of the hotels in Minnesota.

- **450** Hotels
- **36,026** Hotel rooms

**Labor & Job Impacts**
- **51,282** Total impact jobs
- **24,017** Direct impact jobs
- **$2.6B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**
- **$1.3B** Total hotel sales
- **$110M** Total lodging taxes
- **$4.4B** Contribution to state GDP
- **$1.2B** Federal, state, and local taxes
- **$545** Federal, state, and local taxes per household

**Guest Spending**
Guests staying at member-owned hotels spend $2.7B at hotels and local businesses.

**Member Purchases**
Member-owned hotels purchase $480M of inputs from other businesses.

**Capital Investment**
Member-owned hotels contribute $254M in annual capital investment.

RELEASED AUGUST 2021
AAHOA Member-owned hotels represent a significant part of the U.S. economy. To quantify these important impacts, AAHOA engaged Oxford Economics, an international leader in global forecasting and quantitative analysis, to conduct a comprehensive economic impact analysis on the national level and for each state in the U.S. Here are some of the impressive findings from Mississippi.

**Ownership Overview**
AAHOA Members own 68.2% of the hotels in Mississippi

- **Hotels**: 495
- **Hotel rooms**: 39,543

**Labor & Job Impacts**
- **Total impact jobs**: 34,361
- **Direct impact jobs**: 19,658
- **Annual wages, salaries, and other compensation**: $1.2B

**Annual Economic Impacts**
- **Total hotel sales**: $909M
- **Total lodging taxes**: $67M
- **Federal, state, and local taxes**: $608M
- **Federal, state, and local taxes per household**: $551
- **Contribution to state GDP**: $2.2B

**Guest Spending**
Guests staying at member-owned hotels spend $2.2B at hotels and local businesses

**Member Purchases**
Member-owned hotels purchase $327M of inputs from other businesses

**Capital Investment**
Member-owned hotels contribute $220M in annual capital investment

Released August 2021
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**Ownerships Overview**

AAHOA Members own 45.8% of the hotels in Missouri

- **529** Hotels
- **47,213** Hotel rooms

**Labor & Job Impacts**

- **54,563** Total impact jobs
- **26,310** Direct impact jobs
- **$2.5B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$1.4B** Total hotel sales
- **$128M** Total lodging taxes
- **$4.3B** Contribution to state GDP
- **$1.1B** Federal, state, and local taxes
- **$443** Federal, state, and local taxes per household

**Guest Spending**

Guests staying at member-owned hotels spend $3B at hotels and local businesses

**Member Purchases**

Member-owned hotels purchase $519M of inputs from other businesses

**Capital Investment**

Member-owned hotels contribute $282M in annual capital investment

*RELEASED AUGUST 2021*
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**Ownership Overview**
AAHOA Members own 39.9% of the hotels in Montana.

<table>
<thead>
<tr>
<th>Hotels</th>
<th>Hotel rooms</th>
</tr>
</thead>
<tbody>
<tr>
<td>197</td>
<td>13,640</td>
</tr>
</tbody>
</table>

**Labor & Job Impacts**
- **Total impact jobs**: 15,590
- **Direct impact jobs**: 8,898
- **Annual wages, salaries, and other compensation**: $590M

**Annual Economic Impacts**
- **Total hotel sales**: $405M
- **Federal, state, and local taxes**: $237M
- **Total lodging taxes**: $22M
- **Contribution to state GDP**: $984M
- **Federal, state, and local taxes per household**: $541

**Guest Spending**
Guests staying at member-owned hotels spend $886M at hotels and local businesses.

**Member Purchases**
Member-owned hotels purchase $146M of inputs from other businesses.

**Capital Investment**
Member-owned hotels contribute $87M in annual capital investment.

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**Owner Overview**
AAHOA Members own 45.9% of the hotels in Nebraska

- **211** Hotels
- **14,667** Hotel rooms

**Labor & Job Impacts**

- **17,262** Total impact jobs
- **8,535** Direct impact jobs
- **$731M** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$398M** Total hotel sales
- **$41M** Total lodging taxes
- **$1.3B** Contribution to state GDP
- **$326M** Federal, state, and local taxes
- **$422** Federal, state, and local taxes per household

**Guest Spending**

- Guests staying at member-owned hotels spend $850M at hotels and local businesses

**Member Purchases**

- Member-owned hotels purchase $143M of inputs from other businesses

**Capital Investment**

- Member-owned hotels contribute $89M in annual capital investment

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**AAHOA Ownership Overview**

AAHOA Members own 40.2% of the hotels in Nevada.

