

February 25, 1982.

MEETING OF CANADIAN CHAPTERS REPRESENTATIVES IN CALGARY
FEBRUARY 22, 1982

Meeting convened in the Conference Room of Canadian Superior Oil Ltd. on Monday morning, February 22, 1982, at 9 a.m. Present :

Ben Eisenstat, QRIMA - Chairman
Dick Hall, BCRIMA
Dermot O'Hara, SARIMS
Ladis Vegh, NARIMS
Al Swifte, MaRIMS
Bob Best, ORIMS
John Harris, CCRRIMA
Gordon Burton, NLRIMS
Don Stuart, Coordinator of Canadian Activities

(George Williams, of the newly formed Saskatchewan Chapter (SKRIMS) was unable to be present. Because the radar was out in Calgary, the flight from Regina was unable to land, and George ended up in Saskatoon at lunchtime. He then returned by car to Regina. The coordinator has expressed the regrets of the group, and thanked him for the wasted day!)

Agenda had been mailed to all prior to the meeting, and this summary follows in the order and numbering of the Agenda; a separate memo has been prepared on the first item CARM.

2. Minutes of the Sept. 20/81 meeting in Toronto approved.

3. Membership.

- (a) Renewals for 1982 have indicated some cancellations. Those where some comment has been provided are primarily that the activities of the deputy are in such diverse areas that he does not feel continuation is warranted; there have been some take-overs; a few have indicated dues increase a factor - but the state of the economy appears to be the major consideration. Some 25 cancellations have been identified, but no concrete figures.
- (b) Saskatchewan is now officially recognized as the 9th Canadian Chapter, and #73 in the Society. Some activity is under way both in Nova Scotia, and in Western Ontario (a meeting is scheduled for Chatham, Ontario, March 31).
- (c) Payment of dues to RIMS again emphasized - to be sent with clear identification of members covered by the payment, and to go so that will be in RIMS Headquarters by March 15. (There will, of course, be follow-up on outstandings - and where there are problems, RIMS should be advised).

- (d) Revised Membership Listings. After much discussion, it was agreed we would not update the listings in their current form this calendar year. All chapters will continue to see that changes are advised to Coordinator, so that he will have an updated master list. Coordinator will continue to advise all of changes through RIMSCAN. He will arrange for the printing of the Saskatchewan chapter list and the distribution of it.

We will continue to give consideration to a more economical way of producing the membership listings, and review again at the next meeting.

- (e) No discussion on promoting membership; recognized as a necessity on a continuing basis.
- (f) Multiple Chapter Membership. Generally agreed upon as a useful development. This item will be reviewed when Chapter Reps. meet with RIMS Executive members at RIMS Conference in Washington. Question raised re voting privileges (local chapter) if some arrangement becomes effective. Coordinator to check on status of current members with dual membership in more than one chapter. (refer to enclosure).
- (g) Brochure for New Members. Generally the feelings are that something tailored for Canadian potential members should be accomplished. Coordinator is to follow up with reps. and to revise the draft. One suggestion was that in the introduction there should be information on what RIMS is; another that dates used in the first draft should be removed; emphasis needs to be given to the Risk Management Process.

It is a general feeling that some professional agency (RIMS or other) should be used. This topic also to be included in the discussions in Washington.

- (h) Membership card. Feeling no need for such.

4. Budget.

Coordinator provided breakdown of 1981 expenditures, totalling \$27,421.89. The December expenses of \$922.66 were charged to 1982 budget of \$33,000.

Extensive discussion followed on the needs for funds for expenditures in Canada not acceptable to RIMS, and the possible means of generating funds. The percentage of profit from Canadian RIMS Conferences and the assessment of chapters; the opening of an account as a part of or separate from CARM Funds; are involved in this topic. Since Coordinator's immediate requirements are limited (with decision not to update the membership list, and suggested cash bar for the Washington reception), this topic and its finalization can be deferred until at least the fall, when we can assess the Canadian RIMS Conference results.

