



FOR IMMEDIATE RELEASE: July 19, 2011

**Contact: Michael T. Verbanic, CFMA, 609-945-2418, mverbanic@cfma.org
Kathy Hoffman, NASBP, 202-464-1175, khoffman@nasbp.org**

CONSTRUCTION FINANCIAL PROFESSIONALS AND SURETY BOND PRODUCERS ANNOUNCE STRATEGIC RELATIONSHIP TO ADDRESS FINANCIAL MANAGEMENT AND RISK ISSUES

PRINCETON, NJ & WASHINGTON, DC – Tuesday, July 19, 2011 The Construction Financial Management Association (CFMA), an international non-profit professional association focused on financial professionals in construction, and the National Association of Surety Bond Producers (NASBP), an international non-profit association of firms employing professional surety bond producers, who place bid, payment and performance bonds on the nation's construction and infrastructure projects, formalized a cooperative agreement to provide mutual assistance and support on financial management, risk issues and educational initiatives to benefit construction businesses and their respective memberships.

Established in 1981, CFMA's members represent all types of contractors – including generals and subcontractors – as well as developers, construction managers, architects, engineers, principals, and material and equipment suppliers. CFMA associate members include the accounting, insurance, surety, software, legal, and banking specialists who serve the construction industry. CFMA chapters, located in major cities, offer local workshops, seminars, and programs that complement the extensive member services provided by CFMA Headquarters in Princeton, NJ. CFMA currently has nearly 7,000 members in 87 chapters throughout the U.S. and Canada

First founded in 1942 and headquartered in Washington, DC, NASBP represents approximately 500 companies nationally and internationally. NASBP regular members are surety bonding agencies; affiliate members are surety companies, reinsurers, and managing general agents; and associate members are construction-oriented certified public accounting firms. NASBP firms serve countless construction businesses of all types and sizes, from the smallest to the largest commercial contractors, subcontractors and suppliers, helping them position themselves for surety credit and long-term businesses success.

This agreement between CFMA and NASBP will enhance each organization's capabilities with respect to construction financial management and risk management issues and other industry issues confronting construction businesses. The cooperative relationship will serve as a catalyst for higher levels of communication and interaction between the groups. CFMA and NASBP members and staff have already exchanged materials, information, and education proposals identifying future mutually beneficial initiatives.

“CFMA and NASBP share a valued long-term working relationship,” related Mark H. McCallum, Chief Executive Officer of NASBP. “Our cooperative agreement gives us the impetus to take our working relationship to the next level, allowing each organization to contribute strengths to the other, all for the benefit of our respective memberships,” McCallum remarked.

Stuart Binstock, President and Chief Executive Officer of CFMA, stated, “Construction financial professionals and bond producers are closely aligned in interests, as each provides service in support of the financial health of construction enterprises.” He continued, “formalizing a cooperative relationship with NASBP, the association of surety bond professionals, is a natural and welcome step.”

“Likewise, a closer working relationship between NASBP and CFMA will help each organization be more effective in their advocacy in support of construction firms,” said McCallum, adding, “for example, we’ve recently seen the benefits of our close relationship through our joint efforts to shape the revenue recognition proposal put forth by the Financial Accounting Standards Board (FASB).”

Both organizations have started to implement the cooperative agreement, so CFMA and NASBP members can start to reap rewards, such as additional communications and educational programming, as early as possible.

For more information about CFMA go to www.cfma.org.
For more information about NASBP go to www.nasbp.org.

###