<table>
<thead>
<tr>
<th>Hotels</th>
<th>Hotel rooms</th>
</tr>
</thead>
<tbody>
<tr>
<td>234</td>
<td>96,869</td>
</tr>
</tbody>
</table>

**Labor & Job Impacts**

- Total impact jobs: 114,889
- Direct impact jobs: 68,539
- Annual wages, salaries, and other compensation: $5.9B

**Annual Economic Impacts**

- Total hotel sales: $4.8B
- Total lodging taxes: $361M
- Federal, state, and local taxes: $3.1B
- Federal, state, and local taxes per household: $2,696
- Contribution to state GDP: $10.8B

**Guest Spending**

Guests staying at member-owned hotels spend $10.9B at hotels and local businesses.

**Member Purchases**

Member-owned hotels purchase $1.7B of inputs from other businesses.

**Capital Investment**

Member-owned hotels contribute $689M in annual capital investment.

Released August 2021

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**OWNERSHIP OVERVIEW**

AAHOA Members own 33.2% of the hotels in New Hampshire

- **Hotels**: 117
- **Hotel rooms**: 8,228

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**LABOR & JOB IMPACTS**

- **Total impact jobs**: 12,026
- **Direct impact jobs**: 5,607
- **Annual wages, salaries, and other compensation**: $646M

**ANNUAL ECONOMIC IMPACTS**

- **Total hotel sales**: $321M
- **Federal, state, and local taxes**: $258M
- **Total lodging taxes**: $21M
- **Contribution to state GDP**: $1.1B
- **Federal, state, and local taxes per household**: $478

---

**GUEST SPENDING**

Guests staying at member-owned hotels spend $746M at hotels and local businesses

**MEMBER PURCHASES**

Member-owned hotels purchase $115M of inputs from other businesses

**CAPITAL INVESTMENT**

Member-owned hotels contribute $62M in annual capital investment

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**Ownership Overview**

AAHOA Members own 45.4% of the hotels in New Jersey.

- 478 Hotels
- 46,124 Hotel rooms

**Labor & Job Impacts**

- Total impact jobs: 72,196
- Direct impact jobs: 33,034
- Annual wages, salaries, and other compensation: $4.3B

**Annual Economic Impacts**

- Total hotel sales: $1.9B
- Total lodging taxes: $167M
- Contribution to state GDP: $7.3B
- Federal, state, and local taxes: $2B
- Federal, state, and local taxes per household: $598

**Guest Spending**

Guests staying at member-owned hotels spend $4.4B at hotels and local businesses.

**Member Purchases**

Member-owned hotels purchase $700M of inputs from other businesses.

**Capital Investment**

Member-owned hotels contribute $486M in annual capital investment.

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**Ownership Overview**

AAHOA Members own 40% of the hotels in New Mexico

- **282** Hotels
- **22,392** Hotel rooms

**Annual Economic Impacts**

- **$771M** Total hotel sales
- **$66M** Total lodging taxes
- **$1.8B** Contribution to state GDP
- **$492M** Federal, state, and local taxes
- **$619** Federal, state, and local taxes per household

**Labor & Job Impacts**

- **26,782** Total impact jobs
- **16,499** Direct impact jobs
- **$1B** Annual wages, salaries, and other compensation

**Guest Spending**

- Guests staying at member-owned hotels spend $1.7B at hotels and local businesses

**Member Purchases**

- Member-owned hotels purchase $278M of inputs from other businesses

**Capital Investment**

- Member-owned hotels contribute $137M in annual capital investment

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**Ownership Overview**
AAHOA Members own 44.4% of the hotels in New York.