Coordinator explained that an account had been opened and the reasons for this; it is currently dormant; this item deferred as well.

5. Duties and Responsibilities of Chapters Representatives. This item had been deferred till afternoon, knowing it would consume a lot of time. There was inadequate opportunity for review. The decision was reached that the various memos - Dermot's, coordinator's memo and comments, Ben's, Al's, the further information distributed at the meeting by Bob Best, would be digested by other reps., who would then write their ideas to coordinator, with copies to all others, from which Dermot and coordinator will revise into a suggested memorandum. Target for comments, March 15.

6. Publications and Publicity. Further discussion re RIMSCOPE to be on the Agenda for meeting with RIMS Executive in Washington.

Liaison activities were reviewed. While ORIMS has been making a more 'official' approach to various facets of the industry, with participation of the coordinator to endeavour to input the interests of all chapters, expanded activity in local areas is encouraged. Quebec Chapter has met with Johnson and Higgins, Willis Faber; and are planning a meeting with Gestas. Gord Burton referred to their local contacts in Newfoundland with the Brokers Association especially, with requests for participation as speakers, and to attend some of the meetings. They are a source for finding out when H.O insurance people are coming their way. Coordinator will continue to participate, involve chapters, present information through RIMSCAN on such activities.

Brent King of the Financial Post has been contacted by ORIMS and it is hoped that better rapport can be developed with the objective of improving the presentation of information through the Financial Post. It is understood an insert in the June time frame is under active consideration. Any ideas to be submitted.

7. Legislation. A brief report was presented concerning input on the Solvency question. Copy of letter to Mr. Humphrys, Feb. 15, has been sent to the Chapters Legislation reps.

The Superintendents of Insurance Conference in 1982 in Quebec City is now scheduled for October 24-26 (change in date). Laurian Rioux of QRIMA advised to enable change in reservations.

8. Conferences.

RIMS, Washington, April 18-23. A cash bar for the Canadian delegates reception in Washington was discussed. Coordinator will be making the arrangements for this reception on Tuesday, April 20, 5:30 to 7:30 p.m.

The meeting of the Chapters representatives and RIMS Executive members will be in the Presidential Suite at 4:30 p.m. Tuesday, April 20.

A preliminary report on attendance of Canadians was discussed. It appears there will be some reduction in the Canadian participation; all reps. were requested to follow with the Chapter Conference Coordinator, to ensure that Coordinator is advised as early as possible on those expecting to attend; and names of spouses also requested to enable pre-

paration of as complete a list as possible. (To whatever extent a telephone survey can be carried out, it would be helpful).

Canadian RIMS, Calgary, Sept. 19-22/82. Dale McKinnon outlined the program as it is being put together. Ed Knight, Michelle Rogers, Brian Strum, Jim Bogle, Lou Sikora, dealt with other activities and arrangements; spouses program. The first mailing will be sent early March.

Following, there was a lengthy discussion concerning broker involvement. This led into guidelines and a share of funding. It is understood all chapters have agreed with the 50% sharing of profits (or losses) between the host chapter and the Canadian Chapters Committee. The guidelines are to be worked on - hopefully to accomplish meaningful parameters which can be accepted by all, without seriously affecting the ingenuity of local chapters in arranging an attractive program for future conferences. Hopefully, self-sufficiency for needed Canadian activity funding can be achieved through these conferences. At the same time it is a unanimous opinion that we do not want these conferences to take on some of the features (considered undesirable) of the RIMS Conferences. There is a wide diversity of opinion in the degree to which brokers and other facets of the insurance industry may be involved.

The revised schedule for future Conferences was suggested :

1983	Montreal
1984	Edmonton
1985	Ottawa
1986	Vancouver (June time frame)
1987	Toronto
1988	Regina or Winnipeg
1989	(possibly) Newfoundland

NOTE : B. C. are hosting the West Coast Conference in the fall of 1984. The West Coast Conference is also the reason for earlier date for Conference when in Vancouver. The RIMS Conference is scheduled for Toronto in 1986. The recent Canadian Conferences have been :

1978	Vancouver
1979	Montreal
1980	Winnipeg
1981	Toronto
1982 (coming up)	Calgary

9. Education.

This topic consumed a major share of discussion time and some needed decisions could not be made because of conflicting opinions. It was agreed -

- (a) There is need for greater knowledgability at the Chapter level. Coordinator had included a summary of courses with the December RIMSCAN, to which all members can refer. However, some additional details on precise procedure will be assembled and made available to representatives. It was also suggested some history on the edu-

cational development, involving Universities and the Insurance Institute, would aid in decision making.

- (b) Overall responsibility for the Educational Activity should come within the responsibilities of the Canadian Chapters Committee. However, it is clearly accepted that an Educational Committee involving all chapters must continue to be the active body.
- (c) Re the Certificate for the CRM designation, we do not have agreement, with several chapters opposed to one another re who will issue, whether the Insurance Institute or CARM or both, should participate; whether only active members of RIMS or CARM members should be granted the certificate.

Coordinator's suggested designs were reviewed, as well as another type of Certificate of Studies, as used by the Insurance Institute. Coordinator stressed that we must reach some form of agreement to enable the issue of diplomas to those who either have graduated or are graduating this spring - even if it is only on a basis which may be changed in the reasonable future, when we are able to reach better unanimity of viewpoint.

As an interim decision (at least) it was recommended the Diploma will be worded to include both CARM and the Insurance Institute, and signed by both. Coordinator to develop this, review with Carol Caswell, and hopefully get in the hands of the Insurance Institute to complete the design and have available.

As to who qualifies, 5 of the attendees expressed the view that anyone who passes the required examinations should be awarded the Certificate. If the Institute rules that the person taking the Fellowship option would not receive the CRM designation, we can award a Certificate of Studies, sample of which had been provided by the Insurance Institute.

- (d) Questions concerning marking of exams, recording of marks, and where set up for record purposes; the question of course materials and text references and availability, were brought forth, and coordinator to attempt to deal with any of these 'technical' items.

Mention was made of the RIMS School in Calgary March 22-24, "Techniques of Risk Management" - with request for encouragement among members to consider.

10. Programming - no discussion.

11. Job Placement - no discussion.

12. Speaker Roster. Coordinator had completed a total of 11 names - and a set was provided to each representative. It is hoped that further suggestions will be forthcoming from each of you; and that what we have identified will be provided to Chapter Program Director for future use in programming. Your assessment of utilization will be helpful.

13. Miscellaneous. Only very limited reference.
14. Other Business. Nil.
15. Make-up of the Committee will continue as currently constituted, but this will probably be followed up by individuals within their own chapter structure. John Harris, CCRRIMA was substituting for Fred Bossons at this meeting.

The next meeting will be scheduled for

- Calgary, Alberta.
- Sunday, September 19/82 - 9 a.m.
- Place to be announced. (The Conference will be in the Westin, Calgary).

The meeting adjourned at 4:30 p.m.

Special thanks to Dermot for making the arrangements for the meeting and the luncheon with members of the Southern Alberta Chapter, and to Jim Bogle for the utilization of Canadian Superior Oil Ltd. Conference Room.



Secretary,

Coordinator of Canadian
Activities, RIMS

February 25, 1982.

MULTIPLE CHAPTER MEMBERSHIPS

Canada Cement Lafarge	B. C., S.A., Que.
Gulf Oil	S. A., Ont.
PCL	N. A., S. A.
BP Exploration Canada	S. A.
BP Canada	Ont.
Petro-Canada	S. A., Que.
Shell Canada Resources	S. A.
Shell Canada	Ont.
Suncor Inc. Resources	S. A.
Suncor Inc.	Ont.
Ultramar Canada Inc.	Ont., Newfoundland & Lab.
Imperial Oil	Ont, Que.
The T. Eaton Company	Ont., Que.