- 979 Hotels
- 98,755 Hotel rooms

**Labor & Job Impacts**
- 192,090 Total impact jobs
- 88,134 Direct impact jobs
- $13.7B Annual wages, salaries, and other compensation

**Annual Economic Impacts**
- $7.5B Total hotel sales
- $695M Total lodging taxes
- $23.2B Contribution to state GDP
- $6.6B Federal, state, and local taxes
- $894 Federal, state, and local taxes per household

**Guest Spending**
Guests staying at member-owned hotels spend $15.5B at hotels and local businesses.

**Member Purchases**
Member-owned hotels purchase $2.7B of inputs from other businesses.

**Capital Investment**
Member-owned hotels contribute $1.4B in annual capital investment.

Released August 2021

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**OWNERSHIP OVERVIEW**
AAHOA Members own 67.7% of the hotels in North Carolina

**1,252** Hotels

**101,384** Hotel rooms

**LABOR & JOB IMPACTS**

- **118,442** Total impact jobs
- **61,627** Direct impact jobs
- **$5.4B** Annual wages, salaries, and other compensation

**ANNUAL ECONOMIC IMPACTS**

- **$3.4B** Total hotel sales
- **$282M** Total lodging taxes
- **$9.3B** Contribution to state GDP
- **$2.3B** Federal, state, and local taxes
- **$562** Federal, state, and local taxes per household

**GUEST SPENDING**
Guests staying at member-owned hotels spend $7.1B at hotels and local businesses

**MEMBER PURCHASES**
Member-owned hotels purchase $1.2B of inputs from other businesses

**CAPITAL INVESTMENT**
Member-owned hotels contribute $775M in annual capital investment

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**Ownership Overview**
AAHOA Members own 45.3% of the hotels in North Dakota

- **140** Hotels
- **10,951** Hotel rooms

**Labor & Job Impacts**
- **8,290** Total impact jobs
- **4,267** Direct impact jobs
- **$377M** Annual wages, salaries, and other compensation

**Annual Economic Impacts**
- **$226M** Total hotel sales
- **$14M** Total lodging taxes
- **$654M** Contribution to state GDP
- **$148M** Federal, state, and local taxes
- **$457** Federal, state, and local taxes per household

**Guest Spending**
Guests staying at member-owned hotels spend $499M at hotels and local businesses

**Member Purchases**
Member-owned hotels purchase $81M of inputs from other businesses

**Capital Investment**
Member-owned hotels contribute $55M in annual capital investment

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**Ownership Overview**
AAHOA Members own 56% of the hotels in Ohio

- **56%**
- **859** Hotels
- **73,425** Hotel rooms

**Labor & Job Impacts**

- **$4.5B** Annual wages, salaries, and other compensation
- **95,007** Total impact jobs
- **44,866** Direct impact jobs

**Annual Economic Impacts**

- **$2.3B** Total hotel sales
- **$7.6B** Contribution to state GDP
- **$191M** Total lodging taxes
- **1.9B** Federal, state, and local taxes
- **$404** Federal, state, and local taxes per household

**Guest Spending**
Guests staying at member-owned hotels spend $4.6B at hotels and local businesses

**Member Purchases**
Member-owned hotels purchase $881M of inputs from other businesses

**Capital Investment**
Member-owned hotels contribute $441M in annual capital investment

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**OWNERSHIP OVERVIEW**

AAHOA Members own 89.3% of the hotels in Oklahoma.

- **849** Hotels
- **65,053** Hotel rooms

**LABOR & JOB IMPACTS**

- **58,267** Total impact jobs
- **35,873** Direct impact jobs
- **$2.2B** Annual wages, salaries, and other compensation

**ANNUAL ECONOMIC IMPACTS**

- **$1.5B** Total hotel sales
- **$132M** Total lodging taxes
- **$3.9B** Contribution to state GDP
- **$927M** Federal, state, and local taxes
- **$620** Federal, state, and local taxes per household

**GUEST SPENDING**

Guests staying at member-owned hotels spend $3.4B at hotels and local businesses.

**MEMBER PURCHASES**

Member-owned hotels purchase $528M of inputs from other businesses.

**CAPITAL INVESTMENT**

Member-owned hotels contribute $382M in annual capital investment.

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**Ownership Overview**
AAHOA Members own 61.1% of the hotels in Oregon

<table>
<thead>
<tr>
<th>Hotels</th>
<th>Hotel rooms</th>
</tr>
</thead>
<tbody>
<tr>
<td>573</td>
<td>41,312</td>
</tr>
</tbody>
</table>

**Labor & Job Impacts**

- **54,192** Total impact jobs
- **28,531** Direct impact jobs
- **$2.7B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$1.7B** Total hotel sales
- **$132M** Total lodging taxes
- **$4.5B** Contribution to state GDP
- **$1.1B** Federal, state, and local taxes
- **$686** Federal, state, and local taxes per household

**Guest Spending**

Guests staying at member-owned hotels spend $3.5B at hotels and local businesses

**Member Purchases**

Member-owned hotels purchase $598M of inputs from other businesses

**Capital Investment**

Member-owned hotels contribute $317M in annual capital investment

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**AAHOA Members own 45.1% of the hotels in Pennsylvania**

**708** Hotels

**61,885** Hotel rooms

**Direct impact jobs**
- **92,825** Total impact jobs
- **40,699** Direct impact jobs

**Annual wages, salaries, and other compensation**
- **$5B**

**Annual economic impacts**
- **$2.3B** Total hotel sales
- **$186M** Total lodging taxes
- **$8.4B** Contribution to state GDP
- **$2.1B** Federal, state, and local taxes
- **$408** Federal, state, and local taxes per household

**Guest spending**
- Guests staying at member-owned hotels spend **$4.5B** at hotels and local businesses

**Member purchases**
- Member-owned hotels purchase **$841M** of inputs from other businesses

**Capital investment**
- Member-owned hotels contribute **$666M** in annual capital investment

**RELEASED AUGUST 2021**

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**Ownershp Overview**
AAHOA Members own 32.9% of the hotels in Rhode Island

**Labor & Job Impacts**
- **Total impact jobs**: 8,059
- **Direct impact jobs**: 3,688
- **Annual wages, salaries, and other compensation**: $408M

**Annual Economic Impacts**
- **Total hotel sales**: $244M
- **Total lodging taxes**: $20M
- **Contribution to state GDP**: $713M
- **Federal, state, and local taxes**: $202M
- **Federal, state, and local taxes per household**: $496

**Guest Spending**
Guests staying at member-owned hotels spend $445M at hotels and local businesses

**Member Purchases**
Member-owned hotels purchase $88M of inputs from other businesses

**Capital Investment**
Member-owned hotels contribute $51M in annual capital investment

**Release Date**: August 2021
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**OWNERSHIP OVERVIEW**
AAHOA Members own 67.4% of the hotels in South Carolina

- **797** Hotels
- **71,450** Hotel rooms

**LABOR & JOB IMPACTS**
- **69,651** Total impact jobs
- **36,806** Direct impact jobs
- **$3.1B** Annual wages, salaries, and other compensation

**ANNUAL ECONOMIC IMPACTS**
- **$2.5B** Total hotel sales
- **$247M** Total lodging taxes
- **$5.5B** Contribution to state GDP
- **$1.5B** Federal, state, and local taxes
- **$739** Federal, state, and local taxes per household

**GUEST SPENDING**
Guests staying at member-owned hotels spend $4.8B at hotels and local businesses

**MEMBER PURCHASES**
Member-owned hotels purchase $913M of inputs from other businesses

**CAPITAL INVESTMENT**
Member-owned hotels contribute $564M in annual capital investment

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**Ownership Overview**

AAHOA Members own 45.6% of the hotels in South Dakota.

- **Hotels**: 191
- **Hotel rooms**: 11,443

**Labor & Job Impacts**

- **Total impact jobs**: 9,464
- **Direct impact jobs**: 4,830
- **Annual wages, salaries, and other compensation**: $414M

**Annual Economic Impacts**

- **Total hotel sales**: $266M
- **Total lodging taxes**: $17M
- **Contribution to state GDP**: $719M
- **Federal, state, and local taxes**: $163M
- **Federal, state, and local taxes per household**: $463

**Guest Spending**

Guests staying at member-owned hotels spend $577M at hotels and local businesses.

**Member Purchases**

Member-owned hotels purchase $96M of inputs from other businesses.

**Capital Investment**

Member-owned hotels contribute $63M in annual capital investment.

*RELEASED AUGUST 2021*
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**Ownership Overview**

AAHOA Members own 67.3% of the hotels in Tennessee.

- **1,040** Hotels
- **83,545** Hotel rooms

**Labor & Job Impacts**

- **92,373** Total impact jobs
- **47,821** Direct impact jobs
- **$4.5B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$3.1B** Total hotel sales
- **$313M** Total lodging taxes
- **$8B** Contribution to state GDP
- **$2.1B** Federal, state, and local taxes
- **$779** Federal, state, and local taxes per household

**Guest Spending**

- Guests staying at member-owned hotels spend $6.5B at hotels and local businesses

**Member Purchases**

- Member-owned hotels purchase $1.1B of inputs from other businesses

**Capital Investment**

- Member-owned hotels contribute $592M in annual capital investment

*Released August 2021*
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**Ownership Overview**

AAHOA Members own 89.1% of the hotels in Texas.

- 4,974 Hotels
- 420,907 Hotel rooms

**Labor & Job Impacts**

- 494,908 Total impact jobs
- 270,584 Direct impact jobs
- $23.5B Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- $15.2B Total hotel sales
- $9.8B Federal, state, and local taxes
- $1.5B Total lodging taxes
- $39.3B Contribution to state GDP
- $979 Federal, state, and local taxes per household

**Guest Spending**

- Guests staying at member-owned hotels spend $29.7B at hotels and local businesses

**Member Purchases**

- Member-owned hotels purchase $5.5B of inputs from other businesses

**Capital Investment**

- Member-owned hotels contribute $3B in annual capital investment

Released August 2021

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**Ownership Overview**

AAHOA Members own 39.6% of the hotels in Utah

- 257 Hotels
- 24,609 Hotel rooms

**Labor & Job Impacts**

- 39,071 Total impact jobs
- 19,984 Direct impact jobs
- $1.8B Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- $1.1B Total hotel sales
- $3B Contribution to state GDP
- $83M Total lodging taxes
- $759M Federal, state, and local taxes
- $744 Federal, state, and local taxes per household

**Guest Spending**

Guests staying at member-owned hotels spend $2.2B at hotels and local businesses

**Member Purchases**

Member-owned hotels purchase $410M of inputs from other businesses

**Capital Investment**

Member-owned hotels contribute $219M in annual capital investment

**Releases August 2021**

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**OWNERSHIP OVERVIEW**

AAHOA Members own 32.2% of the hotels in Vermont.

- **88** Hotels
- **6,186** Hotel rooms

**LABOR & JOB IMPACTS**

- **8,786** Total impact jobs
- **4,793** Direct impact jobs
- **$380M** Annual wages, salaries, and other compensation

**ANNUAL ECONOMIC IMPACTS**

- **$290M** Total hotel sales
- **$191M** Federal, state, and local taxes
- **$19M** Total lodging taxes
- **$660M** Contribution to state GDP
- **$728** Federal, state, and local taxes per household

**GUEST SPENDING**

Guests staying at member-owned hotels spend $576M at hotels and local businesses.

**MEMBER PURCHASES**

Member-owned hotels purchase $104M of inputs from other businesses.

**CAPITAL INVESTMENT**

Member-owned hotels contribute $50M in annual capital investment.

RELEASED AUGUST 2021
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**Ownership Overview**
AAHOA Members own 66.7% of the hotels in Virginia

<table>
<thead>
<tr>
<th>Hotels</th>
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<tbody>
<tr>
<td>Hotel rooms</td>
<td>97,576</td>
</tr>
</tbody>
</table>

**Labor & Job Impacts**

- **104,376** Total impact jobs
- **58,000** Direct impact jobs
- **$4.9B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**

- **$3.4B** Total hotel sales
- **$287M** Total lodging taxes
- **$8.8B** Contribution to state GDP
- **$2.2B** Federal, state, and local taxes
- **$704** Federal, state, and local taxes per household

**Guest Spending**
Guests staying at member-owned hotels spend $6.5B at hotels and local businesses

**Member Purchases**
Member-owned hotels purchase $1.2B of inputs from other businesses

**Capital Investment**
Member-owned hotels contribute $631M in annual capital investment

RELEASED AUGUST 2021
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**Ownership Overview**
AAHOA Members own 61.6% of the hotels in Washington.

- **Hotels:** 670
- **Hotel rooms:** 62,092

**Labor & Job Impacts**
- **Total impact jobs:** 80,735
- **Direct impact jobs:** 40,613
- **Annual wages, salaries, and other compensation:** $4.9B

**Annual Economic Impacts**
- **Total hotel sales:** $3.2B
- **Total lodging taxes:** $266M
- **Contribution to state GDP:** $8.7B
- **Federal, state, and local taxes:** $2.3B
- **Federal, state, and local taxes per household:** $782

**Guest Spending**
Guests staying at member-owned hotels spend $6B at hotels and local businesses.

**Member Purchases**
Member-owned hotels purchase $1.1B of inputs from other businesses.

**Capital Investment**
Member-owned hotels contribute $536M in annual capital investment.

**WASHINGTON**
AAHOA Ownership & Economic Impact

**RELEASED AUGUST 2021**
AAHOA Member-owned hotels represent a significant part of the U.S. economy. To quantify these important impacts, AAHOA engaged Oxford Economics, an international leader in global forecasting and quantitative analysis, to conduct a comprehensive economic impact analysis on the national level and for each state in the U.S. Here are some of the impressive findings from West Virginia.

**Ownership Overview**
AAHOA Members own 69.9% of the hotels in West Virginia.

- **69.9%**
- **240 Hotels**
- **18,996 Hotel rooms**

**Labor & Job Impacts**
- **18,245** Total impact jobs
- **10,751** Direct impact jobs
- **$713M** Annual wages, salaries, and other compensation

**Annual Economic Impacts**
- **$538M** Total hotel sales
- **$45M** Total lodging taxes
- **$335M** Federal, state, and local taxes
- **$459** Federal, state, and local taxes per household
- **$1.3B** Contribution to state GDP

**Guest Spending**
Guests staying at member-owned hotels spend $1.2B at hotels and local businesses

**Member Purchases**
Member-owned hotels purchase $194M of inputs from other businesses

**Capital Investment**
Member-owned hotels contribute $112M in annual capital investment

RELEASED AUGUST 2021

THE FOREMOST RESOURCE AND ADVOCATE FOR AMERICA’S HOTEL OWNERS
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**Ownership Overview**
AAHOA Members own 56.7% of the hotels in Wisconsin.

- **687** Hotels
- **46,534** Hotel rooms

**Labor & Job Impacts**
- **56,653** Total impact jobs
- **29,116** Direct impact jobs
- **$2.4B** Annual wages, salaries, and other compensation

**Annual Economic Impacts**
- **$1.4B** Total hotel sales
- **$127M** Total lodging taxes
- **$466** Federal, state, and local taxes per household
- **$4.2B** Contribution to state GDP

**Guest Spending**
Guests staying at member-owned hotels spend $2.8B at hotels and local businesses.

**Member Purchases**
Member-owned hotels purchase $520M of inputs from other businesses.

**Capital Investment**
Member-owned hotels contribute $317M in annual capital investment.

**Wisconsin**

**AAHOA Members own 56.7% of the hotels in Wisconsin.**

**Relased August 2021**

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**AAHOA**

The Foremost Resource and Advocate for America's Hotel Owners
AAHOA Member-owned hotels represent a significant part of the U.S. economy. To quantify these important impacts, AAHOA engaged Oxford Economics, an international leader in global forecasting and quantitative analysis, to conduct a comprehensive economic impact analysis on the national level and for each state in the U.S. Here are some of the impressive findings from Wyoming.

**Ownership Overview**

AAHOA Members own 40.3% of the hotels in Wyoming

- **168 Hotels**
- **12,412 Hotel rooms**

**Labor & Job Impacts**

- **13,753 Total impact jobs**
- **8,846 Direct impact jobs**
- **$588M Annual wages, salaries, and other compensation**

**Annual Economic Impacts**

- **$516M Total hotel sales**
- **$29M Total lodging taxes**
- **$259M Federal, state, and local taxes**
- **$906M Contribution to state GDP**
- **$1,112 Federal, state, and local taxes per household**

**Guest Spending**

Guests staying at member-owned hotels spend $935M at hotels and local businesses

**Member Purchases**

Member-owned hotels purchase $186M of inputs from other businesses

**Capital Investment**

Member-owned hotels contribute $90M in annual capital investment

Released August 2021
ABOUT AAHOA

AAHOA is the largest hotel owners association in the world. The nearly 20,000 AAHOA Members own 60 percent of the hotels in the United States. AAHOA Members are responsible for 1.7 percent of the nation's GDP. With billions of dollars in property assets and more than one million employees, AAHOA Members are core economic contributors in communities across the United States.

ABOUT OXFORD ECONOMICS

Oxford Economics was founded in 1981 as a commercial venture with Oxford University’s business college to provide economic forecasting and modeling to UK companies and financial institutions expanding abroad. Since then, we have become one of the world's foremost independent global advisory firms, providing reports, forecasts, and analytical tools on 200 countries, 100 industrial sectors, and more than 3,000 cities.